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July 19th, 2007.

Highlights:

Growth in net sales for the 20th consecutive quarter.

ROIC of 24.6 percent versus 21.0 percent a year ago when the discontinued business was still a part of KCM.
Cash position greater than $\$ 1,400$ million pesos.

CAPEX program on track and on budget.

## Successful issuance of $\$ 2,500$ million pesos in Certificados Bursatiles.

## SELECTED INCOME STATEMENT DATA (1) \& (2)



In general terms, second quarter results were not satisfactory. The company experienced a notorious weakness in consumption. In addition, comparison to last year represented a challenge as the second quarter of 2006 posted the highest growth of the year.

Within this environment, net sales for the quarter grew 3.4 percent versus the prior year, 5 percent due to higher volume. The Company's market share leadership was sustained, confirming the demand slowdown.

Pressures on cost continued for some of the Company's main raw materials such as imported secondary fiber, for which prices increased more than 50 percent year over year, in addition to cost increases in oil derivatives and energy. Despite our continued cost reduction programs, we were unable to offset such costs increases as reflected by a lower than previous year profit after general expenses figure (previously operating profit).

In the first half of the year, net sales grew 5 percent, income after general expenses was flat, net income from continuing operations grew 12 percent and earnings per share from continuing operations grew 14 percent due to the share buyback program.

The quality of the corporation's earnings is reflected in a solid financial position and an important generation of cash. We generated an EBITDA of $\$ 3,288$ million pesos.

As of June 30th, we ended with $\$ 1,419$ million pesos in cash after having invested $\$ 2,014$ million pesos ( $\$ 1,251$ in capital expenditures, $\$ 763$ in the re-purchase of stock) and having paid out a regular dividend to our shareholders of $\$ 2,823$ million pesos plus an extraordinary one for $\$ 2,973$ million pesos in the last twelve months.

We continue with our CAPEX program. As part of this plan, we expect to start up a new tissue machine ( 75 million dollars investment) during the fourth quarter of this year, which will add 8 percent to the existing tissue capacity. Also, during the second quarter of 2008, we plan to initiate local production of raw materials for wet wipes ( 50 million dollars
investment) which will translate into important cost savings.

On July 5th, KCM successfully issued Marketable Notes (Certificados Burstailes) in an amount of $\$ 2,500$ million pesos, the issue has a 10 year maturity bullet, and has a floating rate based on TIIE 28 days with a spread of minus 10 basis points. Due to its characteristics, this issuance is the most successful placement to this moment.

Under United States generally accepted accounting principles (US GAAP), the quarterly results expressed in millions of dollars, were as follows: Net Sales of $\$ 486$, 10 percent above the prior year; Operating Profit of $\$ 132,1$ percent above the previous year; and, Net Income from continuing operations of $\$ 85$, 11 percent above 2006.

| Consolidated Statements of Income <br> Six months ended June 30th, 2007 and 2006 (1) \& (2) |  |  |  |
| :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | \% CHG |
| Net Sales | 10,469 | 10,002 | 5 |
| Cost of Sales | 6,124 | 5,670 | 8 |
| Gross Profit | 4,345 | 4,332 | - |
| Margin | 36\% | 38\% |  |
| General Expenses | $\underline{1,577}$ | 1,550 | $\underline{2}$ |
| Income after General Expenses | 2,768 | 2,782 | - |
| Margin | 26\% | 28\% |  |
| Employee Profit Sharing and Other | 246 | 235 | - |
| Integral Financing Cost Result | $\underline{164}$ | 401 | $\underline{60}$ |
| Income before Income Taxes | 2,358 | 2,146 | 10 |
| Income Taxes | 605 | 586 | $\underline{3}$ |
| Income from Continiung Operations | 1,753 | 1,560 | 12 |
| Discontinued Operations | - | $\underline{114}$ | N/A |
| Net Income | 1,753 | 1,674 | 5 |
| Margin | 17\% | 17\% |  |
| Earnings per share from Continuing Operations | 1.54 | 1.35 | 14 |
| EBITDA | 3,288 | 3,302 | - |
| Share Buyback Program |  |  |  |
| $200 \%$ |  |  | 2006 |
| Repurchased shares during the semester 3,189,100 |  |  | 2,973,700 |
| Consolidated Balance Sheets (1) \& (2) as of June 30th, 2007 and 2006 |  |  |  |
|  | 2007 | 2006 |  |
| Assets |  |  |  |
| Cash | 1,419 |  | 1,953 |
| Accounts and documents receivable | 4,258 |  | 3,913 |



Consolidated Statements of Changes in Financial Position from January 1st to June 30th, 2007 and 2006 (1) \& (2)


(1) Prepared in accordance with Mexican financial information standards and expressed in millions of pesos as of June 30th, 2007 purchasing power.
(2) Due to the divestiture of the Writing and Printing Papers and Notebooks businesses that was completed on October 27, 2006 and, in accordance with the guidelines established by the Mexican Financial Information Norms, the Financial Statements being presented include the detail of the operations of the Consumer, the Professional and the Export Products businesses that are the continuing operations plus a summary of the results for 2006 from the divested business as a separate line item denominated "Discontinued Operations" and finally the Net Income for the company. Mainly taxes from the divestiture of the PRODIN business.
(3) Mainly taxes from the divestiture of the PRODIN business.

Kimberly Clark de Mexico is engaged in the manufacture and commercialization of disposable products for daily use by consumers within and away-from-home, such as: diapers and child care products, feminine pads, incontinence care products, bath tissue, napkins, facial tissue, hand and kitchen towels, wet wipes and health care products. Some of the main brands include: Huggies $\circledR$, Kleen-Bebé $®$, Kleenex ${ }^{\circledR}$, Kimlark ${ }^{\circledR}$, Pétalo $®$, Cottonelle $\circledR$, Depend $\circledR$ and Kotex ${ }^{\circledR}$.

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