#### STOCK EXCHANGE CODE: KIMBER

#### KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

### **STATEMENT OF FINANCIAL POSITION**

QUARTER:

04

YEAR:

### AT 31 DECEMBER 2014 AND 31 DECEMBER 2013

### AUDITED INFORMATION

AUDITED INFORMATION	(Thousand Pesos) Final						
		ENDING CURRENT	PREVIOUS YEAR END				
REF	ACCOUNT / SUBACCOUNT	Amount	Amount				
1000000	TOTAL ASSETS	29,932,444	29,539,839				
11000000	TOTAL CURRENT ASSETS	12,034,515	12,181,248				
11010000	CASH AND CASH EQUIVALENTS	5,049,547	5,390,250				
11020000	SHORT-TERM INVESMENTS	0	0				
11020010	AVAILABLE-FOR-SALE INVESTMENTS	0	C				
11020020	TRADING INVESTMENTS	0	C				
11020030	HELD-TO-MATURITY INVESTMENTS	0	0				
11030000	TRADE RECEIVABLES, NET	5,053,793	4,854,761				
11030010	TRADE RECEIVABLES	5,169,698	4,968,897				
11030020	ALLOWANCE FOR DOUBTFUL ACCOUNTS	-115,905	-114,136				
11040000	OTHER RECEIVABLES, NET	18,842	17,607				
11040010	OTHER RECEIVABLES	18,842	17,607				
11040020	ALLOWANCE FOR DOUBTFUL ACCOUNTS	0					
11050000		1,887,357	1,844,534				
11051000	BIOLOGICAL CURRENT ASSETS	0	74.000				
11060000	OTHER CURRENT ASSETS	24,976	74,096				
11060010		24,976	74,096				
11060020	DERIVATIVE FINANCIAL INSTRUMENTS ASSETS AVAILABLE FOR SALE	0					
		0					
11060050	RIGHTS AND LICENSES OTHER	0	C				
11060060 12000000	TOTAL NON-CURRENT ASSETS	17,897,929	17,358,591				
12010000	ACCOUNTS RECEIVABLE, NET	0	17,558,591				
12020000	INVESTMENTS	0	C				
12020010	INVESTMENTS IN ASSOCIATES AND JOINT VENTURES	0					
12020010	HELD-TO-MATURITY INVESTMENTS	0					
12020030	AVAILABLE-FOR-SALE INVESTMENTS	0	C				
12020040	OTHER INVESTMENTS	0	C				
12030000	PROPERTY, PLANT AND EQUIPMENT, NET	15,979,624	15,878,641				
12030010	LAND AND BUILDINGS	6,095,912	5,521,338				
12030020	MACHINERY AND INDUSTRIAL EQUIPMENT	30,698,445	29,391,380				
12030030	OTHER EQUIPMENT	0	(				
12030040	ACCUMULATED DEPRECIATION	-21,415,721	-20,323,985				
12030050	CONSTRUCTION IN PROGRESS	600,988	1,289,908				
12040000	INVESTMENT PROPERTY	0	(				
12050000	BIOLOGICAL NON- CURRENT ASSETS	0	(				
12060000	INTANGIBLE ASSETS,NET	1,546,473	1,445,599				
12060010	GOODWILL	582,771	516,986				
12060020	TRADEMARKS	439,060	423,445				
12060030	RIGHTS AND LICENSES	20,518	19,718				
12060031	CONCESSIONS	0	(				
12060040	OTHER INTANGIBLE ASSETS	504,124	485,450				
12070000	DEFERRED TAX ASSETS	0	C				
12080000	OTHER NON-CURRENT ASSETS	371,832	34,351				
12080001	PREPAYMENTS	0	C				
12080010	DERIVATIVE FINANCIAL INSTRUMENTS	354,143	C				
12080020	EMPLOYEE BENEFITS	0	(				
12080021	AVAILABLE FOR SALE ASSETS	0	C				
12080040	DEFERRED CHARGES	0	C				
12080050	OTHER	17,689	34,351				
2000000	TOTAL LIABILITIES	22,998,822	20,952,524				
21000000	TOTAL CURRENT LIABILITIES	7,876,329	8,756,828				
21010000	BANK LOANS	0	0				
21020000	STOCK MARKET LOANS	1,500,000	2,300,000				
21030000	OTHER LIABILITIES WITH COST	0	(				
21040000	TRADE PAYABLES	3,487,438	3,319,071				
21050000	TAXES PAYABLE	1,229,179	1,346,168				
21050010	INCOME TAX PAYABLE	200,443	470,194				
21050020	OTHER TAXES PAYABLE	1,028,736	875,974				
21060000	OTHER CURRENT LIABILITIES	1,659,712	1,791,589				

#### STOCK EXCHANGE CODE: KIMBER

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

### **STATEMENT OF FINANCIAL POSITION**

### AT 31 DECEMBER 2014 AND 31 DECEMBER 2013

### AUDITED INFORMATION

CONSOLIDATED

AUDITED INFORMATION (Thousand Pesos)					
REF	ACCOUNT / SUBACCOUNT	ENDING CURRENT	PREVIOUS YEAR END		
REF	ACCOUNT / SUBACCOUNT	Amount	Amount		
21060010	INTEREST PAYABLE	136,631	102,960		
21060020	DERIVATIVE FINANCIAL INSTRUMENTS	0	0		
21060030	DEFERRED REVENUE	0	0		
21060050	EMPLOYEE BENEFITS	925,085	1,085,471		
21060060	PROVISIONS	202,872	184,243		
21060061	CURRENT LIABILITIES RELATED TO AVAILABLE FOR SALE ASSETS	0	0		
21060080	OTHER	395,124	418,915		
22000000	TOTAL NON-CURRENT LIABILITIES	15,122,493	12,195,696		
22010000	BANK LOANS	0	0		
22020000	STOCK MARKET LOANS	13,086,817	10,177,845		
22030000	OTHER LIABILITIES WITH COST	0	0		
22040000	DEFERRED TAX LIABILITIES	1,712,511	1,712,747		
22050000	OTHER NON-CURRENT LIABILITIES	323,165	305,104		
22050010	DERIVATIVE FINANCIAL INSTRUMENTS	134,718	160,131		
22050020	DEFERRED REVENUE	0	0		
22050040	EMPLOYEE BENEFITS	124,364	56,243		
22050050	PROVISIONS	0	0		
22050051	NON-CURRENT LIABILITIES RELATED TO AVAILABLE FOR SALE ASSETS	0	0		
22050070	OTHER	64,083	88,730		
3000000	TOTAL EQUITY	6,933,622	8,587,315		
30010000	EQUITY ATTRIBUTABLE TO OWNERS OF PARENT	6,933,622	8,587,315		
30030000	CAPITAL STOCK	2,874,706	2,900,918		
30040000	SHARES REPURCHASED	0	0		
30050000	PREMIUM ON ISSUANCE OF SHARES	0	0		
30060000	CONTRIBUTIONS FOR FUTURE CAPITAL INCREASES	0	0		
30070000	OTHER CONTRIBUTED CAPITAL	0	0		
30080000	RETAINED EARNINGS (ACCUMULATED LOSSES)	4,106,644	5,847,545		
30080010	LEGAL RESERVE	2,193	2,193		
30080020	OTHER RESERVES	0	0		
30080030	RETAINED EARNINGS	560,333	1,226,310		
30080040	NET INCOME FOR THE PERIOD	3,544,118	4,619,042		
30080050	OTHERS	0	0		
30090000	ACCUMULATED OTHER COMPREHENSIVE INCOME (NET OF TAX)	-47,728	-161,148		
30090010	GAIN ON REVALUATION OF PROPERTIES	0	0		
30090020	ACTUARIAL GAINS (LOSSES) FROM LABOR OBLIGATIONS	-88,373	-57,033		
30090030	FOREING CURRENCY TRANSLATION	145,682	7,976		
30090040	CHANGES IN THE VALUATION OF FINANCIAL ASSETS AVAILABLE FOR SALE	0	0		
30090050	CHANGES IN THE VALUATION OF DERIVATIVE FINANCIAL INSTRUMENTS	-105,037	-112,091		
30090060	CHANGES IN FAIR VALUE OF OTHER ASSETS	0	0		
30090070	SHARE OF OTHER COMPREHENSIVE INCOME OF ASSOCIATES AND JOINT VENTURES	0	0		
30090080	OTHER COMPREHENSIVE INCOME	0	0		
30020000	NON-CONTROLLING INTERESTS	0	0		

#### YEAR: 2014

QUARTER:

### STOCK EXCHANGE CODE: KIMBER

# KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

## AT 31 DECEMBER 2014 AND 31 DECEMBER 2013

QUARTER:

04

YEAR:

### AUDITED INFORMATION

#### (Thousand Pesos)

**STATEMENT OF FINANCIAL POSITION** 

**INFORMATIONAL DATA** 

CONSOLI	DATED
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**Final Printing** 

		ENDING CURRENT	PREVIOUS YEAR END
REF	CONCEPTS	Amount	Amount
91000010	SHORT-TERM FOREIGN CURRENCY LIABILITIES	2,080,930	1,869,869
91000020	LONG TERM FOREIGN CURRENCY LIABILITIES	3,687,500	0
91000030	CAPITAL STOCK (NOMINAL)	8,454	8,531
91000040	RESTATEMENT OF CAPITAL STOCK	2,866,252	2,892,387
91000050	PLAN ASSETS FOR PENSIONS AND SENIORITY PREMIUMS	370,168	398,511
91000060	NUMBER OF EXECUTIVES (*)	0	0
91000070	NUMBER OF EMPLOYEES (*)	2,644	2,654
91000080	NUMBER OF WORKERS (*)	5,254	5,144
91000090	OUTSTANDING SHARES (*)	3,099,090,878	3,127,349,476
91000100	REPURCHASED SHARES (*)	42,013,650	26,299,649
91000110	RESTRICTED CASH (1)	0	0
91000120	GUARANTEED DEBT OF ASSOCIATED COMPANIES	0	0

STOCK EXCHANGE CODE: KIMBER KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

#### STATEMENTS OF COMPREHENSIVE INCOME

QUARTER: 04 YEAR: 2014

CONSOLIDATED

#### FOR THE TWELVE AND THREE MONTHS ENDED 31 DECEMBER, 2014 AND 2013

AUDITED INFORMATION	(Thousand Pesos)			Fina	l Printing	
DEE		CURREN	T YEAR	PREVIOUS YEAR		
REF	ACCOUNT / SUBACCOUNT	ACCUMULATED	QUARTER	ACCUMULATED	QUARTER	
40010000	REVENUE	29,106,853	7,638,264	29,677,516	7,262,930	
40010010	SERVICES	0	0	0	0	
40010020	SALE OF GOODS	29,106,853	7,638,264	29,677,516	7,262,930	
40010030	INTERESTS	0	0	0	0	
40010040	ROYALTIES	0	0	0	0	
40010050	DIVIDENDS	0	0	0	0	
40010060	LEASES	0	0	0	0	
40010030 40010040 40010050	CONSTRUCTIONS	0	0	0	0	
40010070	OTHER REVENUE	0	0	0	0	
40020000	COST OF SALES	18,379,732	4,866,364	17,759,990	4,354,777	
40021000	GROSS PROFIT	10,727,121	2,771,900	11,917,526	2,908,153	
40030000	GENERAL EXPENSES	4,857,069	1,273,179	4,709,510	1,204,004	
40040000	PROFIT (LOSS) BEFORE OTHER INCOME (EXPENSE), NET	5,870,052	1,498,721	7,208,016	1,704,149	
40050000	OTHER INCOME (EXPENSE), NET	0	0	0	0	
40060000	OPERATING PROFIT (LOSS) (*)	5,870,052	1,498,721	7,208,016	1,704,149	
40070000	FINANCE INCOME	227,327	62,708	148,201	51,790	
40070010	INTEREST INCOME	227,327	62,708	126,874	39,532	
40070020	GAIN ON FOREIGN EXCHANGE, NET	0	0	21,327	12,258	
40070030	GAIN ON DERIVATIVES, NET	0	0	0	0	
40070040	GAIN ON CHANGE IN FAIR VALUE OF FINANCIAL INSTRUMENTS	0	0	0	0	
40070050	OTHER FINANCE INCOME	0	0	0	0	
40080000	FINANCE COSTS	1,023,380	331,044	746,952	194,514	
40080010	INTEREST EXPENSE	906,458	233,030	746,952	194,514	
40080020	LOSS ON FOREIGN EXCHANGE, NET	116,922	98,014	0	0	
40080030	LOSS ON DERIVATIVES, NET	0	0	0	0	
40080050	LOSS ON CHANGE IN FAIR VALUE OF FINANCIAL INSTRUMENTS	0	0	0	0	
40080060	OTHER FINANCE COSTS	0	0	0	0	
40090000	FINANCE INCOME (COSTS), NET	-796,053	-268,336	-598,751	-142,724	
40100000	SHARE OF PROFIT (LOSS) OF ASSOCIATES AND JOINT VENTURES	0	0	0	0	
40110000	PROFIT (LOSS) BEFORE INCOME TAX	5,073,999	1,230,385	6,609,265	1,561,425	
40120000	INCOME TAX EXPENSE	1,529,881	344,926	1,990,223	446,124	
40120010	CURRENT TAX	1,515,768	337,675	2,128,086	412,987	
40120020	DEFERRED TAX	14,113	7,251	-137,863	33,137	
40130000	PROFIT (LOSS) FROM CONTINUING OPERATIONS	3,544,118	885,459	4,619,042	1,115,301	
40140000	PROFIT (LOSS) FROM DISCONTINUED OPERATIONS	0	0	0	0	
40150000	NET PROFIT (LOSS)	3,544,118	885,459	4,619,042	1,115,301	
40160000	PROFIT (LOSS), ATTRIBUTABLE TO NON-CONTROLLING INTERESTS	0	0	0	0	
40170000	PROFIT (LOSS), ATTRIBUTABLE TO OWNERS OF PARENT	3,544,118	885,459	4,619,042	1,115,301	
	· ·					
40180000	BASIC EARNINGS (LOSS) PER SHARE	1.14	0.29	1.47	0.36	
40190000	DILUTED EARNINGS (LOSS) PER SHARE	0	0.00	0.00	0.00	

STOCK EXCHANGE CODE: KIMBER KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

#### QUARTER: 04

3,657,538

988,811

4,643,649

1,117,423

YEAR: 2014

#### CONSOLIDATED

#### OTHER COMPREHENSIVE INCOME (NET OF INCOME TAX)

STATEMENTS OF COMPREHENSIVE INCOME

FOR THE TWELVE AND THREE MONTHS ENDED 31 DECEMBER, 2014 AND 2013

AUDITED INFORMATION

40310000

### (Thousand Pesos)

Final Printing

REF		CURREN	IT YEAR	PREVIOUS YEAR		
REF	ACCOUNT / SUBACCOUNT	ACCUMULATED	QUARTER	ACCUMULATED	QUARTER	
40200000	NET PROFIT (LOSS)	3,544,118	885,459	4,619,042	1,115,301	
	DISCLOSURES NOT BE RECLASSIFIED ON INCOME					
40210000	PROPERTY REVALUATION GAINS	0	0	0	0	
40220000	ACTUARIAL EARNINGS (LOSS) FROM LABOR OBLIGATIONS	-31,340	-31,340	-1,877	-1,877	
40220100	SHARE OF INCOME ON REVALUATION ON PROPERTIES OF ASSOCIATES AND JOINT VENTURES	0	0	0	0	
	DISCLOSURES MAY BE RECLASSIFIED SUBSEQUENTLY TO INCOME					
40230000	FOREING CURRENCY TRANSLATION	137,706	106,849	16,049	-4,238	
40240000	CHANGES IN THE VALUATION OF FINANCIAL ASSETS HELD-FOR-SALE	0	0	0	0	
40250000	CHANGES IN THE VALUATION OF DERIVATIVE FINANCIAL INSTRUMENTS	7,054	27,843	10,435	8,237	
40260000	CHANGES IN FAIR VALUE OF OTHER ASSETS	0	0	0	0	
40270000	SHARE OF OTHER COMPREHENSIVE INCOME OF ASSOCIATES AND JOINT VENTURES	0	0	0	0	
40280000	OTHER COMPREHENSIVE INCOME	0	0 0		0	
40290000	TOTAL OTHER COMPREHENSIVE INCOME	113,420	103,352	24,607	2,122	
40300000	TOTAL COMPREHENSIVE INCOME	3,657,538	988,811	4,643,649	1,117,423	
40320000	COMPREHENSIVE INCOME, ATTRIBUTABLE TO NON-CONTROLLING INTERESTS				0	

COMPREHENSIVE INCOME, ATTRIBUTABLE TO OWNERS OF PARENT

QUARTER: 04 YEAR: 2014

## STATEMENTS OF COMPREHENSIVE INCOME INFORMATIONAL DATA

CONSOLIDATED

## STOCK EXCHANGE CODE: KIMBER KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

#### FOR THE TWELVE AND THREE MONTHS ENDED 31 DECEMBER, 2014 AND 2013

AUDITED INFORMATION	(Thousand Pesos) Final Printi					
REF		CURREN	IT YEAR	PREVIOUS YEAR		
KEF	ACCOUNT / SUBACCOUNT	ACCUMULATED	QUARTER	ACCUMULATED	QUARTER	
92000010	OPERATING DEPRECIATION AND AMORTIZATION	1,616,000	408,432	1,516,913	362,863	

STOCK EXCHANGE CODE: KIMBER KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

## STATEMENTS OF COMPREHENSIVE INCOME **INFORMATIONAL DATA (12 MONTHS)**

QUARTER: 04 YEAR: 2014

#### CONSOLIDATED

### AUDITED INFORMATION

**Final Printing** 

AUDITED INFORMATION	(Thousand Pesos)		Final Printing
REF		YE	AR
REF	ACCOUNT / SUBACCOUNT	CURRENT	PREVIOUS
92000030	REVENUE NET (**)	29,106,853	29,677,516
92000040	OPERATING PROFIT (LOSS) (**)	5,870,052	7,208,016
92000060	NET PROFIT (LOSS) (**)	3,544,118	4,619,042
92000050	PROFIT (LOSS), ATTRIBUTABLE TO OWNERS OF PARENT(**)	3,544,118	4,619,042
92000070	OPERATING DEPRECIATION AND AMORTIZATION (**)	1,616,000	1,516,913

#### STOCK EXCHANGE CODE: KIMBER

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

#### STATEMENT OF CHANGES IN EQUITY

#### (THOUSAND PESOS)

#### CONSOLIDATED

QUARTER: 04

#### **Final Printing**

#### AUDITED INFORMATION

				CONTRIBUTIONS			EARNINGS TED LOSSES)	ACCUMULATED	EQUITY		
CONCEPTS	CAPITAL STOCK	SHARES REPURCHASED	PREMIUM ON ISSUANCE OF SHARES	FOR FUTURE CAPITAL INCREASES	OTHER CAPITAL CONTRIBUTED	RESERVES	UNAPPROPRIATE D EARNINGS (ACCUMULATED LOSSES)	OTHER COMPREHENSIVE INCOME (LOSS)	ATTRIBUTABLE	NON- CONTROLLING INTERESTS	TOTAL EQUITY
BALANCE AT JANUARY 1, 2013	2,913,821	0	0	0	0	0	5,897,994	-185,755	8,626,060	0	8,626,060
RETROSPECTIVE ADJUSTMENTS	0	0	0	0	0	0	0	0	0	0	0
APPLICATION OF COMPREHENSIVE INCOME TO RETAINED EARNINGS	0	0	0	0	0	0	0	0	0	0	o
RESERVES	0	0	0	0	0	0	0	0	0	0	0
DIVIDENDS	0	0	0	0	0	0	-4,146,258	0	-4,146,258	0	-4,146,258
CAPITAL INCREASE (DECREASE)	0	0	0	0	0	0	0	0	0	0	0
REPURCHASE OF SHARES	-12,903	0	0	0	0	0	-523,233	0	-536,136	0	-536,136
(DECREASE) INCREASE IN PREMIUM ON ISSUE OF SHARES	0	0	0	0	0	0	0	0	0	0	o
(DECREASE) INCREASE IN NON-CONTROLLING INTERESTS	0	0	0	0	0	0	0	0	0	0	0
OTHER CHANGES	0	0	0	0	0	0	0	0	0	0	0
COMPREHENSIVE INCOME	0	0	0	0	0	0	4,619,042	24,607	4,643,649	0	4,643,649
BALANCE AT DECEMBER 31, 2013	2,900,918	0	0	0	0	0	5,847,545	-161,148	8,587,315	0	8,587,315
BALANCE AT JANUARY 1, 2014	2,900,918	0	0	0	0	0	5,847,545	-161,148	8,587,315	0	8,587,315
RETROSPECTIVE ADJUSTMENTS	0	0	0	0	0	0	0	0	0	0	0
APPLICATION OF COMPREHENSIVE INCOME TO RETAINED EARNINGS	0	0	0	0	0	0	0	0	0	0	o
RESERVES	0	0	0	0	0	0	0	0	0	0	0
DIVIDENDS	0	0	0	0	0	0	-4,377,600	0	-4,377,600	0	-4,377,600
CAPITAL INCREASE (DECREASE)	0	0	0	0	0	0	0	0	0	0	0
REPURCHASE OF SHARES	-26,212	0	0	0	0	0	-907,419	0	-933,631	0	-933,631
(DECREASE) INCREASE IN PREMIUM ON ISSUE OF SHARES	0	0	0	0	0	0	0	0	0	0	o
(DECREASE) INCREASE IN NON-CONTROLLING INTERESTS	0	0	0	0	0	0	0	0	0	0	0
OTHER CHANGES	0	0	0	0	0	0	0	0	0	0	0
COMPREHENSIVE INCOME	0	0	0	0	0	0	3,544,118	113,420	3,657,538	0	3,657,538
BALANCE AT DECEMBER 31, 2014	2,874,706	0	0	0	0	0	4,106,644	-47,728	6,933,622	0	6,933,622

YEAR: 2014

### STOCK EXCHANGE CODE: KIMBER

# KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

## STATEMENT OF CASH FLOWS

### QUARTER: 04 YEAR: 2014

#### FOR THE TWELVE MONTHS ENDED 31 DECEMBER, 2014 AND 2013

### AUDITED INFORMATION

#### (Thousand Pesos)

CONSOLIDATED

**Final Printing** 

			Final Printing
REF	ACCOUNT/SUBACCOUNT	CURREENT YEAR	PREVIOUS YEAR
		Amount	Amount
OPERATING ACTIVITIES			
50010000	PROFIT (LOSS) BEFORE INCOME TAX	5,073,999	6,609,265
50020000	+(-) ITEMS NOT REQUIRING CASH	0	0
50020010	+ ESTIMATE FOR THE PERIOD	0	0
50020020	+ PROVISION FOR THE PERIOD	0	0
50020030	+(-) OTHER UNREALISED ITEMS	0	0
50030000	+(-) ITEMS RELATED TO INVESTING ACTIVITIES	1,616,000	1,411,410
50030010		1,616,000	1,516,913
50030020 50030030	(-)+ GAIN OR LOSS ON SALE OF PROPERTY, PLANT AND EQUIPMENT	0	0
50030040	+(-) LOSS (REVERSAL) IMPAIRMENT (-)+ EQUITY IN RESULTS OF ASSOCIATES AND JOINT VENTURES	0	C
50030050	(-) FEQUIT IN RESULTS OF ASSOCIATES AND JOINT VENTORES	0	C
50030060	(-) INTEREST RECEIVED	0	C
50030070	(-) EXCHANGE FLUCTUATION	0	-21,327
50030080	(-) EXCHAINGE FLOCT DATION (-)+ OTHER INFLOWS (OUTFLOWS) OF CASH	0	-21,327
50040000	+(-) ITEMS RELATED TO FINANCING ACTIVITIES	796,053	620,078
50040000	(+) ACCRUED INTEREST	679,131	620,078
50040010	(+) ACCROED INTEREST (+) EXCHANGE FLUCTUATION	116,922	020,078
50040020	(+) DERIVATIVE TRANSACTIONS	0	0
50040040	(-)+ OTHER INFLOWS (OUTFLOWS) OF CASH	0	0
50050000	CASH FLOWS BEFORE INCOME TAX	7,486,052	8,640,753
50060000	CASH FLOWS BEFORE INCOME TAX CASH FLOWS FROM (USED IN) OPERATING ACTIVITIES	-2,021,401	-1,139,089
50060010	+(-) DECREASE (INCREASE) IN TRADE ACCOUNTS RECEIVABLE	-166,637	424,407
50060020	+(-) DECREASE (INCREASE) IN INVENTORIES	-42,823	105,734
50060030	+(-) DECREASE (INCREASE) IN OTHER ACCOUNTS RECEIVABLE	47,885	-27,612
50060040	+(-) INCREASE (DECREASE) IN TRADE ACCOUNTS PAYABLE	-84,870	528,786
50060050	+(-) INCREASE (DECREASE) IN OTHER LIABILITIES	10,563	117,667
50060060	+(-) INCOME TAXES PAID OR RETURNED	-1,785,519	-2,288,071
50070000	NET CASH FLOWS FROM (USED IN) OPERATING ACTIVITIES	5,464,651	7,501,664
INVESTING ACTIVITIES	·····		.,
50080000	NET CASH FLOWS FROM (USED IN) INVESTING ACTIVITIES	-1,628,227	-1,497,536
50080010	(-) PERMANENT INVESTMENTS	0	0
50080020	+ DISPOSITION OF PERMANENT INVESTMENTS	0	0
50080030	(-) INVESTMENT IN PROPERTY, PLANT AND EQUIPMENT	-1,644,889	-1,637,034
50080040	+ SALE OF PROPERTY, PLANT AND EQUIPMENT	0	0
50080050	(-) TEMPORARY INVESTMENTS	0	0
50080060	+ DISPOSITION OF TEMPORARY INVESTMENTS	0	0
50080070	(-) INVESTMENT IN INTANGIBLE ASSETS	0	0
50080080	+ DISPOSITION OF INTANGIBLE ASSETS	0	0
50080090	(-) ACQUISITIONS OF VENTURES	0	0
50080100	+ DISPOSITIONS OF VENTURES	0	0
50080110	+ DIVIDEND RECEIVED	0	0
50080120	+ INTEREST RECEIVED	0	0
50080130	+(-) DECREASE (INCREASE) ADVANCES AND LOANS TO THIRD PARTS	0	0
50080140	-(+) OTHER INFLOWS (OUTFLOWS) OF CASH	16,662	139,498
FINANCING ACTIVITIES			
50090000	NET CASH FLOW FROM (USED IN) FINANCING ACTIVITIES	-4,279,524	-4,078,106
50090010	+ BANK FINANCING	0	0
50090020	+ STOCK MARKET FINANCING	4,018,398	2,492,827
50090030	+ OTHER FINANCING	0	0
50090040	(-) BANK FINANCING AMORTISATION	0	0
50090050	(-) STOCK MARKET FINANCING AMORTISATION	-2,300,000	-1,250,000
50090060	(-) OTHER FINANCING AMORTISATION	0	0
50090070	+(-) INCREASE (DECREASE) IN CAPITAL STOCK	0	0
50090080	(-) DIVIDENDS PAID	-4,377,600	-4,146,258
50090090	+ PREMIUM ON ISSUANCE OF SHARES	0	C
50090100	+ CONTRIBUTIONS FOR FUTURE CAPITAL INCREASES	0	0
50090110	(-) INTEREST EXPENSE	-662,044	-590,140
50090120	(-) REPURCHASE OF SHARES	-933,631	-536,136
00000120			

### STOCK EXCHANGE CODE: KIMBER

### STATEMENT OF CASH FLOWS

### QUARTER: 04 YEAR: 2014

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

# FOR THE TWELVE MONTHS ENDED 31 DECEMBER, 2014 AND 2013

#### AUDITED INFORMATION

#### (Thousand Pesos)

CONSOLIDATED

**Final Printing** 

DEE		CURREENT YEAR	PREVIOUS YEAR
REF	ACCOUNT/SUBACCOUNT	Amount	Amount
50100000	NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	-443,100	1,926,022
50110000	EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS	102,397	-702
50120000	CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	5,390,250	3,464,930
50130000	CASH AND CASH EQUIVALENTS AT END OF PERIOD	5,049,547	5,390,250

STOCK EXCHANGE CODE: KIMBER

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

AUDITED INFORMATION

DISCUSSION AND ANALYSIS OF THE ADMINISTRATION ON THE RESULTS OF OPERATIONS AND FINANCIAL CONDITION OF THE COMPANY QUARTER: 04 YEAR: 2014

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KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.	FINANCIAL STATEMENT NOTES		P	AGE 1/1
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KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

AUDITED INFORMATION

## INVESTMENTS IN ASSOCIATES AND JOINT VENTURES (THOUSAND PESOS)

CONSOLIDATED

**Final Printing** 

COMPANY NAME	PRICIPAL ACTIVITY	NUMBER OF SHARES	%	TOTAL AMOUNT			
		NUMBER OF SHARES	SHIP	ACQUISITION COST	CURRENT VALUE		
TOTAL INVESTMENT IN ASSOCIATES				0	0		

NOTES

YEAR: 2014

QUARTER: 04

## STOCK EXCHANGE CODE: KIMBER

# KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

## **BREAKDOWN OF CREDITS**

### (THOUSAND PESOS)

CONSOLIDATED

YEAR: 2014

QUARTER:

04

Final Printing

						MATURITY OR	AMORTIZATION OF	CREDITS IN NATION	L CURRENCY			MATURITY OR	AMORTIZATION OF			
CREDIT TYPE / INSTITUTION			EXPIRATION DATE	INTEREST RATE	TIME INTERVAL					TIME INTERVAL						
					CURRENT YEAR	UNTIL 1YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR OR MORE	CURRENT YEAR	UNTIL 1YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR OR MORE
BANKS																
FOREIGN TRADE																
SECURED																
COMMERCIAL BANKS																
OTHER																
TOTAL BANKS					0	0	0	0	0	0	0	0	0	0	0	, 0

## AUDITED INFORMATION

### STOCK EXCHANGE CODE: KIMBER

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

## **BREAKDOWN OF CREDITS** (THOUSAND PESOS)

YEAR: 2014

Final Printing

AUDITED INFORMATION

					MATURITY OR AMORTIZATION OF CREDITS IN NATIONAL CURRENCY MATURITY OR AMORTIZATION OF CREDITS IN FOREIG						IGN CURRENCY	IGN CURRENCY				
CREDIT TYPE / INSTITUTION	FOREIGN INSTITUTION (YES/NO)	CONTRACT SIGNING DATE	EXPIRATION DATE	INTEREST RATE			TIME	NTERVAL			TIME INTERVAL					
					CURRENT YEAR	UNTIL 1YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR OR MORE	CURRENT YEAR	UNTIL 1YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR OR MORE
STOCK MARKET																
LISTED STOCK EXCHANGE																
UNSECURED																
CERTIFICADOS BURSATILES	NOT	05/07/2007	26/06/2017	3.19	N/A	0	0	2,500,000	0	0						
CERTIFICADOS BURSATILES	NOT	30/03/2009	22/03/2016	9.98	N/A	0	800,000	0	0	0						
CERTIFICADOS BURSATILES	NOT	06/10/2009	26/09/2019	9.65	N/A	0	0	0	0	400,000						
CERTIFICADOS BURSATILES	NOT	11/11/2010	05/11/2015	3.59	N/A	1,500,000	0	0	0	0						
CERTIFICADOS BURSATILES	NOT	11/11/2010	29/10/2020	7.17	N/A	0	0	0	0	2,500,000						
CERTIFICADOS BURSATILES	NOT	30/09/2013	24/09/2018	3.45	N/A	0	0	0	1,500,000	0						
CERTIFICADOS BURSATILES (1)	NOT	30/09/2013	18/09/2023	6.98	N/A	0	0	0	0	1,699,317						
SECURED																
PRIVATE PLACEMENTS																
UNSECURED																
BONO RULE 144A	YES	08/04/2014	08/04/2024	3.8							N/A	0	0	0	0	3,687,500
SECURED																
TOTAL STOCK MARKET LISTED IN STOCK EXCHANGE AND PRIVATE PLACEMENT					0	1,500,000	800,000	2,500,000	1,500,000	4,599,317	0	0	0	0	0	3,687,500

### CONSOLIDATED

QUARTER:

#### STOCK EXCHANGE CODE: KIMBER

AUDITED INFORMATION

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

### **BREAKDOWN OF CREDITS**

#### (THOUSAND PESOS)

					MATURITY OR	AMORTIZATION OF	CREDITS IN NATION	AL CURRENCY		MATURITY OR AMORTIZATION O		AMORTIZATION OF	F CREDITS IN FOREIGN CURRENCY		
CREDIT TYPE / INSTITUTION	FOREIGN INSTITUTION (YES/NO)	DATE OF AGREEMENT	EXPIRATION DATE	TIME INTERVAL							TIME INTERVAL				
				CURRENT YEAR	UNTIL 1YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR OR MORE	CURRENT YEAR	UNTIL 1YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR OR MORE
OTHER CURRENT AND NON- CURRENT LIABILITIES WITH COST															
TOTAL OTHER CURRENT AND NON- CURRENT LIABILITIES WITH COST				0	0	0	0	0	0	0	0	0	0	0	0
SUPPLIERS															
VARIOS	NOT	31/12/2014		N/A	1,451,274										
VARIOS	NOT	31/12/2014								N/A	2,036,164				
TOTAL SUPPLIERS				0	1,451,274					0	2,036,164				
OTHER CURRENT AND NON- CURRENT LIABILITIES															

0

0

0

0

800,000

0

0

134,718

134,718

2,634,718

0

0

64.083

64,083

1,564,083

0

0

N/A

0

0

44,766

44,766

2,080,930

0

0

0

0

0

0

0

0

0

124.364

124,364

4,723,681

1,614,946

1,614,946

4,566,220

0

0

N/A

N/A

N/A

0

0

NOTES

TOTAL OTHER CURRENT AND NON-

CURRENT LIABILITIES

GENERAL TOTAL

VARIOS

VARIOS

VARIOS

BANAMEX S.A. (2)

OBSERVACIONES

NOT

NOT

NOT

NOT

(1) SE INCLUYEN \$50,683 DE GASTOS POR EMISIÓN DE DEUDA DISMINUIDOS DEL CERTIFICADO BURSATIL CON VENCIMIENTO AL 18/09/2023.

(2) INSTRUMENTOS FINANCIEROS DERIVADOS.

#### QUARTER: 04 YEAR: 2014

CONSOLIDATED

**Final Printing** 

0

0

3,687,500

### STOCK EXCHANGE CODE: KIMBER KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

QUARTER: 04 YEAR: 2014

## CONSOLIDATED

### AUDITED INFORMATION

MONETARY FOREIGN CURRENCY POSITION (THOUSAND PESOS)

#### Final Printing

FOREIGN CURRENCY POSITION	DOLI	LARS	OTHER CU	RRENCIES	THOUSAND PESOS
(THOUSANDS OF PESOS)	THOUSANDS OF DOLLARS	THOUSAND PESOS	THOUSANDS OF DOLLARS	THOUSAND PESOS	TOTAL
MONETARY ASSETS	91,026	1,342,634	0	0	1,342,634
CURRENT	91,026	1,342,634	0	0	1,342,634
NON CURRENT	0	0	0	0	0
LIABILITIES POSITION	391,080	5,768,430	0	o	5,768,430
CURRENT	141,080	2,080,930	0	0	2,080,930
NON CURRENT	250,000	3,687,500	0	0	3,687,500
NET BALANCE	-300,054	-4,425,796	0	0	-4,425,796

### NOTES

- EL TIPO DE CAMBIO UTILIZADO PARA VALUAR ESTAS PARTIDAS FUE DE \$14.75 PESOS POR UN DÓLAR ESTADOUNIDENSE.

- PARA CUBRIR LA TOTALIDAD DE LOS 250 MILLONES DE DÓLARES A LARGO PLAZO SE TIENE CONTRATADO UN DERIVADO DENOMINADO EN CROSS CURRENCY SWAP. POR LO QUE LA EXPOSICIÓN REAL EN MONEDA EXTRANJERA ES 47,890 MILES DE DÓLARES.

STOCK EXCHANGE CODE: KIMBER		QUARTER:	)4	YEAR:	2014
KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.	DEBT INSTRUMENTS		PAG	θE	1/2
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FINANCIAL LIMITATIONS IN CONTRACT, ISSUED DEED AND / OR TITLE

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KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.	DEBT INSTRUMENTS			PAGE	2/2
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ACTUAL SITUATION OF FINANCIAL LIMITED

STOCK EXCHANGE CODE: KIMBER

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

### QUARTER: 04 YEAR: 2014

## DISTRIBUTION OF REVENUE BY PRODUCT

## CONSOLIDATED

			AL INCOME SAND PESOS)		Final Printing		
MAIN PRODUCTS OR PRODUCT LINE	NET S	ALES	MARKET SHARE (%)	MAIN			
	VOLUME	AMOUNT	MARKET SHARE (%)	TRADEMARKS	CUSTOMERS		
NATIONAL INCOME							
PROD. AL CONSUMIDOR	0	27,562,538	0.00				
EXPORT INCOME							
INFORMACION TOTAL	0	1,544,315	0.00				
INCOME OF SUBSIDIARIES ABROAD							
INFORMACION TOTAL	0	0	0.00				
TOTAL	0	29,106,853					

NOTES

STOCK EXCHANGE CODE: KIMBER KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

#### QUARTER: 04 YEAR: 2014

## ANALYSIS OF PAID CAPITAL STOCK

#### CONSOLIDATED

AUDITED INFORMATION

## **CHARACTERISTICS OF THE SHARES**

**Final Printing** 

SERIES	NOMINAL VALUE	VALID		NUMBER O	F SHARES		CAPITAL	. STOCK
SERIES		COUPON	FIXED PORTION	VARIABLE PORTION	MEXICAN	FREE SUBSCRIPTION	FIXED	VARIABLE
A	0.00000	45	1,612,136,688	0	1,612,136,688	0	4,390	0
в	0.00000	45	1,486,954,190	0	0	1,486,954,190	4,064	0
TOTAL			3,099,090,878	0	1,612,136,688	1,486,954,190	8,454	0

TOTAL NUMBER OF SHARES REPRESENTING THE PAID IN CAPITAL STOCK ON THE DATE OF SENDING THE INFORMATION

3,099,090,878

NOTES

STOCK EXCHANGE CODE: KIMBER		QUARTER:	04	YEAR:	2014
KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.	DERIVATIVE FINANCIAL INSTRUMENTS			PAGE	1/ <b>1</b>
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KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

### NOTES TO FINANCIAL STATEMENTS

CONSOLIDATED

YEAR: 2014

QUARTER

04

### AUDITED INFORMATION

**Final Printing** 

91000020: PARA CUBRIR LA TOTALIDAD DE LOS 250 MILLONES DE DÓLARES A LARGO PLAZO, SE TIENE CONTRATADO UN DERIVADO DENOMINADO CROSS CURRENCY SWAP.

IN THIS ANNEX INCLUDE THE NOTES FOR THE FINANCIAL STATEMENTS ACCOUNTS AND STATEMENTS ACCOUNTS BREAKDOWNS AND OTHER CONCEPTS

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