

MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **KIMBER**

QUARTER: **04** YEAR: **2011**

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

BALANCE SHEETS

TO DECEMBER 31 OF 2011 AND 2010

CONSOLIDATED

AUDITED INFORMATION

(Thousand Pesos)

Final Printing

REF S	CONCEPTS	CURRENT YEAR		PREVIOUS YEAR	
		Amount	%	Amount	%
s01	TOTAL ASSETS	26,299,286	100	26,941,198	100
s02	CURRENT ASSETS	11,567,999	44	12,893,632	48
s03	CASH AND AVAILABLE INVESTMENTS	4,027,564	15	6,306,972	23
s04	ACCOUNTS AND NOTES RECEIVABLE (NET)	5,383,705	20	4,543,910	17
s05	OTHER ACCOUNTS AND NOTES RECEIVABLE (NET)	64,135	0	127,373	0
s06	INVENTORIES	2,092,595	8	1,915,377	7
s07	OTHER CURRENT ASSETS	0	0	0	0
s08	LONG-TERM	0	0	0	0
s09	ACCOUNTS AND NOTES RECEIVABLE (NET)	0	0	0	0
s10	INVESTMENTS IN SHARES OF NON-CONSOLIDATED SUBSIDIARIES, JOINT VENTURES AND ASSOCIATES	0	0	0	0
s11	OTHER INVESTMENTS	0	0	0	0
s12	PROPERTY, PLANT AND EQUIPMENT (NET)	14,731,287	56	14,047,566	52
s13	LAND AND BUILDINGS	5,156,226	20	5,109,146	19
s14	MACHINERY AND INDUSTRIAL EQUIPMENT	26,944,065	102	25,432,968	94
s15	OTHER EQUIPMENT	66,199	0	57,230	0
s16	ACCUMULATED DEPRECIATION	18,029,812	69	17,152,876	64
s17	CONSTRUCTION IN PROGRESS	594,609	2	601,098	2
s18	OTHER INTANGIBLE ASSETS AND DEFERRED ASSETS (NET)	0	0	0	0
s19	OTHER ASSETS	0	0	0	0
s20	TOTAL LIABILITIES	18,752,498	100	18,674,200	100
s21	CURRENT LIABILITIES	5,565,112	30	5,309,197	28
s22	SUPPLIERS	3,156,348	17	2,691,547	14
s23	BANK LOANS	17,297	0	46,687	0
s24	STOCK MARKET LOANS	0	0	0	0
s103	OTHER LOANS WITH COST	0	0	0	0
s25	TAXES PAYABLE	147,777	1	221,089	1
s26	OTHER CURRENT LIABILITIES WITHOUT COST	2,243,690	12	2,349,874	13
s27	LONG-TERM LIABILITIES	11,250,000	60	11,265,364	60
s28	BANK LOANS	0	0	15,364	0
s29	STOCK MARKET LOANS	11,250,000	60	11,250,000	60
s30	OTHER LOANS WITH COST	0	0	0	0
s31	DEFERRED LIABILITIES	0	0	0	0
s32	OTHER NON CURRENT LIABILITIES WITHOUT COST	1,937,386	10	2,099,639	11
s33	CONSOLIDATED STOCKHOLDERS EQUITY	7,546,788	100	8,266,998	100
s34	COUNTABLE CAPITAL OF THE PARTICIPATION NOT CONTROLADORA	0	0	0	0
s35	COUNTABLE CAPITAL OF THE PARTICIPATION CONTROLADORA	7,546,788	100	8,266,998	100
s36	CONTRIBUTED CAPITAL	4,009,439	53	4,063,371	49
s79	CAPITAL STOCK	4,009,439	53	4,063,371	49
s39	PREMIUM ON ISSUANCE OF SHARES	0	0	0	0
s40	CONTRIBUTIONS FOR FUTURE CAPITAL INCREASES	0	0	0	0
s41	EARNED CAPITAL	3,537,349	47	4,203,627	51
s42	RETAINED EARNINGS AND CAPITAL RESERVES	3,646,066	48	4,275,413	52
s44	OTHER ACCUMULATED COMPREHENSIVE RESULT	-108,717	-1	-71,786	0
s80	SHARES REPURCHASED	0	0	0	0

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BALANCE SHEETS

BREAKDOWN OF MAIN CONCEPTS

CONSOLIDATED

AUDITED INFORMATION

(Thousand Pesos)

Final Printing

REF S	CONCEPTS	CURRENT YEAR		PREVIOUS YEAR	
		Amount	%	Amount	%
s03	CASH AND AVAILABLE INVESTMENTS	4,027,564	100	6,306,972	100
s46	CASH	252,571	6	226,590	4
s47	AVAILABLE INVESTMENTS	3,774,993	94	6,080,382	96
s07	OTHER CURRENT ASSETS	0	100	0	100
s81	DERIVATIVE FINANCIAL INSTRUMENTS	0	0	0	0
s82	DISCONTINUED OPERATIONS	0	0	0	0
s83	OTHER	0	0	0	0
s18	OTHER INTANGIBLE ASSETS AND DEFERRED ASSETS (NET)	0	100	0	100
s48	DEFERRED EXPENSES (NET)	0	0	0	0
s49	GOODWILL	0	0	0	0
s51	OTHER	0	0	0	0
s19	OTHER ASSETS	0	100	0	100
s85	DERIVATIVE FINANCIAL INSTRUMENTS	0	0	0	0
s50	DEFERRED TAXES	0	0	0	0
s104	BENEFITS TO EMPLOYEES	0	0	0	0
s86	DISCONTINUED OPERATIONS	0	0	0	0
s87	OTHER	0	0	0	0
s21	CURRENT LIABILITIES	5,565,112	100	5,309,197	100
s52	FOREIGN CURRENCY LIABILITIES	1,798,565	32	1,466,164	28
s53	MEXICAN PESOS LIABILITIES	3,766,547	68	3,843,033	72
s26	OTHER CURRENT LIABILITIES WITHOUT COST	2,243,690	100	2,349,874	100
s88	DERIVATIVE FINANCIAL INSTRUMENTS	0	0	0	0
s89	INTEREST LIABILITIES	74,948	3	73,413	3
s68	PROVISIONS	1,430,064	64	1,454,611	62
s90	DISCONTINUED OPERATIONS	0	0	0	0
s58	OTHER CURRENT LIABILITIES	20,678	1	21,068	1
s105	BENEFITS TO EMPLOYEES	718,000	32	800,782	34
s27	LONG-TERM LIABILITIES	11,250,000	100	11,265,364	100
s59	FOREIGN CURRENCY LIABILITIES	0	0	15,364	0
s60	MEXICAN PESOS LIABILITIES	11,250,000	100	11,250,000	100
s31	DEFERRED LIABILITIES	0	100	0	100
s65	NEGATIVE GOODWILL	0	0	0	0
s67	OTHER	0	0	0	0
s32	OTHER NON CURRENT LIABILITIES WITHOUT COST	1,937,386	100	2,099,639	100
s66	DEFERRED TAXES	1,551,736	80	1,720,039	82
s91	OTHER LIABILITIES IN RESPECT OF SOCIAL INSURANCE	46,792	2	60,553	3
s92	DISCONTINUED OPERATIONS	0	0	0	0
s69	OTHER LIABILITIES	338,858	17	319,047	15
s79	CAPITAL STOCK	4,009,439	100	4,063,371	100
s37	CAPITAL STOCK (NOMINAL)	8,606	0	8,704	0
s38	RESTATEMENT OF CAPITAL STOCK	4,000,833	100	4,054,667	100

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REF S	CONCEPTS	CURRENT YEAR		PREVIOUS YEAR	
		Amount	%	Amount	%
s42	RETAINED EARNINGS AND CAPITAL RESERVES	3,646,066	100	4,275,413	100
s93	LEGAL RESERVE	2,193	0	2,193	0
s43	RESERVE FOR REPURCHASE OF SHARES	0	0	0	0
s94	OTHER RESERVES	0	0	0	0
s95	RETAINED EARNINGS	3,000	0	50,275	1
s45	NET INCOME FOR THE YEAR	3,640,873	100	4,222,945	99
s44	OTHER ACCUMULATED COMPREHENSIVE RESULT	-108,717	100	-71,786	100
s70	ACCUMULATED MONETARY RESULT	0	0	0	0
s71	RESULT FROM HOLDING NON-MONETARY ASSETS	0	0	0	0
s96	CUMULATIVE RESULT FROM FOREIGN CURRENCY TRANSLATION	0	0	0	0
s97	CUMULATIVE RESULT FROM DERIVATIVE FINANCIAL INSTRUMENTS	-108,717	100	-71,786	100
s98	CUMULATIVE EFFECT OF DEFERRED INCOME TAXES	0	0	0	0
s100	OTHER	0	0	0	0

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REF S	CONCEPTS	CURRENT YEAR	PREVIOUS YEAR
		Amount	Amount
s72	WORKING CAPITAL	6,002,887	7,584,435
s73	PENSIONS AND SENIORITY PREMIUMS	375,619	366,939
s74	EXECUTIVES (*)	0	0
s75	EMPLOYEES (*)	2,535	2,478
s76	WORKERS (*)	4,871	4,525
s77	OUTSTANDING SHARES (*)	1,051,548,715	1,061,674,315
s78	REPURCHASED SHARES (*)	23,527,300	36,090,400
s101	RESTRICTED CASH	0	0
s102	DEBT OF NON CONSOLIDATED COMPANIES	0	0

(*) THESE CONCEPTS ARE STATED IN UNITS

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QUARTER: **04** YEAR: **2011**

STATEMENTS OF INCOME

FROM JANUARY THE 1st TO DECEMBER 31 OF 2011 AND 2010

CONSOLIDATED

AUDITED INFORMATION

(Thousand Pesos)

Final Printing

REF R	CONCEPTS	CURRENT YEAR		PREVIOUS YEAR	
		Amount	%	Amount	%
r01	NET SALES	26,732,383	100	26,196,519	100
r02	COST OF SALES	16,533,544	62	15,640,626	60
r03	GROSS PROFIT	10,198,839	38	10,555,893	40
r04	GENERAL EXPENSES	3,821,093	14	3,674,838	14
r05	INCOME (LOSS) FROM OPERATION	6,377,746	24	6,881,055	26
r08	OTHER INCOME AND (EXPENSE), NET	-487,291	-2	-543,926	-2
r06	COMPREHENSIVE FINANCING RESULT	-740,755	-3	-427,016	-2
r12	EQUITY IN NET INCOME OF NON-CONSOLIDATED SUBSIDIARIES, JOINT VENTURES AND ASSOCIATES	0	0	0	0
r48	NON ORDINARY ITEMS	0	0	0	0
r09	INCOME BEFORE INCOME TAXES	5,149,700	19	5,910,113	23
r10	INCOME TAXES	1,508,827	6	1,687,168	6
r11	INCOME (LOSS) BEFORE DISCONTINUED OPERATIONS	3,640,873	14	4,222,945	16
r14	DISCONTINUED OPERATIONS	0	0	0	0
r18	NET CONSOLIDATED INCOME	3,640,873	14	4,222,945	16
r19	NET INCOME OF PARTICIPATION NOT CONTROLADORA	0	0	0	0
r20	NET INCOME OF PARTICIPATION CONTROLADORA	3,640,873	14	4,222,945	16

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STATEMENTS OF INCOME

BREAKDOWN OF MAIN CONCEPTS

CONSOLIDATED

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REF R	CONCEPTS	CURRENT YEAR		PREVIOUS YEAR	
		Amount	%	Amount	%
r01	NET SALES	26,732,383	100	26,196,519	100
r21	DOMESTIC	25,068,956	94	24,687,444	94
r22	FOREIGN	1,663,427	6	1,509,075	6
r23	TRANSLATED INTO DOLLARS (***)	133,513	0	119,169	0
r08	OTHER INCOME AND (EXPENSE), NET	-487,291	100	-543,926	100
r49	OTHER INCOME AND (EXPENSE), NET	6,952	-1	10,844	-2
r34	EMPLOYEES PROFIT SHARING EXPENSES	515,214	-106	532,726	-98
r35	DEFERRED EMPLOYEES PROFIT SHARING	-20,971	4	22,044	-4
r06	COMPREHENSIVE FINANCING RESULT	-740,755	100	-427,016	100
r24	INTEREST EXPENSE	805,863	-109	684,813	-160
r42	GAIN (LOSS) ON RESTATEMENT OF UDIS	0	0	0	0
r45	OTHER FINANCE COSTS	0	0	0	0
r26	INTEREST INCOME	174,234	-24	198,807	-47
r46	OTHER FINANCIAL PRODUCTS	0	0	0	0
r25	FOREIGN EXCHANGE GAIN (LOSS) (NET)	-109,126	15	58,990	-14
r28	RESULT FROM MONETARY POSITION	0	0	0	0
r10	INCOME TAXES	1,508,827	100	1,687,168	100
r32	INCOME TAX	1,661,302	110	1,645,627	98
r33	DEFERRED INCOME TAX	-152,475	-10	41,541	2

(***) FIGURES IN THOUSANDS OF U.S. DOLLARS AT THE EXCHANGE RATE AS OF THE END OF THE LAST REPORTED QUARTER

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OTHER CONCEPTS
 (Thousand Pesos)

Final Printing

REF R	CONCEPTS	CURRENT YEAR	PREVIOUS YEAR
		Amount	Amount
r36	TOTAL SALES	36,649,387	34,703,396
r37	TAX RESULT FOR THE YEAR	5,934,431	6,406,838
r38	NET SALES (**)	26,732,383	26,196,519
r39	OPERATING INCOME (**)	6,377,746	6,881,055
r40	NET INCOME OF PARTICIPATION CONTROLADORA(**)	3,640,873	4,222,945
r41	NET CONSOLIDATED INCOME (**)	3,640,873	4,222,945
r47	OPERATIVE DEPRECIATION AND ACCUMULATED	1,236,161	1,189,583

(**) RESTATED INFORMATION OF THE LAST TWELVE MONTHS

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QUARTERLY STATEMENTS OF INCOME

FROM OCTOBER1 TO DECEMBER 31 OF 2011

CONSOLIDATED

AUDITED INFORMATION

(Thousand Pesos)

Final Printing

REF RT	CONCEPTS	CURRENT YEAR		PREVIOUS YEAR	
		Amount	%	Amount	%
rt01	NET SALES	7,132,217	100	6,866,502	100
rt02	COST OF SALES	4,490,043	63	4,108,566	60
rt03	GROSS PROFIT	2,642,174	37	2,757,936	40
rt04	GENERAL EXPENSES	1,030,724	14	934,452	14
rt05	INCOME (LOSS) FROM OPERATION	1,611,450	23	1,823,484	27
rt08	OTHER INCOME AND (EXPENSE), NET	-112,890	-2	-114,361	-2
rt06	COMPREHENSIVE FINANCING RESULT	-207,103	-3	-124,540	-2
rt12	EQUITY IN NET INCOME OF NON-CONSOLIDATED SUBSIDIARIES, JOINT VENTURES AND ASSOCIATES	0	0	0	0
rt48	NON ORDINARY ITEMS	0	0	0	0
rt09	INCOME BEFORE INCOME TAXES	1,291,457	18	1,584,583	23
rt10	INCOME TAXES	353,620	5	388,303	6
rt11	INCOME (LOSS) BEFORE DISCONTINUED OPERATIONS	937,837	13	1,196,280	17
rt14	DISCONTINUED OPERATIONS	0	0	0	0
rt18	NET CONSOLIDATED INCOME	937,837	13	1,196,280	17
rt19	NET INCOME OF PARTICIPATION NOT CONTROLADORA	0	0	0	0
rt20	NET INCOME OF PARTICIPATION CONTROLADORA	937,837	13	1,196,280	17

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QUARTERLY STATEMENTS OF INCOME

BREAKDOWN OF MAIN CONCEPTS

CONSOLIDATED

AUDITED INFORMATION

(Thousand Pesos)

Final Printing

REF RT	CONCEPTS	CURRENT YEAR		PREVIOUS YEAR	
		Amount	%	Amount	%
rt0	NET SALES	7,132,217	100	6,866,502	100
rt21	DOMESTIC	6,726,341	94	6,507,296	95
rt22	FOREIGN	405,876	6	359,206	5
rt23	TRANSLATED INTO DOLLARS (***)	29,579	0	28,931	0
rt08	OTHER INCOME AND (EXPENSE), NET	-112,890	100	-114,361	100
rt49	OTHER INCOME AND (EXPENSE), NET	1,442	-1	2,139	-2
rt34	EMPLOYEES PROFIT SHARING EXPENSES	114,356	-101	152,456	-133
rt35	DEFERRED EMPLOYEES PROFIT SHARING	-24	0	-35,956	31
rt06	COMPREHENSIVE FINANCING RESULT	-207,103	100	-124,540	100
rt24	INTEREST EXPENSE	201,930	-98	182,206	-146
rt42	GAIN (LOSS) ON RESTATEMENT OF UDIS	0	0	0	0
rt45	OTHER FINANCE COSTS	0	0	0	0
rt26	INTEREST INCOME	32,246	-16	39,436	-32
rt46	OTHER FINANCIAL PRODUCTS	0	0	0	0
rt25	FOREIGN EXCHANGE GAIN (LOSS) (NET)	-37,419	18	18,230	-15
rt28	RESULT FROM MONETARY POSITION	0	0	0	0
rt10	INCOME TAXES	353,620	100	388,303	100
rt32	INCOME TAX	404,843	114	379,262	98
rt33	DEFERRED INCOME TAX	-51,223	-14	9,041	2

(***) FIGURES IN THOUSANDS OF U.S. DOLLARS AT THE EXCHANGE RATE AS OF THE END OF THE LAST REPORTED QUARTER

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OTHER CONCEPTS
 (Thousand Pesos)

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REF RT	CONCEPTS	CURRENT YEAR	PREVIOUS YEAR
		Amount	Amount
rt4 7	OPERATIVE DEPRECIATION AND ACCUMULATED IMPAIRMENT LOSSES	289,706	264,917

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YEAR: **2011**

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

STATE OF CASH FLOW (INDIRECT METHOD)

Final Printing

MAIN CONCEPTS

AUDITED INFORMATION

(Thousand Pesos)

CONSOLIDATED

REF F	CONCEPTS	CURRENT YEAR	PREVIOUS YEAR
		Amount	Amount
	ACTIVITIES OF OPERATION		
e01	INCOME (LOSS) BEFORE INCOME TAXES	5,149,700	5,910,113
e02	+ (-)ITEMS NOT REQUIRING CASH	494,243	554,770
e03	+ (-)ITEMS RELATED TO INVESTING ACTIVITIES	1,054,975	979,932
e04	+ (-)ITEMS RELATED TO FINANCING ACTIVITIES	914,989	625,823
e05	CASH FLOW BEFORE INCOME TAX	7,613,907	8,070,638
e06	CASH FLOW PROVIDED OR USED IN OPERATION	-2,944,423	-3,210,368
e07	NET CASH FLOWS PROVIDED OF OPERATING ACTIVITIES	4,669,484	4,860,270
	INVESTMENT ACTIVITIES		
e08	NET CASH FLOW FROM INVESTING ACTIVITIES	-1,732,319	-270,593
e09	FINANCING ACTIVITIES	2,937,165	4,589,677
	FINANCING ACTIVITIES		
e10	NET CASH FROM FINANCING ACTIVITIES	-5,215,287	-4,741,705
e11	NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	-2,278,122	-152,028
e12	TRANSLATION DIFFERENCES IN CASH AND CASH EQUIVALENTS	-1,286	-1,495
e13	CASH AND CASH EQUIVALENTS AT THE BEGINING OF PERIOD	6,306,972	6,460,495
e14	CASH AND CASH EQUIVALENTS AT END OF PERIOD	4,027,564	6,306,972

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STATE OF CASH FLOW (INDIRECT METHOD)

Final Printing

BREAKDOWN OF MAIN CONCEPTS

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(Thousand Pesos)

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REF F	CONCEPTS	CURRENT YEAR	PREVIOUS YEAR
		Amount	Amount
e02	+ (-)ITEMS NOT REQUIRING CASH	494,243	554,770
e15	+ESTIMATES FOR THE PERIOD	0	0
e16	+PROVISIONS FOR THE PERIOD	494,243	554,770
e17	+ (-)OTHER UNREALIZED ITEMS	0	0
e03	+ (-)ITEMS RELATED TO INVESTING ACTIVITIES	1,054,975	979,932
e18	+ DEPRECIATION AND AMORTIZATION FOR THE PERIOD	1,236,161	1,189,583
e19	(-) +GAIN OR LOSS ON SALE OF PROPERTY, PLANT AND EQUIPMENT	-6,952	-10,844
e20	+IMPAIRMENT LOSS	0	0
e21	(-) +EQUITY IN RESULTS OF ASSOCIATES AND JOINT VENTURES	0	0
e22	(-)DIVIDENDS RECEIVED	0	0
e23	(-)INTEREST INCOME	-174,234	-198,807
e24	(-)+ OTHER ITEMS	0	0
e04	+ (-)ITEMS RELATED TO FINANCING ACTIVITIES	914,989	625,823
e25	+ACCRUED INTEREST	805,863	684,813
e26	+ (-) OTHER ITEMS	109,126	-58,990
e06	CASH FLOWPROVIDED OR USED IN OPERATION	-2,944,423	-3,210,368
e27	+ (-)DECREASE (INCREASE) IN ACCOUNTS RECEIVABLE	-762,316	-425,489
e28	+ (-)DECREASE (INCREASE) IN INVENTORIES	-177,218	-233,745
e29	+ (-)DECREASE (INCREASE) IN OTHER ACCOUNTS RECEIVABLE	0	0
e30	+ (-)INCREASE (DECREASE) IN SUPPLIERS	345,449	139,327
e31	+ (-)INCREASE (DECREASE) IN OTHER LIABILITIES	-615,723	-427,919
e32	+ (-) INCOME TAXES PAID OR RETURNED	-1,734,615	-2,262,542
e08	NET CASH FLOW FROM INVESTING ACTIVITIES	-1,732,319	-270,593
e33	-PERMANENT INVESTMENT IN SHARES	0	0
e34	+DISPOSITION OF PERMANENT INVESTMENT IN SHARES	0	0
e35	-INVESTMENT IN PROPERTY, PLANT AND EQUIPMENT	-1,906,553	-866,572
e36	+SALE OF PROPERTY, PLANT AND EQUIPMENT	0	0
e37	-INVESTMENT IN INTANGIBLE ASSETS	0	0
e38	+DISPOSITION OF INTANGIBLE ASSETS	0	0
e39	-OTHER PERMANENT INVESTMENTS	0	0
e40	+DISPOSITION OF OTHER PERMANENT INVESTMENTS	0	0
e41	+ DIVIDEND RECEIVED	0	0
e42	+INTEREST RECEIVED	174,234	178,609
e43	+ (-)DECREASE (INCREASE) ADVANCES AND LOANS TO THIRD PARTS	0	417,370
e44	+ (-)OTHER ITEMS	0	0
e10	NET CASH FROM FINANCING ACTIVITIES	-5,215,287	-4,741,705
e45	+BANK FINANCING	0	0
e46	+STOCK MARKET FINANCING	0	4,000,000
e47	+OTHER FINANCING	0	0
e48	(-)BANK FINANCING AMORTIZATION	-47,510	-71,610
e49	(-)STOCK MARKET FINANCING AMORTIZATION	0	-3,450,000
e50	(-)OTHER FINANCING AMORTIZATION	0	0
e51	+ (-)INCREASE (DECREASE) IN CAPITAL STOCK	0	0
e52	(-)DIVIDENDS PAID	-3,606,275	-3,455,602
e53	+PREMIUM ON ISSUANCE OF SHARES	0	0
e54	+CONTRIBUTIONS FOR FUTURE CAPITAL INCREASES	0	0
e55	-INTEREST EXPENSE	-810,678	-669,068
e56	-REPURCHASE OF SHARES	-717,877	-1,069,093
e57	+ (-)OTHER ITEMS	-32,947	-26,332

* IN CASE THAT THIS AMOUNT IS DIFFERENT FROM THE R47 ACCOUNT IT WILL HAVE TO EXPLAIN IN NOTES.

MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **KIMBER**

QUARTER: **04** YEAR: **2011**

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

STATUS OF CHANGES IN STOCKHOLDERS' EQUITY

CONSOLIDATED

AUDITED INFORMATION

Final Printing

CONCEPTS	CONTRIBUTED CAPITAL		EARNED CAPITAL					MINORITY INVESTMENT	STOCKHOLDERS EQUITY
	CAPITAL STOCK	PREMIUM ON ISSUANCE OF SHARES	ACCUMULATED (LOSSES) EARNINGS OR		ACCUMULATED COMPREHENSIVE RESULT		MAJORITY INTEREST		
			RESERVES	EARNINGS (LOSSES) TO APPLY	RETAM AND ISR DEFERRED	OTHER COMPREHENSIVE RESULT			
BALANCE AT 31 DECEMBER OF 2009	4,122,021	0	0	4,515,858	0	-3,822	8,634,057	0	8,634,057
APPLICATION OF THE RESULT OF THE EXERCISE TO ACCUMULATED RESULTS	0	0	0	2,655	0	-2,655	0	0	0
CONSTITUTION OF RESERVES	0	0	0	0	0	0	0	0	0
DECREED DIVIDENDS	0	0	0	-3,455,602	0	0	-3,455,602	0	-3,455,602
(DECREASE) INCREASE CAPITAL	0	0	0	0	0	0	0	0	0
REPURCHASE OF SHARES	-58,650	0	0	-1,010,443	0	0	-1,069,093	0	-1,069,093
RESERVE FOR THE ACQUISITION OF SHARES	0	0	0	0	0	0	0	0	0
(DECREASE) INCREASE IN PREMIUM ON ISSUANCE OF SHARES	0	0	0	0	0	0	0	0	0
DECREASE) INCREASE IN MINORITY INVESTMENT	0	0	0	0	0	0	0	0	0
COMPREHENSIVE INCOME (*)	0	0	0	4,222,945	0	-65,309	4,157,636	0	4,157,636
BALANCE AT 31 DECEMBER OF 2010	4,063,371	0	0	4,275,413	0	-71,786	8,266,998	0	8,266,998
RECLASSIFICATION INITIAL BALANCES RESULT FOR HOLDING OF MONETARY ASSETS AND DEFERRED TAX ON INCOME	0	0	0	0	0	0	0	0	0
APPLICATION OF THE RESULT OF THE EXERCISE TO ACCUMULATED RESULTS	0	0	0	0	0	0	0	0	0
CONSTITUTION OF RESERVES	0	0	0	0	0	0	0	0	0
DECREED DIVIDENDS	0	0	0	-3,606,275	0	0	-3,606,275	0	-3,606,275
(DECREASE) INCREASE CAPITAL	0	0	0	0	0	0	0	0	0
REPURCHASE OF SHARES	-53,932	0	0	-663,945	0	0	-717,877	0	-717,877
RESERVE FOR THE ACQUISITION OF SHARES	0	0	0	0	0	0	0	0	0
(DECREASE) INCREASE IN PREMIUM ON ISSUANCE OF SHARES	0	0	0	0	0	0	0	0	0
DECREASE) INCREASE IN MINORITY INVESTMENT	0	0	0	0	0	0	0	0	0
COMPREHENSIVE INCOME (*)	0	0	0	3,640,873	0	-36,931	3,603,942	0	3,603,942
BALANCE AT 31 DECEMBER OF 2011	4,009,439	0	0	3,646,066	0	-108,717	7,546,788	0	7,546,788

(*) INCLUDES EARNED AND RECYCLED

MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **KIMBER**
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QUARTER: **04** YEAR: **2011**

DATA PER SHARE

CONSOLIDATED

AUDITED INFORMATION

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REF D	CONCEPTS	CURRENT YEAR	PREVIOUS YEAR
		AMOUNT	AMOUNT
d01	BASIC PROFIT PER ORDINARY SHARE (**)	\$ 3.44	\$ 3.95
d02	BASIC PROFIT PER PREFERRED SHARE (**)	\$ 0	\$ 0.00
d03	DILUTED PROFIT PER ORDINARY SHARE (**)	\$ 0	\$ 0.00
d04	EARNINGS (LOSS) BEFORE DISCONTINUED OPERATIONS PER COMMON SHARE (**)	\$ 3.44	\$ 3.95
d05	DISCONTINUED OPERATIONS EFFECT ON EARNING (LOSS) PER SHARE (**)	\$ 0	\$ 0.00
d08	CARRYING VALUE PER SHARE	\$ 7.18	\$ 7.79
d09	CASH DIVIDEND ACCUMULATED PER SHARE	\$ 3.40	\$ 3.20
d10	DIVIDEND IN SHARES PER SHARE	0 shares	0.00 shares
d11	MARKET PRICE TO CARRYING VALUE	10.57 times	9.67 times
d12	MARKET PRICE TO BASIC PROFIT PER ORDINARY SHARE (**)	22.06 times	19.08 times
d13	MARKET PRICE TO BASIC PROFIT PER PREFERENT SHARE (**)	0 times	0.00 times

(**) TO CALCULATE THE DATA PER SHARE USE THE NET INCOME FOR THE LAST TWELVE MONTHS.

MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **KIMBER**
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QUARTER: **04** YEAR: **2011**

RATIOS

CONSOLIDATED

AUDITED INFORMATION

Final Printing

REF P	CONCEPTS	CURRENT YEAR		PREVIOUS YEAR	
	YIELD				
p01	NET CONSOLIDATED INCOME TO NET SALES	13.62	%	16.12	%
p02	NET CONSOLIDATED INCOME TO STOCKHOLDERS EQUITY (**)	48.24	%	51.08	%
p03	NET INCOME TO TOTAL ASSETS (**)	13.84	%	15.67	%
p04	CASH DIVIDENDS TO PREVIOUS YEAR NET INCOME	85.40	%	83.23	%
p05	RESULT FROM MONETARY POSITION TO NET CONSOLIDATED INCOME	0.00	%	0.00	%
	ACTIVITY				
p06	NET SALES TO NET ASSETS (**)	1.02	times	0.97	times
p07	NET SALES TO PROPERTY, PLANT AND EQUIPMENT (NET) (**)	1.81	times	1.86	times
p08	INVENTORIES TURNOVER (**)	7.90	times	8.17	times
p09	ACCOUNTS RECEIVABLE IN DAYS OF SALES	63	days	54	days
p10	PAID INTEREST TO TOTAL LIABILITIES WITH COST (**)	7.07	%	6.93	%
	LEVERAGE				
p11	TOTAL LIABILITIES TO TOTAL ASSETS	71.30	%	69.31	%
p12	TOTAL LIABILITIES TO STOCKHOLDERS EQUITY	2.48	times	2.26	times
p13	FOREIGN CURRENCY LIABILITIES TO TOTAL LIABILITIES	9.59	%	7.93	%
p14	LONG-TERM LIABILITIES TO PROPERTY, PLANT AND EQUIPMENT (NET)	76.37	%	80.19	%
p15	INCOME (LOSS) AFTER GENERAL EXPENSES TO INTEREST PAID	7.91	times	10.05	times
p16	NET SALES TO TOTAL LIABILITIES (**)	1.43	times	1.40	times
	LIQUIDITY				
p17	CURRENT ASSETS TO CURRENT LIABILITIES	2.08	times	2.43	times
p18	CURRENT ASSETS LESS INVENTORY TO CURRENT LIABILITIES	1.70	times	2.07	times
p19	CURRENT ASSETS TO TOTAL LIABILITIES	0.62	times	0.69	times
p20	CASH AND SHORT-TERM INVESTMENTS TO CURRENT LIABILITIES	72.37	%	118.79	%

(**) IN THESE RATIOS FOR THE DATA TAKE INTO CONSIDERATION THE LAST TWELVE MONTHS.

MEXICAN STOCK EXCHANGE

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KIMBERLY - CLARK DE MEXICO
S.A.B. DE C.V.

MANAGEMENT/ES DISCUSSION AND ANALYSIS OF
FINANCIAL CONDITION AND RESULTS OF
OPERATIONS

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CONSOLIDATED

AUDITED INFORMATION

Final Printing

MEXICAN STOCK EXCHANGE

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KIMBERLY - CLARK DE MEXICO
S.A.B. DE C.V.

FINANCIAL STATEMENT NOTES

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MEXICAN STOCK EXCHANGE

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KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

ANALYSIS OF INVESTMENTS IN SHARES

CONSOLIDATED

AUDITED INFORMATION

SUBSIDIARIES

Final Printing

COMPANY NAME	MAIN ACTIVITIES	NUMBER OF SHARES	% OWNERSHIP
CRISOBA INDUSTRIAL, S.A. DE C.V.	SERVICIOS DE RENTA DE EQUIPO Y OTROS	790,601,970	100.00
SERVICIOS EMPRESARIALES SORAN, S.A. DE C.V.	SERVICIOS DE DISTRIB. Y FINANCIAMIENTO	1,500,200,000	100.00
TAXI AEREO DE MEXICO, S.A.	TRANSPORTE AEREO	105,002,055	100.00
SIETE SUBSIDIARIAS	ARREND. DE INMB. Y EQ. Y OTROS	1	100.00

MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **KIMBER**
KIMBERLY - CLARK DE MEXICO S.A.B. DE
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QUARTER: **04** YEAR: **2011**

BREAKDOWN OF CREDITS

CONSOLIDATED

AUDITED INFORMATION

(Thousand Pesos)

Final Printing

CREDIT TYPE / INSTITUTION	WITH FOREING INSTITUTION	DATE OF CONTRACT	AMORTIZATION DATE	INTEREST RATE	AMORTIZATION OF CREDITS IN FOREIGN CURRENCY (THOUSANDS OF \$)						AMORTIZATION OF CREDITS IN FOREIGN CURRENCY (THOUSANDS OF \$)					
					TIME INTERVAL						TIME INTERVAL					
					CURRENT YEAR	UNTIL 1 YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR	CURRENT YEAR	UNTIL 1 YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR
BANKS																
FOREIGN TRADE																
DEUTSCHE BANK	YES	16/08/2001	02/04/2012	0.80								17,297	0	0	0	0
SECURED																
COMMERCIAL BANKS																
OTHER																
TOTAL BANKS					0	0	0	0	0	0	0	17,297	0	0	0	0

MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: KIMBER
KIMBERLY - CLARK DE MEXICO S.A.B. DE
C.V.

QUARTER: 04 YEAR: 2011

BREAKDOWN OF CREDITS

CONSOLIDATED

AUDITED INFORMATION

(Thousand Pesos)

Final Printing

CREDIT TYPE / INSTITUTION	WITH FOREING INSTITUTION	DATE OF CONTRACT	AMORTIZATION DATE	INTEREST RATE	AMORTIZATION OF CREDITS IN FOREIGN CURRENCY (THOUSANDS OF \$)						AMORTIZATION OF CREDITS IN FOREIGN CURRENCY (THOUSANDS OF \$)					
					TIME INTERVAL						TIME INTERVAL					
					CURRENT YEAR	UNTIL 1 YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR	CURRENT YEAR	UNTIL 1 YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR
STOCK MARKET																
LISTED STOCK EXCHANGE																
UNSECURED																
CERTIFICADOS BURSÁTILES	NOT APPLIED	18/06/2003	05/06/2013	8.95		0	1,250,000	0	0	0						
CERTIFICADOS BURSÁTILES	NOT APPLIED	05/07/2007	26/06/2017	4.70		0	0	0	0	2,500,000						
CERTIFICADOS BURSÁTILES	NOT APPLIED	30/03/2009	22/03/2016	9.98		0	0	0	0	800,000						
CERTIFICADOS BURSÁTILES	NOT APPLIED	06/10/2009	02/10/2014	5.74		0	0	2,300,000	0	0						
CERTIFICADOS BURSÁTILES	NOT APPLIED	06/10/2009	26/09/2019	9.65		0	0	0	0	400,000						
CERTIFICADOS BURSÁTILES	NOT APPLIED	11/11/2010	05/11/2015	5.09		0	0	0	1,500,000	0						
CERTIFICADOS BURSÁTILES	NOT APPLIED	11/11/2010	29/10/2020	7.17		0	0	0	0	2,500,000						
SECURED																
PRIVATE PLACEMENTS																
UNSECURED																
SECURED																
TOTAL BANKS					0	0	1,250,000	2,300,000	1,500,000	6,200,000	0	0	0	0	0	0

MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: KIMBER
KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

QUARTER: 04 YEAR: 2011

AUDITED INFORMATION

BREAKDOWN OF CREDITS

(Thousand Pesos)

CONSOLIDATED

Final Printing

CREDIT TYPE / INSTITUTION	WITH FOREING INSTITUTION	DATE OF AGREEMENT	AMORTIZATION DATE		AMORTIZATION OF CREDITS IN FOREIGN CURRENCY (THOUSANDS OF \$)						AMORTIZATION OF CREDITS IN FOREIGN CURRENCY (THOUSANDS OF \$)					
					TIME INTERVAL						TIME INTERVAL					
					CURRENT YEAR	UNTIL 1 YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR	CURRENT YEAR	UNTIL 1 YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR
SUPPLIERS																
VARIOS	NOT APPLIED	01/12/2011				1,375,108	0	0	0	0						
VARIOS	NOT	01/12/2011										1,781,240	0	0	0	0
TOTAL SUPPLIERS					0	1,375,108	0	0	0	0	0	1,781,240	0	0	0	0
OTHER LOANS WITH COST (\$103 Y \$30)																
	NOT APPLIED					0	0	0	0	0						
	NOT											0	0	0	0	0
TOTAL					0	0	0	0	0	0	0	0	0	0	0	0
OTHER CURRENT LIABILITIES WITHOUT COST (\$26)																
VARIOS	NOT APPLIED					2,243,662										
VARIOS												28				
TOTAL					0	2,243,662	0	0	0	0	0	28	0	0	0	0
TOTAL					0	3,618,770	1,250,000	2,300,000	1,500,000	6,200,000	0	1,798,565	0	0	0	0

MEXICAN STOCK EXCHANGE

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QUARTER: **04** YEAR: **2011**

MONETARY FOREIGN CURRENCY POSITION

CONSOLIDATED

AUDITED INFORMATION

(Thousand Pesos)

Final Printing

FOREIGN CURRENCY POSITION	DOLLARS		OTHER CURRENCIES		TOTAL THOUSANDS OF PESOS
	DOLLARS	PESOS	DOLLARS	PESOS	
MONETARY ASSETS	85,146	1,188,638	0	0	1,188,638
LIABILITIES POSITION	128,837	1,798,565	0	0	1,798,565
SHORT-TERM LIABILITIES POSITION	128,837	1,798,565	0	0	1,798,565
LONG-TERM LIABILITIES POSITION	0	0	0	0	0
NET BALANCE	-43,691	-609,927	0	0	-609,927

NOTES

EL TIPO DE CAMBIO UTILIZADO PARA LA CONVERSIÓN DE LOS DÓLARES ES DE 13.96
 PESOS POR DÓLAR

MEXICAN STOCK EXCHANGE

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**KIMBERLY - CLARK DE MEXICO S.A.B. DE
C.V.**

RESULT FROM MONETARY POSITION

CONSOLIDATED

AUDITED INFORMATION

(Thousand Pesos)

Final Printing

MONTH	MONETARY ASSETS	MONETARY LIABILITIES	(ASSET) LIABILITY MONETARY POSITION	MONTHLY INFLATION	MONTHLY PROFIT AND (LOSS)
-------	-----------------	----------------------	-------------------------------------	-------------------	---------------------------

TOTAL					0
-------	--	--	--	--	---

OTHER CONCEPTS:
CAPITALIZED RESULT FOR MONETARY POSITION

NOTES

MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **KIMBER**

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**KIMBERLY - CLARK DE MEXICO S.A.B. DE
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DEBT INSTRUMENTS

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AUDITED INFORMATION

CONSOLIDATED

Final Printing

FINANCIAL LIMITED BASED IN ISSUED DEED AND/OR TITLE

MEXICAN STOCK EXCHANGE

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DEBT INSTRUMENTS

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AUDITED INFORMATION

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ACTUAL SITUATION OF FINANCIAL LIMITED

MEXICAN STOCK EXCHANGE

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YEAR: **2011**

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

PLANTS, COMMERCE CENTERS OR DISTRIBUTION CENTERS

CONSOLIDATED

AUDITED INFORMATION

Final Printing

PLANT OR CENTER	ECONOMIC ACTIVITY	PLANT CAPACITY	UTILIZATION (%)
PLANTA BAJIO	PRODUCTOS AL CONSUMIDOR	0	0.00
PLANTA ORIZABA	PRODUCTOS AL CONSUMIDOR	0	0.00
PLANTA RAMOS ARIZPE	PRODUCTOS AL CONSUMIDOR	0	0.00
PLANTA TLAXCALA	PRODUCTOS AL CONSUMIDOR	0	0.00
PLANTA CUAUTITLAN	PRODUCTOS AL CONSUMIDOR	0	0.00
PLANTA ECATEPEC	PRODUCTOS AL CONSUMIDOR E INSTIT.	0	0.00
PLANTA TEXMELUCAN	PRODUCTOS INSTITUCIONALES	0	0.00
PLANTA MORELIA	PRODUCTOS AL CONSUMIDOR	0	0.00
PLANTA TOLUCA	PRODUCTOS AL CONSUMIDOR	0	0
PLANTA IZCALLI	PRODUCTOS AL CONSUMIDOR	0	0.00

NOTES

LA CAPACIDAD INSTALADA Y EL PORCENTAJE DE UTILIZACIÓN VARÍA SEGÚN LA PRODUCCIÓN.

MEXICAN STOCK EXCHANGE

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QUARTER: **04** YEAR: **2011**

AUDITED INFORMATION

MAIN RAW MATERIALS

CONSOLIDATED

Final Printing

DOMESTIC	MAIN SUPPLIERS	FOREIGN	DOM. SUBST.	COST PRODUCTION (%)
POLIETILENO	POLYCEL, PROPIFLEX	Nacional		0.00
QUIMICOS	POLIQUMICOS, PROEQSA, SYMRISE	Nacional		0.00
CORRUGADOS	GPO INLAND, BIO PAPEL	Nacional		0.00
FIBRA PARA RECICLAR	RECYCLE, REPACSA, BOD ESTRELLA	Nacional		0.00
ADHESIVOS	HENKEL	Nacional		0.00
CINTAS Y ELASTOMEROS	3M, FIBERS MEXICO HOLDINGS	Nacional		0.00
CELULOSA DE MADERA	GP CELL, DOMT, WEY, FIBRI	Importación		0.00
FIBRA P/RECICLAR Y RECICLADA	HARMON, INT. PAPER, RECYCLE	Importación		0.00
POLIACRILATO DE SODIO	BASF, STOCKHAUSEN	Importación		0.00
POLIPROPILENO	EXXONMOBIL	Importación		0.00

NOTES

MEXICAN STOCK EXCHANGE

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QUARTER: **04** YEAR: **2011**

SALES DISTRIBUTION BY PRODUCT

CONSOLIDATED

AUDITED INFORMATION

NET SALES/TOTAL SALES

Final Printing

MAIN PRODUCTS	NET SALES		MARKET SHARE (%)	MAIN	
	VOLUME	AMOUNT		TRADEMARKS	CUSTOMERS
DOMESTIC SALES					
PROD. AL CONSUMIDOR	0	25,068,956	0.00		
FOREIGN SALES					
INFORMACION TOTAL	0	1,663,427	0.00		
TOTAL		26,732,383			

MEXICAN STOCK EXCHANGE

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QUARTER: **04** YEAR: **2011**

**KIMBERLY - CLARK DE MEXICO S.A.B. DE
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SALES DISTRIBUTION BY PRODUCT

CONSOLIDATED

AUDITED INFORMATION

FOREIGN SALES

Final Printing

MAIN PRODUCTS	NET SALES		DESTINATION	MAIN	
	VOLUME	AMOUNT		TRADEMARKS	CUSTOMERS
EXPORT					
INFORMACION TOTAL	0	1,663,427			
FOREIGN SUBSIDIARIES					
TOTAL		1,663,427			

NOTES

MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **KIMBER**

QUARTER: **04** YEAR: **2011**

**KIMBERLY - CLARK DE MEXICO S.A.B. DE
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**PROJECT, AMOUNT EXERCISED AND PROGRESS
PERCENTAGE**

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AUDITED INFORMATION

CONSOLIDATED

Final Printing

MEXICAN STOCK EXCHANGE

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**INFORMATION RELATED TO BULLETIN B-15
(FOREIGN CURRENCY TRANSLATION)**

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MEXICAN STOCK EXCHANGE

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QUARTER: **04** YEAR: **2011**

ANALYSIS OF PAID CAPITAL STOCK

CONSOLIDATED

AUDITED INFORMATION

Final Printing

SERIES	NOMINAL VALUE	VALID COUPON	NUMBER OF SHARES				CAPITAL STOCK	
			FIXED PORTION	VARIABLE PORTION	MEXICAN	FREE SUBSCRIPTION	FIXED	VARIABLE
A	0.00000	33	547,059,075	0	547,059,075	0	4,470	0
B	0.00000	33	504,489,640	0	0	504,489,640	4,136	0
TOTAL			1,051,548,715	0	547,059,075	504,489,640	8,606	0

TOTAL NUMBER OF SHARES REPRESENTING THE PAID IN CAPITAL STOCK ON THE DATE OF SENDING THE INFORMATION

1,051,548,715

NOTES

MEXICAN STOCK EXCHANGE

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KIMBERLY - CLARK DE MEXICO
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DERIVATIVE FINANCIAL INSTRUMENTS

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