STOCK EXCHANGE CODE: KIMBER QUARTER: 03 YEAR: 2014

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

#### **STATEMENT OF FINANCIAL POSITION**

#### AT 30 SEPTEMBER 2014 AND 31 DECEMBER 2013

#### (Thousand Pesos)

CONSOLIDATED
Final Printing

	(Thousand Pesos)	Final Printing				
		ENDING CURRENT	PREVIOUS YEAR END			
REF	ACCOUNT / SUBACCOUNT	Amount	Amount			
10000000	TOTAL ASSETS	32,895,967	29,539,839			
11000000	TOTAL CURRENT ASSETS	15,520,052	12,181,248			
11010000	CASH AND CASH EQUIVALENTS	8,223,053	5,390,250			
11020000	SHORT-TERM INVESMENTS	0	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
11020010	AVAILABLE-FOR-SALE INVESTMENTS	0				
11020020	TRADING INVESTMENTS	0				
11020030	HELD-TO-MATURITY INVESTMENTS	0	(			
11030000	TRADE RECEIVABLES, NET	4,810,738	4,854,76			
11030010	TRADE RECEIVABLES	4,931,735	4,968,897			
11030010	ALLOWANCE FOR DOUBTFUL ACCOUNTS	-120.997	-114,136			
11040000	OTHER RECEIVABLES, NET	18,100	17,607			
11040010	OTHER RECEIVABLES	18,100	17,607			
11040010	ALLOWANCE FOR DOUBTFUL ACCOUNTS	10,100	17,007			
11050000	INVENTORIES	2,291,635	1,844,534			
11051000	BIOLOGICAL CURRENT ASSETS	0	71.00			
11060000	OTHER CURRENT ASSETS	176,526	74,096			
11060010	PREPAYMENTS	176,526	74,096			
11060020	DERIVATIVE FINANCIAL INSTRUMENTS	0				
11060030	ASSETS AVAILABLE FOR SALE	0	(			
11060050	RIGHTS AND LICENSES	0	(			
11060060	OTHER	0	(			
12000000	TOTAL NON-CURRENT ASSETS	17,375,915	17,358,591			
12010000	ACCOUNTS RECEIVABLE, NET	0	(			
12020000	INVESTMENTS	0	(			
12020010	INVESTMENTS IN ASSOCIATES AND JOINT VENTURES	0	(			
12020020	HELD-TO-MATURITY INVESTMENTS	0	(			
12020030	AVAILABLE-FOR-SALE INVESTMENTS	0	(			
12020040	OTHER INVESTMENTS	0	(			
12030000	PROPERTY, PLANT AND EQUIPMENT, NET	15,902,373	15,878,641			
12030010	LAND AND BUILDINGS	5,794,911	5,521,338			
12030020	MACHINERY AND INDUSTRIAL EQUIPMENT	30,763,479	29,391,380			
12030030	OTHER EQUIPMENT	0	(			
12030040	ACCUMULATED DEPRECIATION	-21,446,855	-20,323,985			
12030050	CONSTRUCTION IN PROGRESS	790,838	1,289,908			
12040000	INVESTMENT PROPERTY	0	(			
12050000	BIOLOGICAL NON- CURRENT ASSETS	0	(			
12060000	INTANGIBLE ASSETS,NET	1,450,485	1,445,599			
12060010	GOODWILL	531,691	516,986			
12060020	TRADEMARKS	423,341	423,445			
12060030	RIGHTS AND LICENSES	19,085	19,718			
12060031	CONCESSIONS	0	.0,			
12060040	OTHER INTANGIBLE ASSETS	476,368	485,450			
12070000	DEFERRED TAX ASSETS	0	100,100			
12080000	OTHER NON-CURRENT ASSETS	23,057	34,35			
12080000	PREPAYMENTS	23,037	34,33			
12080010	DERIVATIVE FINANCIAL INSTRUMENTS	0	(			
12080010	EMPLOYEE BENEFITS	0	(			
		0				
12080021	AVAILABLE FOR SALE ASSETS  DEFERRED CHARGES		(			
12080040		0				
12080050	OTHER TOTAL HABILITIES	23,057	34,351			
20000000	TOTAL CURRENT LARBUTTES	26,762,229	20,952,524			
21000000	TOTAL CURRENT LIABILITIES	10,501,728	8,756,828			
21010000	BANK LOANS	0	(			
21020000	STOCK MARKET LOANS	2,300,000	2,300,000			
21030000	OTHER LIABILITIES WITH COST	0				
21040000	TRADE PAYABLES	3,452,606	3,319,071			
21050000	TAXES PAYABLE	997,968	1,346,16			
21050010	INCOME TAX PAYABLE	106,679	470,194			
21050020	OTHER TAXES PAYABLE	891,289	875,97			
21060000	OTHER CURRENT LIABILITIES	3,751,154	1,791,589			

STOCK EXCHANGE CODE: KIMBER QUARTER: 03 YEAR: 2014

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

#### **STATEMENT OF FINANCIAL POSITION**

#### AT 30 SEPTEMBER 2014 AND 31 DECEMBER 2013

#### (Thousand Pesos)

CONSOLIDATED Final Printing

255	ACCOUNT (CURACCULIT	ENDING CURRENT	PREVIOUS YEAR END	
REF	ACCOUNT / SUBACCOUNT	Amount	Amount	
21060010	INTEREST PAYABLE	171,331	102,960	
21060020	DERIVATIVE FINANCIAL INSTRUMENTS	0	0	
21060030	DEFERRED REVENUE	0	0	
21060050	EMPLOYEE BENEFITS	832,590	1,085,471	
21060060	PROVISIONS	183,918	184,243	
21060061	CURRENT LIABILITIES RELATED TO AVAILABLE FOR SALE ASSETS	0	0	
21060080	OTHER	2,563,315	418,915	
22000000	TOTAL NON-CURRENT LIABILITIES	16,260,501	12,195,696	
22010000	BANK LOANS	0	0	
22020000	STOCK MARKET LOANS	14,255,432	10,177,845	
22030000	OTHER LIABILITIES WITH COST	0	0	
22040000	DEFERRED TAX LIABILITIES	1,710,143	1,712,747	
22050000	OTHER NON-CURRENT LIABILITIES	294,926	305,104	
22050010	DERIVATIVE FINANCIAL INSTRUMENTS	167,013	160,131	
22050020	DEFERRED REVENUE	0	0	
22050040	EMPLOYEE BENEFITS	79,183	56,243	
22050050	PROVISIONS	0	0	
22050051	NON-CURRENT LIABILITIES RELATED TO AVAILABLE FOR SALE ASSETS	0	0	
22050070	OTHER	48,730	88,730	
30000000	TOTAL EQUITY	6,133,738	8,587,315	
30010000	EQUITY ATTRIBUTABLE TO OWNERS OF PARENT	6,133,738	8,587,315	
30030000	CAPITAL STOCK	2,880,770	2,900,918	
30040000	SHARES REPURCHASED	0	0	
30050000	PREMIUM ON ISSUANCE OF SHARES	0	0	
30060000	CONTRIBUTIONS FOR FUTURE CAPITAL INCREASES	0	0	
30070000	OTHER CONTRIBUTED CAPITAL	0	0	
30080000	RETAINED EARNINGS (ACCUMULATED LOSSES)	3,404,048	5,847,545	
30080010	LEGAL RESERVE	2,193	2,193	
30080020	OTHER RESERVES	0	0	
30080030	RETAINED EARNINGS	743,196	1,226,310	
30080040	NET INCOME FOR THE PERIOD	2,658,659	4,619,042	
30080050	OTHERS	0	0	
30090000	ACCUMULATED OTHER COMPREHENSIVE INCOME (NET OF TAX)	-151,080	-161,148	
30090010	GAIN ON REVALUATION OF PROPERTIES	0	0	
30090020	ACTUARIAL GAINS (LOSSES) FROM LABOR OBLIGATIONS	-57,033	-57,033	
30090030	FOREING CURRENCY TRANSLATION	38,833	7,976	
30090040	CHANGES IN THE VALUATION OF FINANCIAL ASSETS AVAILABLE FOR SALE	0	0	
30090050	CHANGES IN THE VALUATION OF DERIVATIVE FINANCIAL INSTRUMENTS	-132,880	-112,091	
30090060	CHANGES IN FAIR VALUE OF OTHER ASSETS	0	0	
30090070	SHARE OF OTHER COMPREHENSIVE INCOME OF ASSOCIATES AND JOINT VENTURES	0	0	
30090080	OTHER COMPREHENSIVE INCOME	0	0	
30020000	NON-CONTROLLING INTERESTS	0	0	

STOCK EXCHANGE CODE: KIMBER QUARTER: 03 YEAR: 2014

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

# STATEMENT OF FINANCIAL POSITION INFORMATIONAL DATA

AT 30 SEPTEMBER 2014 AND 31 DECEMBER 2013

CONSOLIDATED

(Thousand Pesos)

REF	CONCEPTS	ENDING CURRENT	PREVIOUS YEAR END
KEF	CONCEPTS	Amount	Amount
91000010	SHORT-TERM FOREIGN CURRENCY LIABILITIES	2,086,162	1,869,869
91000020	LONG TERM FOREIGN CURRENCY LIABILITIES	3,357,500	0
91000030	CAPITAL STOCK (NOMINAL)	8,472	8,531
91000040	RESTATEMENT OF CAPITAL STOCK	2,872,298	2,892,387
91000050	PLAN ASSETS FOR PENSIONS AND SENIORITY PREMIUMS	391,726	398,511
91000060	NUMBER OF EXECUTIVES (*)	0	0
91000070	NUMBER OF EMPLOYEES (*)	2,680	2,654
91000080	NUMBER OF WORKERS (*)	5,236	5,144
91000090	OUTSTANDING SHARES (*)	3,105,628,643	3,127,349,476
91000100	REPURCHASED SHARES (*)	35,475,885	26,299,649
91000110	RESTRICTED CASH (1)	0	0
91000120	GUARANTEED DEBT OF ASSOCIATED COMPANIES	0	0

STOCK EXCHANGE CODE: KIMBER KIMBERLY - CLARK DE MEXICO S.A.B.

DE C.V.

STATEMENTS OF COMPREHENSIVE INCOME

CONSOLIDATED

YEAR: 2014

QUARTER: 03

#### FOR THE NINE AND THREE MONTHS ENDED 30 SEPTEMBER, 2014 AND 2013

#### (Thousand Pesos)

PREVIOUS YEAR		
QUARTER		
7,238,009		
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3 4,311,380		
3 2,926,623		
6 1,143,519		
7 1,783,104		
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2 22,236		
9 6,446		
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9 510,40		
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STOCK EXCHANGE CODE: KIMBER KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

STATEMENTS OF COMPREHENSIVE INCOME
OTHER COMPREHENSIVE INCOME (NET OF INCOME TAX)

CONSOLIDATED

YEAR: 2014

QUARTER: 03

FOR THE NINE AND THREE MONTHS ENDED 30 SEPTEMBER, 2014 AND 2013  $\,$ 

(Thousand Pesos)

REF	A GOODING COURT	CURREN	IT YEAR	PREVIOUS YEAR		
REF	ACCOUNT / SUBACCOUNT	ACCUMULATED	QUARTER	ACCUMULATED	QUARTER	
40200000	NET PROFIT (LOSS)	2,658,659	759,944	3,503,741	1,135,417	
	DISCLOSURES NOT BE RECLASSIFIED ON INCOME					
40210000	PROPERTY REVALUATION GAINS	0	0	0	0	
40220000	ACTUARIAL EARNINGS (LOSS) FROM LABOR OBLIGATIONS	0	0	0	0	
40220100	SHARE OF INCOME ON REVALUATION ON PROPERTIES OF ASSOCIATES AND JOINT VENTURES	0	0	0	0	
	DISCLOSURES MAY BE RECLASSIFIED SUBSEQUENTLY TO INCOME					
40230000	FOREING CURRENCY TRANSLATION	30,857	37,411	20,287	11,925	
40240000	CHANGES IN THE VALUATION OF FINANCIAL ASSETS HELD-FOR-SALE	0	0	0	0	
40250000	CHANGES IN THE VALUATION OF DERIVATIVE FINANCIAL INSTRUMENTS		82,790	2,198	-12,744	
40260000	CHANGES IN FAIR VALUE OF OTHER ASSETS	0	0	0	0	
40270000	SHARE OF OTHER COMPREHENSIVE INCOME OF ASSOCIATES AND JOINT VENTURES	0	0	0	0	
40280000	OTHER COMPREHENSIVE INCOME	0	0	0	0	
40290000	TOTAL OTHER COMPREHENSIVE INCOME	10,068	120,201	22,485	-819	
40300000	TOTAL COMPREHENSIVE INCOME	2,668,727	880,145	3,526,226	1,134,598	
40320000	COMPREHENSIVE INCOME, ATTRIBUTABLE TO NON-CONTROLLING INTERESTS	0	0	0	0	
40310000	COMPREHENSIVE INCOME, ATTRIBUTABLE TO OWNERS OF PARENT	2,668,727	880,145	3,526,226	1,134,598	

STOCK EXCHANGE CODE: KIMBER

QUARTER: 03

YEAR: 2014

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

#### STATEMENTS OF COMPREHENSIVE INCOME **INFORMATIONAL DATA**

**CONSOLIDATED** 

FOR THE NINE AND THREE MONTHS ENDED 30 SEPTEMBER, 2014 AND 2013

(Thousand Pesos)

REF	400011117 (0117 400011117	CURREN	NT YEAR	PREVIOUS YEAR		
	ACCOUNT / SUBACCOUNT	ACCUMULATED	QUARTER	ACCUMULATED	QUARTER	
92000010	OPERATING DEPRECIATION AND AMORTIZATION	1,207,568	392,146	1,154,050	393,381	

STOCK EXCHANGE CODE: KIMBER KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

STATEMENTS OF COMPREHENSIVE INCOME INFORMATIONAL DATA (12 MONTHS)

CONSOLIDATED

YEAR: 2014

QUARTER: 03

#### (Thousand Pesos)

REF	ACCOUNT (AUDACCOUNT	YEAR				
KEF	ACCOUNT / SUBACCOUNT	CURRENT	PREVIOUS			
92000030	REVENUE NET (**)	28,731,519	30,156,886			
92000040	OPERATING PROFIT (LOSS) (**)	6,075,480	7,390,592			
92000060	NET PROFIT (LOSS) (**)	3,773,960	4,722,950			
92000050	PROFIT (LOSS), ATTRIBUTABLE TO OWNERS OF PARENT(**)	3,773,960	4,722,950			
92000070	OPERATING DEPRECIATION AND AMORTIZATION (**)	1,570,431	1,518,418			

STOCK EXCHANGE CODE: KIMBER

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

# STATEMENT OF CHANGES IN EQUITY (THOUSAND PESOS)

YEAR:

QUARTER: 03

**Final Printing** 

CONSOLIDATED

2014

				DDEW!!!!		CONTRIBUTIONS		RETAINED EARNINGS (ACCUMULATED LOSSES)		ACCUMULATED	EQUITY	NON	
CONCEPTS	CAPITAL STOCK	SHARES REPURCHASED	PREMIUM ON ISSUANCE OF SHARES	FOR FUTURE CAPITAL INCREASES	OTHER CAPITAL CONTRIBUTED	RESERVES	UNAPPROPRIATE D EARNINGS (ACCUMULATED LOSSES)	OTHER COMPREHENSIVE INCOME (LOSS)	ATTRIBUTABLE TO OWNERS OF PARENT	NON- CONTROLLING INTERESTS	TOTAL EQUITY		
BALANCE AT JANUARY 1, 2013	2,913,821	0	0	0	0	0	5,902,334	-190,095	8,626,060	0	8,626,060		
RETROSPECTIVE ADJUSTMENTS	0	0	0	0	0	0	0	0	0	0	0		
APPLICATION OF COMPREHENSIVE INCOME TO RETAINED EARNINGS	0	0	0	0	0	0	0	0	0	0	0		
RESERVES	0	0	0	0	0	0	0	0	0	0	0		
DIVIDENDS	0	0	0	0	0	0	-4,146,258	0	-4,146,258	0	-4,146,258		
CAPITAL INCREASE (DECREASE)	0	0	0	0	0	0	0	0	0	0	0		
REPURCHASE OF SHARES	-6,527	0	0	0	0	0	-274,961	0	-281,488	0	-281,488		
(DECREASE) INCREASE IN PREMIUM ON ISSUE OF SHARES	0	0	0	0	0	0	0	0	0	0	0		
(DECREASE) INCREASE IN NON-CONTROLLING INTERESTS	0	0	0	0	0	0	0	0	0	0	0		
OTHER CHANGES	0	0	0	0	0	0	0	0	0	0	0		
COMPREHENSIVE INCOME	0	0	0	0	0	0	3,503,741	22,485	3,526,226	0	3,526,226		
BALANCE AT SEPTEMBER 30, 2013	2,907,294	0	0	0	0	0	4,984,856	-167,610	7,724,540	0	7,724,540		
BALANCE AT JANUARY 1, 2014	2,900,918	0	0	0	0	0	5,847,545	-161,148	8,587,315	0	8,587,315		
RETROSPECTIVE ADJUSTMENTS	0	0	0	0	0	0	0	0	0	0	0		
APPLICATION OF COMPREHENSIVE INCOME TO RETAINED EARNINGS	0	0	0	0	0	0	0	0	0	0	0		
RESERVES	0	0	0	0	0	0	0	0	0	0	0		
DIVIDENDS	0	0	0	0	0	0	-4,377,600	0	-4,377,600	0	-4,377,600		
CAPITAL INCREASE (DECREASE)	0	0	0	0	0	0	0	0	0	0	0		
REPURCHASE OF SHARES	-20,148	0	0	0	0	0	-724,556	0	-744,704	0	-744,704		
(DECREASE) INCREASE IN PREMIUM ON ISSUE OF SHARES	0	0	0	0	0	0	0	0	0	0	0		
(DECREASE) INCREASE IN NON-CONTROLLING INTERESTS	0	0	0	0	0	0	0	0	0	0	0		
OTHER CHANGES	0	0	0	0	0	0	0	0	0	0	0		
COMPREHENSIVE INCOME	0	0	0	0	0	0	2,658,659	10,068	2,668,727	0	2,668,727		
BALANCE AT SEPTEMBER 30, 2014	2,880,770	0	0	0	0	0	3,404,048	-151,080	6,133,738	0	6,133,738		

STOCK EXCHANGE CODE: KIMBER QUARTER: 03 YEAR: 2014

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

#### STATEMENT OF CASH FLOWS

#### FOR THE NINE MONTHS ENDED 30 SEPTEMBER, 2014 AND 2013

#### (Thousand Pesos)

CONSOLIDATED
Final Printing

	(Inousand Pesos)		Final Printing	
		CURREENT YEAR	PREVIOUS YEAR	
REF	ACCOUNT/SUBACCOUNT	Amount	Amount	
OPERATING ACTIVITIES				
50010000	PROFIT (LOSS) BEFORE INCOME TAX	3,843,614	5,047,84	
50020000	+(-) ITEMS NOT REQUIRING CASH	0		
50020010	+ ESTIMATE FOR THE PERIOD	0		
50020020	+ PROVISION FOR THE PERIOD	0		
50020030	+(-) OTHER UNREALISED ITEMS	0		
50030000	+(-) ITEMS RELATED TO INVESTING ACTIVITIES	1,061,857	1,057,63	
50030010	DEPRECIATION AND AMORTISATION FOR THE PERIOD	1,207,568	1,154,05	
50030020	(-)+ GAIN OR LOSS ON SALE OF PROPERTY, PLANT AND EQUIPMENT	0		
50030030	+(-) LOSS (REVERSAL) IMPAIRMENT	0		
50030040	(-)+ EQUITY IN RESULTS OF ASSOCIATES AND JOINT VENTURES	0		
50030050	(-) DIVIDENDS RECEIVED	0		
50030060	(-) INTEREST RECEIVED	-164,619	-87,34	
50030070	(-) EXCHANGE FLUCTUATION	18,908	-9,06	
50030080	(-)+ OTHER INFLOWS (OUTFLOWS) OF CASH	0		
50040000	+(-) ITEMS RELATED TO FINANCING ACTIVITIES	673,428	552,43	
50040010	(+) ACCRUED INTEREST	673,428	552,43	
50040020	(+) EXCHANGE FLUCTUATION	0		
50040030	(+) DERIVATIVE TRANSACTIONS	0		
50040040	(-)+ OTHER INFLOWS (OUTFLOWS) OF CASH	0		
50050000	CASH FLOWS BEFORE INCOME TAX	5,578,899	6,657,9	
50060000	CASH FLOWS FROM (USED IN) OPERATING ACTIVITIES	-2,193,438	-1,415,09	
50060010	+(-) DECREASE (INCREASE) IN TRADE ACCOUNTS RECEIVABLE	50,857	190,38	
50060020	+(-) DECREASE (INCREASE) IN INVENTORIES	-447,101	-73,53	
50060030	+(-) DECREASE (INCREASE) IN OTHER ACCOUNTS RECEIVABLE	-102,430	1,3:	
50060040	+(-) INCREASE (DECREASE) IN TRADE ACCOUNTS PAYABLE	107,160	405,63	
50060050	+(-) INCREASE (DECREASE) IN OTHER LIABILITIES	-260,316	-139,0	
50060060	+(-) INCOME TAXES PAID OR RETURNED	-1,541,608	-1,799,8	
50070000	NET CASH FLOWS FROM (USED IN) OPERATING ACTIVITIES	3,385,461	5,242,82	
INVESTING ACTIVITIES	, , , , , , , , , , , , , , , , , , , ,	.,	-, ,-	
50080000	NET CASH FLOWS FROM (USED IN) INVESTING ACTIVITIES	-1,156,972	-981,87	
50080010	(-) PERMANENT INVESTMENTS	0	, .	
50080020	+ DISPOSITION OF PERMANENT INVESTMENTS	0		
50080030	(-) INVESTMENT IN PROPERTY, PLANT AND EQUIPMENT	-1,168,266	-966,8	
50080040	+ SALE OF PROPERTY, PLANT AND EQUIPMENT	0	,-	
50080050	(-) TEMPORARY INVESTMENTS	0		
50080060	+ DISPOSITION OF TEMPORARY INVESTMENTS	0		
50080070	(-) INVESTMENT IN INTANGIBLE ASSETS	0		
50080080	+ DISPOSITION OF INTANGIBLE ASSETS	0		
50080090	(-) ACQUISITIONS OF VENTURES	0		
50080100		0		
	+ DISPOSITIONS OF VENTURES			
50080110	+ DIVIDEND RECEIVED  + INTEREST RECEIVED	0		
50080120				
50080130	+(-) DECREASE (INCREASE) ADVANCES AND LOANS TO THIRD PARTS	0	44.0	
50080140	-(+) OTHER INFLOWS (OUTFLOWS) OF CASH	11,294	-14,9	
FINANCING ACTIVITIES	NET CACHELOW FROM (LIGER IN) FINANCING ACTIVITIES	004.044	4.544.0	
50090000	NET CASH FLOW FROM (USED IN) FINANCING ACTIVITIES	604,314	-1,544,6	
50090010	+ BANK FINANCING	0		
50090020	+ STOCK MARKET FINANCING	3,975,523	2,494,0	
50090030	+ OTHER FINANCING	0		
50090040	(-) BANK FINANCING AMORTISATION	0		
50090050	(-) STOCK MARKET FINANCING AMORTISATION	0	-1,250,0	
50090060	(-) OTHER FINANCING AMORTISATION	0		
50090070	+(-) INCREASE (DECREASE) IN CAPITAL STOCK	0		
50090080	(-) DIVIDENDS PAID	-2,187,835	-2,072,2	
50090090	+ PREMIUM ON ISSUANCE OF SHARES	0		
50090100	+ CONTRIBUTIONS FOR FUTURE CAPITAL INCREASES	0		
50090110	(-) INTEREST EXPENSE	-442,578	-432,3	
50090120	(-) REPURCHASE OF SHARES	-744,704	-281,4	
50090130	(-)+ OTHER INFLOWS (OUTFLOWS) OF CASH	3,908	-2,6	

STOCK EXCHANGE CODE: KIMBER QUARTER: 03 YEAR: 2014

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

#### STATEMENT OF CASH FLOWS

FOR THE NINE MONTHS ENDED 30 SEPTEMBER, 2014 AND 2013

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CONSOLIDATED

(Thousand Pesos)

DEE	ACCOUNT/SUBACCOUNT	CURREENT YEAR	PREVIOUS YEAR
REF	ACCOUNT/SUBACCOUNT	Amount	Amount
50100000	NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	2,832,803	2,716,313
50110000	EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS	0	0
50120000	CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	5,390,250	3,464,930
50130000	CASH AND CASH EQUIVALENTS AT END OF PERIOD	8,223,053	6,181,243

STOCK EXCHANGE CODE: KIMBER

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

DISCUSSION AND ANALYSIS OF THE ADMINISTRATION ON THE RESULTS OF OPERATIONS AND FINANCIAL CONDITION OF THE COMPANY

PAGE 1 / 1

03

QUARTER:

CONSOLIDATED

YEAR: 2014

STOCK EXCHANGE CODE: KIMBER

KIMBERLY - CLARK DE MEXICO

S.A.B. DE C.V.

FINANCIAL STATEMENT NOTES

QUARTER: 03

03

YEAR: 2014

PAGE 1 / 1

CONSOLIDATED

STOCK EXCHANGE CODE: KIMBER QUARTER: 03 YEAR: 2014

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

# INVESTMENTS IN ASSOCIATES AND JOINT VENTURES (THOUSAND PESOS)

CONSOLIDATED

**Final Printing** 

COMPANY NAME	PRICIPAL ACTIVITY	NUMBER OF SHARES	%	TOTAL A	MOUNT
COMPANT NAME	PRICIPAL ACTIVITY	NUMBER OF SHARES	SHIP	ACQUISITION COST	CURRENT VALUE
TOTAL INVESTMENT IN ASSOCIATES				0	0

**NOTES** 

STOCK EXCHANGE CODE: KIMBER QUARTER: 03 YEAR: 2014

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

#### **BREAKDOWN OF CREDITS**

CONSOLIDATED

(THOUSAND PESOS)

				MATURITY OR AMORTIZATION OF CREDITS IN NATIONAL CURRENCY				MATURITY OR AMORTIZATION OF CREDITS IN FOREIGN CURRENCY			N CURRENCY				
FOREIGN INSTITUTION (YES/NO)	CONTRACT SIGNING DATE	EXPIRATION DATE	INTEREST RATE	TIME INTERVAL						TIME IN	TERVAL				
				CURRENT YEAR	UNTIL 1YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR OR MORE	CURRENT YEAR	UNTIL 1YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR OR MORE
				0	0	0	0	0	0	0	0	0	0	0	0
	INSTITUTION	INSTITUTION CONTRACT	INSTITUTION CONTRACT EXPIRATION	INSTITUTION (YES/NO) SIGNING DATE DATE INTEREST RATE	INSTITUTION CONTROL EAPIRATION INTEREST RATE	FOREIGN INSTITUTION (YES/NO) CONTRACT SIGNING DATE EXPIRATION DATE INTEREST RATE	FOREIGN INSTITUTION (YES/NO)  CONTRACT SIGNING DATE  EXPIRATION DATE  INTEREST RATE  TIME INT	FOREIGN INSTITUTION (YES/NO)  CONTRACT SIGNING DATE  EXPIRATION DATE  INTEREST RATE  TIME INTERVAL	FOREIGN INSTITUTION (YES/NO)  CONTRACT SIGNING DATE  EXPIRATION DATE  INTEREST RATE  TIME INTERVAL	FOREIGN INSTITUTION (YES/NO)  CONTRACT SIGNING DATE  EXPIRATION DATE  INTEREST RATE  CURRENT YEAR UNTIL 3 YEAR UNTIL 3 YEAR UNTIL 3 YEAR UNTIL 4 YEAR UNTIL 5 YEAR OR	FOREIGN INSTITUTION (YES/NO)  CONTRACT SIGNING DATE  EXPIRATION DATE  INTEREST RATE  CURRENT YEAR UNTIL 2 YEAR UNTIL 2 YEAR UNTIL 3 YEAR UNTIL 5 YEAR OR CURRENT YEAR	FOREIGN INSTITUTION (YES/NO)  CONTRACT SIGNING DATE  EXPIRATION DATE  INTEREST RATE  TIME INTERVAL  CURRENT YEAR UNTIL 3 YEAR UNTIL 3 YEAR UNTIL 3 YEAR UNTIL 3 YEAR UNTIL 5 YEAR OR CURRENT YEAR UNTIL 4 YEAR	FOREIGN INSTITUTION (YES/NO)  CONTRACT SIGNING DATE  EXPIRATION DATE  INTEREST RATE  TIME INTERVAL  TIME INTERVAL  CHERENT YEAR LINTH A	FOREIGN INSTITUTION (YES/NO)  CONTRACT SIGNING DATE  EXPIRATION DATE  INTEREST RATE  TIME INTERVAL  TIME INTERVAL  CHERENT YEAR LINTH A YEAR UNTIL A	FOREIGN INSTITUTION (YES/NO)  CONTRACT SIGNING DATE  CONTRACT SIGNING DATE  EXPIRATION DATE  INTEREST RATE  TIME INTERVAL  TIME INTERVAL  CURRENT VEAR UNTIL 3 YEAR UNTIL 3 YE

STOCK EXCHANGE CODE: KIMBER

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

QUARTER:

03

YEAR: 2014

#### **BREAKDOWN OF CREDITS**

CONSOLIDATED

(THOUSAND PESOS)

			EXPIRATION DATE	INTEREST RATE	MATURITY OR AMORTIZATION OF CREDITS IN NATIONAL CURRENCY					MATURITY OR AMORTIZATION OF CREDITS IN FOREIGN CURRENCY						
CREDIT TYPE / INSTITUTION	FOREIGN INSTITUTION (YES/NO)	CONTRACT SIGNING DATE			TIME INTERVAL					TIME INTERVAL						
					CURRENT YEAR	UNTIL 1YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR OR MORE	CURRENT YEAR	UNTIL 1YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR OR MORE
STOCK MARKET																
LISTED STOCK EXCHANGE																
UNSECURED																
CERTIFICADOS BURSATILES	NOT	05/07/2007	26/06/2017	3.2	0	0	0	2,500,000	0	0						
CERTIFICADOS BURSATILES	NOT	30/03/2009	22/03/2016	9.98	0	0	800,000	0	0	0						
CERTIFICADOS BURSATILES	NOT	06/10/2009	02/10/2014	4.24	2,300,000	0	0	0	0	0						
CERTIFICADOS BURSATILES	NOT	06/10/2009	26/09/2019	9.65	0	0	0	0	0	400,000						
CERTIFICADOS BURSATILES	NOT	11/11/2010	05/11/2015	3.59	0	0	1,500,000	0	0	0						
CERTIFICADOS BURSATILES	NOT	11/11/2010	29/10/2020	7.17	0	0	0	0	0	2,500,000						
CERTIFICADOS BURSATILES	NOT	30/09/2013	24/09/2018	3.43	0	0	0	0	1,500,000	0						
CERTIFICADOS BURSATILES (1)	NOT	30/09/2013	18/09/2023	6.98	0	0	0	0	0	1,697,932						
SECURED																
PRIVATE PLACEMENTS																
UNSECURED																
BONO RULE 144A	YES	08/04/2014	08/04/2024	3.8							0	0	0	0	0	3,357,500
SECURED																
TOTAL STOCK MARKET LISTED IN STOCK EXCHANGE AND PRIVATE					2,300,000	0	2,300,000	2,500,000	1,500,000	4,597,932	0	0	0	0	0	3,357,500

STOCK EXCHANGE CODE: KIMBER

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

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#### QUARTER:

,

YEAR: 2014

#### **BREAKDOWN OF CREDITS**

CONSOLIDATED

(THOUSAND PESOS)

**Final Printing** 

				XPIRATION DATE	MATURITY OR AMORTIZATION OF CREDITS IN NATIONAL CURRENCY					MATURITY OR AMORTIZATION OF CREDITS IN FOREIGN CURRENCY						
CREDIT TYPE / INSTITUTION	FOREIGN INSTITUTION (YES/NO)	DATE OF AGREEMENT	EXPIRATION DATE		TIME INTERVAL						TIME INTERVAL					
					CURRENT YEAR	UNTIL 1YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR OR MORE	CURRENT YEAR	UNTIL 1YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR OR MORE
OTHER CURRENT AND NON- CURRENT LIABILITIES WITH COST																
TOTAL OTHER CURRENT AND NON- CURRENT LIABILITIES WITH COST					0	0	0	0	0	0	0	0	0	0	0	0
SUPPLIERS																
VARIOS	NOT	30/09/2014			0	1,447,440										
VARIOS	NOT	30/09/2014									0	2,005,166				
TOTAL SUPPLIERS					0	1,447,440					0	2,005,166				
OTHER CURRENT AND NON- CURRENT LIABILITIES																
VARIOS	NOT				0	3,670,158	0	0	0	0						
BANAMEX S.A. (2)	NOT				0	0	0	144,683	0	0						
BOFA MERRILL LYNCH (2)	YES				0	0	0	0	0	22,330						
VARIOS	NOT				0	0	0	0	48,730	79,183						
VARIOS	NOT										0	80,996	0	0	0	0
TOTAL OTHER CURRENT AND NON- CURRENT LIABILITIES					0	3,670,158	0	144,683	48,730	101,513	0	80,996	0	0	0	0
GENERAL TOTAL					2,300,000	5,117,598	2,300,000	2,644,683	1,548,730	4,699,445	0	2,086,162	0	0	0	3,357,500

#### NOTES

- (1) SE INCLUYEN \$52,068 DE GASTOS POR EMISIÓN DE DEUDA DISMINUIDOS DEL CERTIFICADO BURSÁTIL CON VENCIMIENTO AL 18/09/2023.
- (2) INSTRUMENTOS FINANCIEROS DERIVADOS.

STOCK EXCHANGE CODE: KIMBER KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

#### MONETARY FOREIGN CURRENCY POSITION

QUARTER:

03

YEAR: 2014

**CONSOLIDATED** 

#### (THOUSAND PESOS)

**Final Printing** 

FOREIGN CURRENCY POSITION	DOLI	LARS	OTHER CU	THOUSAND PESOS		
(THOUSANDS OF PESOS)	THOUSANDS OF DOLLARS	THOUSAND PESOS	THOUSANDS OF DOLLARS	THOUSAND PESOS	TOTAL	
MONETARY ASSETS	91,240	1,225,353	0	0	1,225,353	
CURRENT	91,240	1,225,353	0	0	1,225,353	
NON CURRENT	0	0	0	0	0	
LIABILITIES POSITION	405,336	5,443,662	0	0	5,443,662	
CURRENT	155,336	2,086,162	0	0	2,086,162	
NON CURRENT	250,000	3,357,500	0	0	3,357,500	
NET BALANCE	-314,096	-4,218,309	0	0	-4,218,309	

#### **NOTES**

- EL TIPO DE CAMBIO UTILIZADO PARA VALUAR ESTAS PARTIDAS FUE DE \$13.43 PESOS POR UN DÓLAR ESTADOUNIDENSE.
- PARA CUBRIR LA TOTALIDAD DE LOS 250 MILLONES DE DÓLARES A LARGO PLAZO SE TIENE CONTRATADO UN DERIVADO DENOMINADO CROSS CURRENCY SWAP. POR LO QUE LA EXPOSICIÓN REAL EN MONEDA EXTRANJERA ES 59,557 MILES DE DÓLARES.

STOCK EXCHANGE CODE: KIMBER QUARTER: 03 YEAR: 2014

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

**DEBT INSTRUMENTS** 

PAGE 1/2

CONSOLIDATED

**Final Printing** 

FINANCIAL LIMITATIONS IN CONTRACT, ISSUED DEED AND / OR TITLE

STOCK EXCHANGE CODE: KIMBER QUARTER: 03 YEAR: 2014

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

**DEBT INSTRUMENTS** 

PAGE 2/2

CONSOLIDATED

**Final Printing** 

ACTUAL SITUATION OF FINANCIAL LIMITED

STOCK EXCHANGE CODE: KIMBER KIMBERLY - CLARK DE MEXICO S.A.B. DE

QUARTER:

CONSOLIDATED

YEAR: 2014

03

TOTAL INCOME (THOUSAND PESOS)

**DISTRIBUTION OF REVENUE BY PRODUCT** 

**Final Printing** 

MAIN PRODUCTS OR PRODUCT LINE	NET S	ALES	MARKET SHARE (%)	MA	AIN					
MAIN PRODUCTS ON PRODUCT LINE	VOLUME	AMOUNT	WARRET STARE (70)	TRADEMARKS	CUSTOMERS					
NATIONAL INCOME										
PROD. AL CONSUMIDOR	0	20,380,809	0.00							
EXPORT INCOME										
INFORMACION TOTAL	0	1,087,780	0.00							
INCOME OF SUBSIDIARIES ABROAD										
INFORMACION TOTAL	0	0	0.00							
TOTAL	0	21,468,589								

**NOTES** 

C.V.

STOCK EXCHANGE CODE: KIMBER
KIMBERLY - CLARK DE MEXICO S.A.B. DE
C.V.

# **ANALYSIS OF PAID CAPITAL STOCK**

CONSOLIDATED

YEAR: 2014

**CHARACTERISTICS OF THE SHARES** 

**Final Printing** 

SERIES	NOMINAL VALUE	VALID		NUMBER O	CAPITAL	AL STOCK		
SERIES	NOMINAL VALUE	COUPON	FIXED PORTION	VARIABLE PORTION	MEXICAN	FREE SUBSCRIPTION	FIXED	VARIABLE
A	0.00000	43	1,615,474,431	0	1,615,474,431	0	4,400	0
В	0.00000	43	1,490,154,212	0	0	1,490,154,212	4,072	0
TOTAL			3,105,628,643	0	1,615,474,431	1,490,154,212	8,472	0

TOTAL NUMBER OF SHARES REPRESENTING THE PAID IN CAPITAL STOCK ON THE DATE OF SENDING THE INFORMATION

3,105,628,643

03

QUARTER:

**NOTES** 

STOCK EXCHANGE CODE: KIMBER

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

**DERIVATIVE FINANCIAL INSTRUMENTS** 

QUARTER:

03

YEAR: 2014

PAGE 1/ **1** 

CONSOLIDATED

STOCK EXCHANGE CODE: KIMBER QUARTER YEAR: 2014

KIMBERLY - CLARK DE MEXICO S.A.B. DE

C.V.

#### **NOTES TO FINANCIAL STATEMENTS**

**CONSOLIDATED** 

**Final Printing** 

21060080: OTROS PASIVOS CIRCULANTES EN SEPTIEMBRE 2014 INCLUYE \$2,213,893 DE DIVIDENDOS POR PAGAR.

91000020: PARA CUBRIR LA TOTALIDAD DE LOS 250 MILLONES DE DÓLARES A LARGO PLAZO, SE TIENE CONTRATADO UN DERIVADO DENOMINADO CROSS CURRENCY SWAP.

IN THIS ANNEX INCLUDE THE NOTES FOR THE FINANCIAL STATEMENTS ACCOUNTS AND STATEMENTS ACCOUNTS BREAKDOWNS AND OTHER CONCEPTS