

# MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **KIMBER**

QUARTER: **03**

YEAR: **2011**

**KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.**

## BALANCE SHEETS

TO SEPTIEMBRE 30 OF 2011 AND 2010

**CONSOLIDATED**

(Thousand Pesos)

**Final Printing**

REF S	CONCEPTS	CURRENT YEAR		PREVIOUS YEAR	
		Amount	%	Amount	%
<b>s01</b>	<b>TOTAL ASSETS</b>	<b>27,367,370</b>	<b>100</b>	<b>24,583,417</b>	<b>100</b>
<b>s02</b>	<b>CURRENT ASSETS</b>	<b>12,563,035</b>	<b>46</b>	<b>10,507,568</b>	<b>43</b>
s03	CASH AND AVAILABLE INVESTMENTS	4,857,094	18	3,861,429	16
s04	ACCOUNTS AND NOTES RECEIVABLE (NET)	5,274,826	19	4,328,944	18
s05	OTHER ACCOUNTS AND NOTES RECEIVABLE (NET)	207,360	1	242,172	1
s06	INVENTORIES	2,223,755	8	2,075,023	8
s07	OTHER CURRENT ASSETS	0	0	0	0
<b>s08</b>	<b>LONG-TERM</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
s09	ACCOUNTS AND NOTES RECEIVABLE (NET)	0	0	0	0
s10	INVESTMENTS IN SHARES OF NON-CONSOLIDATED SUBSIDIARIES, JOINT VENTURES AND ASSOCIATES	0	0	0	0
s11	OTHER INVESTMENTS	0	0	0	0
<b>s12</b>	<b>PROPERTY, PLANT AND EQUIPMENT (NET)</b>	<b>14,804,335</b>	<b>54</b>	<b>14,075,849</b>	<b>57</b>
s13	LAND AND BUILDINGS	5,112,160	19	5,053,908	21
s14	MACHINERY AND INDUSTRIAL EQUIPMENT	26,745,179	98	25,575,967	104
s15	OTHER EQUIPMENT	65,422	0	57,502	0
s16	ACCUMULATED DEPRECIATION	17,907,961	65	17,113,960	70
s17	CONSTRUCTION IN PROGRESS	789,535	3	502,432	2
<b>s18</b>	<b>OTHER INTANGIBLE ASSETS AND DEFERRED ASSETS (NET)</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>s19</b>	<b>OTHER ASSETS</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>s20</b>	<b>TOTAL LIABILITIES</b>	<b>20,589,159</b>	<b>100</b>	<b>17,258,641</b>	<b>100</b>
<b>s21</b>	<b>CURRENT LIABILITIES</b>	<b>7,318,429</b>	<b>36</b>	<b>7,778,343</b>	<b>45</b>
s22	SUPPLIERS	3,123,802	15	2,561,136	15
s23	BANK LOANS	33,975	0	98,009	1
s24	STOCK MARKET LOANS	0	0	750,000	4
s103	OTHER LOANS WITH COST	0	0	0	0
s25	TAXES PAYABLE	185,523	1	315,162	2
s26	OTHER CURRENT LIABILITIES WITHOUT COST	3,975,129	19	4,054,036	23
<b>s27</b>	<b>LONG-TERM LIABILITIES</b>	<b>11,250,000</b>	<b>55</b>	<b>7,281,100</b>	<b>42</b>
s28	BANK LOANS	0	0	31,100	0
s29	STOCK MARKET LOANS	11,250,000	55	7,250,000	42
s30	OTHER LOANS WITH COST	0	0	0	0
<b>s31</b>	<b>DEFERRED LIABILITIES</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>s32</b>	<b>OTHER NON CURRENT LIABILITIES WITHOUT COST</b>	<b>2,020,730</b>	<b>10</b>	<b>2,199,198</b>	<b>13</b>
<b>s33</b>	<b>CONSOLIDATED STOCKHOLDERS EQUITY</b>	<b>6,778,211</b>	<b>100</b>	<b>7,324,776</b>	<b>100</b>
<b>s34</b>	<b>COUNTABLE CAPITAL OF THE PARTICIPATION NOT CONTROLADORA</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>s35</b>	<b>COUNTABLE CAPITAL OF THE PARTICIPATION CONTROLADORA</b>	<b>6,778,211</b>	<b>100</b>	<b>7,324,776</b>	<b>100</b>
<b>s36</b>	<b>CONTRIBUTED CAPITAL</b>	<b>4,034,192</b>	<b>60</b>	<b>4,079,037</b>	<b>56</b>
s79	CAPITAL STOCK	4,034,192	60	4,079,037	56
s39	PREMIUM ON ISSUANCE OF SHARES	0	0	0	0
s40	CONTRIBUTIONS FOR FUTURE CAPITAL INCREASES	0	0	0	0
<b>s41</b>	<b>EARNED CAPITAL</b>	<b>2,744,019</b>	<b>40</b>	<b>3,245,739</b>	<b>44</b>
s42	RETAINED EARNINGS AND CAPITAL RESERVES	2,854,451	42	3,362,593	46
s44	OTHER ACCUMULATED COMPREHENSIVE RESULT	-110,432	-2	-116,854	-2
s80	SHARES REPURCHASED	0	0	0	0

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**KIMBERLY - CLARK DE MEXICO S.A.B.**  
**DE C.V.**

QUARTER: **03**      YEAR: **2011**

## BALANCE SHEETS

BREAKDOWN OF MAIN CONCEPTS

**CONSOLIDATED**

(Thousand Pesos)

**Final Printing**

REF S	CONCEPTS	CURRENT YEAR		PREVIOUS YEAR	
		Amount	%	Amount	%
<b>s03</b>	<b>CASH AND AVAILABLE INVESTMENTS</b>	<b>4,857,094</b>	<b>100</b>	<b>3,861,429</b>	<b>100</b>
s46	CASH	211,653	4	162,088	4
s47	AVAILABLE INVESTMENTS	4,645,441	96	3,699,341	96
<b>s07</b>	<b>OTHER CURRENT ASSETS</b>	<b>0</b>	<b>100</b>	<b>0</b>	<b>100</b>
s81	DERIVATIVE FINANCIAL INSTRUMENTS	0	0	0	0
s82	DISCONTINUED OPERATIONS	0	0	0	0
s83	OTHER	0	0	0	0
<b>s18</b>	<b>OTHER INTANGIBLE ASSETS AND DEFERRED ASSETS (NET)</b>	<b>0</b>	<b>100</b>	<b>0</b>	<b>100</b>
s48	DEFERRED EXPENSES (NET)	0	0	0	0
s49	GOODWILL	0	0	0	0
s51	OTHER	0	0	0	0
<b>s19</b>	<b>OTHER ASSETS</b>	<b>0</b>	<b>100</b>	<b>0</b>	<b>100</b>
s85	DERIVATIVE FINANCIAL INSTRUMENTS	0	0	0	0
s50	DEFERRED TAXES	0	0	0	0
s104	BENEFITS TO EMPLOYEES	0	0	0	0
s86	DISCONTINUED OPERATIONS	0	0	0	0
s87	OTHER	0	0	0	0
<b>s21</b>	<b>CURRENT LIABILITIES</b>	<b>7,318,429</b>	<b>100</b>	<b>7,778,343</b>	<b>100</b>
s52	FOREIGN CURRENCY LIABILITIES	1,854,990	25	1,510,807	19
s53	MEXICAN PESOS LIABILITIES	5,463,439	75	6,267,536	81
<b>s26</b>	<b>OTHER CURRENT LIABILITIES WITHOUT COST</b>	<b>3,975,129</b>	<b>100</b>	<b>4,054,036</b>	<b>100</b>
s88	DERIVATIVE FINANCIAL INSTRUMENTS	0	0	0	0
s89	INTEREST LIABILITIES	138,841	3	77,749	2
s68	PROVISIONS	1,389,937	35	1,550,916	38
s90	DISCONTINUED OPERATIONS	0	0	0	0
s58	OTHER CURRENT LIABILITIES	1,825,203	46	1,744,617	43
s105	BENEFITS TO EMPLOYEES	621,148	16	680,754	17
<b>s27</b>	<b>LONG-TERM LIABILITIES</b>	<b>11,250,000</b>	<b>100</b>	<b>7,281,100</b>	<b>100</b>
s59	FOREIGN CURRENCY LIABILITIES	0	0	31,100	0
s60	MEXICAN PESOS LIABILITIES	11,250,000	100	7,250,000	100
<b>s31</b>	<b>DEFERRED LIABILITIES</b>	<b>0</b>	<b>100</b>	<b>0</b>	<b>100</b>
s65	NEGATIVE GOODWILL	0	0	0	0
s67	OTHER	0	0	0	0
<b>s32</b>	<b>OTHER NON CURRENT LIABILITIES WITHOUT COST</b>	<b>2,020,730</b>	<b>100</b>	<b>2,199,198</b>	<b>100</b>
s66	DEFERRED TAXES	1,602,224	79	1,691,683	77
s91	OTHER LIABILITIES IN RESPECT OF SOCIAL INSURANCE	44,250	2	97,753	4
s92	DISCONTINUED OPERATIONS	0	0	0	0
s69	OTHER LIABILITIES	374,256	19	409,762	19
<b>s79</b>	<b>CAPITAL STOCK</b>	<b>4,034,192</b>	<b>100</b>	<b>4,079,037</b>	<b>100</b>
s37	CAPITAL STOCK (NOMINAL)	8,641	0	8,737	0
s38	RESTATEMENT OF CAPITAL STOCK	4,025,551	100	4,070,300	100

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## BALANCE SHEETS

BREAKDOWN OF MAIN CONCEPTS

**CONSOLIDATED**

(Thousand Pesos)

**Final Printing**

REF S	CONCEPTS	CURRENT YEAR		PREVIOUS YEAR	
		Amount	%	Amount	%
<b>s42</b>	<b>RETAINED EARNINGS AND CAPITAL RESERVES</b>	<b>2,854,451</b>	<b>100</b>	<b>3,362,593</b>	<b>100</b>
s93	LEGAL RESERVE	2,193	0	100,000	3
s43	RESERVE FOR REPURCHASE OF SHARES	0	0	0	0
s94	OTHER RESERVES	0	0	0	0
s95	RETAINED EARNINGS	149,222	5	235,928	7
s45	NET INCOME FOR THE YEAR	2,703,036	95	3,026,665	90
<b>s44</b>	<b>OTHER ACCUMULATED COMPREHENSIVE RESULT</b>	<b>-110,432</b>	<b>100</b>	<b>-116,854</b>	<b>100</b>
s70	ACCUMULATED MONETARY RESULT	0	0	0	0
s71	RESULT FROM HOLDING NON-MONETARY ASSETS	0	0	0	0
s96	CUMULATIVE RESULT FROM FOREIGN CURRENCY TRANSLATION	0	0	0	0
s97	CUMULATIVE RESULT FROM DERIVATIVE FINANCIAL INSTRUMENTS	-110,432	100	-116,854	100
s98	CUMULATIVE EFFECT OF DEFERRED INCOME TAXES	0	0	0	0
s100	OTHER	0	0	0	0

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## BALANCE SHEETS

OTHER CONCEPTS

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REF S	CONCEPTS	CURRENT YEAR	PREVIOUS YEAR
		Amount	Amount
s72	WORKING CAPITAL	5,244,606	2,729,225
s73	PENSIONS AND SENIORITY PREMIUMS	363,937	352,833
s74	EXECUTIVES (*)	0	0
s75	EMPLOYEES (*)	2,513	2,466
s76	WORKERS (*)	4,863	4,562
s77	OUTSTANDING SHARES (*)	1,054,050,415	1,065,767,515
s78	REPURCHASED SHARES (*)	21,025,600	31,997,200
s101	RESTRICTED CASH	0	0
s102	DEBT OF NON CONSOLIDATED COMPANIES	0	0

(\*) THESE CONCEPTS ARE STATED IN UNITS

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## STATEMENTS OF INCOME

FROM JANUARY THE 1st TO SEPTIEMBRE 30 OF 2011 AND 2010

**CONSOLIDATED**

(Thousand Pesos)

**Final Printing**

REF R	CONCEPTS	CURRENT YEAR		PREVIOUS YEAR	
		Amount	%	Amount	%
<b>r01</b>	<b>NET SALES</b>	<b>19,600,166</b>	<b>100</b>	<b>19,330,017</b>	<b>100</b>
r02	COST OF SALES	12,043,501	61	11,532,060	60
<b>r03</b>	<b>GROSS PROFIT</b>	<b>7,556,665</b>	<b>39</b>	<b>7,797,957</b>	<b>40</b>
r04	GENERAL EXPENSES	2,790,369	14	2,740,386	14
<b>r05</b>	<b>INCOME (LOSS) FROM OPERATION</b>	<b>4,766,296</b>	<b>24</b>	<b>5,057,571</b>	<b>26</b>
r08	OTHER INCOME AND (EXPENSE), NET	-374,401	-2	-429,565	-2
r06	COMPREHENSIVE FINANCING RESULT	-533,652	-3	-302,476	-2
r12	EQUITY IN NET INCOME OF NON-CONSOLIDATED SUBSIDIARIES, JOINT VENTURES AND ASSOCIATES	0	0	0	0
r48	NON ORDINARY ITEMS	0	0	0	0
<b>r09</b>	<b>INCOME BEFORE INCOME TAXES</b>	<b>3,858,243</b>	<b>20</b>	<b>4,325,530</b>	<b>22</b>
r10	INCOME TAXES	1,155,207	6	1,298,865	7
<b>r11</b>	<b>INCOME (LOSS) BEFORE DISCONTINUED OPERATIONS</b>	<b>2,703,036</b>	<b>14</b>	<b>3,026,665</b>	<b>16</b>
r14	DISCONTINUED OPERATIONS	0	0	0	0
<b>r18</b>	<b>NET CONSOLIDATED INCOME</b>	<b>2,703,036</b>	<b>14</b>	<b>3,026,665</b>	<b>16</b>
r19	NET INCOME OF PARTICIPATION NOT CONTROLADORA	0	0	0	0
<b>r20</b>	<b>NET INCOME OF PARTICIPATION CONTROLADORA</b>	<b>2,703,036</b>	<b>14</b>	<b>3,026,665</b>	<b>16</b>

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BREAKDOWN OF MAIN CONCEPTS

(Thousand Pesos)

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REF R	CONCEPTS	CURRENT YEAR		PREVIOUS YEAR	
		Amount	%	Amount	%
<b>r01</b>	<b>NET SALES</b>	<b>19,600,166</b>	<b>100</b>	<b>19,330,017</b>	<b>100</b>
r21	DOMESTIC	18,342,615	94	18,180,148	94
r22	FOREIGN	1,257,551	6	1,149,869	6
r23	TRANSLATED INTO DOLLARS (***)	103,934	1	90,238	0
<b>r08</b>	<b>OTHER INCOME AND (EXPENSE), NET</b>	<b>-374,401</b>	<b>100</b>	<b>-429,565</b>	<b>100</b>
r49	OTHER INCOME AND (EXPENSE), NET	5,510	-1	8,705	-2
r34	EMPLOYEES PROFIT SHARING EXPENSES	400,858	-107	380,270	-89
r35	DEFERRED EMPLOYEES PROFIT SHARING	-20,947	6	58,000	-14
<b>r06</b>	<b>COMPREHENSIVE FINANCING RESULT</b>	<b>-533,652</b>	<b>100</b>	<b>-302,476</b>	<b>100</b>
r24	INTEREST EXPENSE	603,933	-113	502,607	-166
r42	GAIN (LOSS) ON RESTATEMENT OF UDIS	0	0	0	0
r45	OTHER FINANCE COSTS	0	0	0	0
r26	INTEREST INCOME	141,988	-27	159,371	-53
r46	OTHER FINANCIAL PRODUCTS	0	0	0	0
r25	FOREIGN EXCHANGE GAIN (LOSS) (NET)	-71,707	13	40,760	-13
r28	RESULT FROM MONETARY POSITION	0	0	0	0
<b>r10</b>	<b>INCOME TAXES</b>	<b>1,155,207</b>	<b>100</b>	<b>1,298,865</b>	<b>100</b>
r32	INCOME TAX	1,256,459	109	1,266,365	97
r33	DEFERRED INCOME TAX	-101,252	-9	32,500	3

(\*\*\*) FIGURES IN THOUSANDS OF U.S. DOLLARS AT THE EXCHANGE RATE AS OF THE END OF THE LAST REPORTED QUARTER

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QUARTER: **03** YEAR: **2011**

## STATEMENTS OF INCOME

OTHER CONCEPTS  
 (Thousand Pesos)

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**Final Printing**

REF R	CONCEPTS	CURRENT YEAR	PREVIOUS YEAR
		Amount	Amount
r36	TOTAL SALES	26,727,572	25,593,141
r37	TAX RESULT FOR THE YEAR	4,569,387	4,955,746
r38	NET SALES (**)	26,466,668	25,813,203
r39	OPERATING INCOME (**)	6,589,780	6,962,974
r40	NET INCOME OF PARTICIPATION CONTROLADORA(**)	3,899,316	4,302,493
r41	NET CONSOLIDATED INCOME (**)	3,899,316	4,302,493
r47	OPERATIVE DEPRECIATION AND ACCUMULATED	946,455	924,666

(\*\*) RESTATED INFORMATION OF THE LAST TWELVE MONTHS

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## QUARTERLY STATEMENTS OF INCOME

FROM JULY1 TO SEPTEMBER 30 OF 2011

**CONSOLIDATED**

(Thousand Pesos)

**Final Printing**

REF RT	CONCEPTS	CURRENT YEAR		PREVIOUS YEAR	
		Amount	%	Amount	%
rt01	<b>NET SALES</b>	<b>6,537,799</b>	<b>100</b>	<b>6,346,146</b>	<b>100</b>
rt02	COST OF SALES	4,111,890	63	3,853,359	61
rt03	<b>GROSS PROFIT</b>	<b>2,425,909</b>	<b>37</b>	<b>2,492,787</b>	<b>39</b>
rt04	GENERAL EXPENSES	967,392	15	881,994	14
rt05	<b>INCOME (LOSS) FROM OPERATION</b>	<b>1,458,517</b>	<b>22</b>	<b>1,610,793</b>	<b>25</b>
rt08	OTHER INCOME AND (EXPENSE), NET	-106,400	-2	-137,375	-2
rt06	COMPREHENSIVE FINANCING RESULT	-278,758	-4	-98,797	-2
rt12	EQUITY IN NET INCOME OF NON-CONSOLIDATED SUBSIDIARIES, JOINT VENTURES AND ASSOCIATES	0	0	0	0
rt48	NON ORDINARY ITEMS	0	0	0	0
rt09	<b>INCOME BEFORE INCOME TAXES</b>	<b>1,073,359</b>	<b>16</b>	<b>1,374,621</b>	<b>22</b>
rt10	INCOME TAXES	330,991	5	413,893	7
rt11	<b>INCOME (LOSS) BEFORE DISCONTINUED OPERATIONS</b>	<b>742,368</b>	<b>11</b>	<b>960,728</b>	<b>15</b>
rt14	DISCONTINUED OPERATIONS	0	0	0	0
rt18	<b>NET CONSOLIDATED INCOME</b>	<b>742,368</b>	<b>11</b>	<b>960,728</b>	<b>15</b>
rt19	NET INCOME OF PARTICIPATION NOT CONTROLADORA	0	0	0	0
rt20	<b>NET INCOME OF PARTICIPATION CONTROLADORA</b>	<b>742,368</b>	<b>11</b>	<b>960,728</b>	<b>15</b>



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## QUARTERLY STATEMENTS OF INCOME

BREAKDOWN OF MAIN CONCEPTS

(Thousand Pesos)

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REF RT	CONCEPTS	CURRENT YEAR		PREVIOUS YEAR	
		Amount	%	Amount	%
<b>rt0</b>	<b>NET SALES</b>	<b>6,537,799</b>	<b>100</b>	<b>6,346,146</b>	<b>100</b>
rt21	DOMESTIC	6,043,619	92	5,889,318	93
rt22	FOREIGN	494,180	8	456,828	7
rt23	TRANSLATED INTO DOLLARS (***)	39,501	1	35,684	1
<b>rt08</b>	<b>OTHER INCOME AND (EXPENSE), NET</b>	<b>-106,400</b>	<b>100</b>	<b>-137,375</b>	<b>100</b>
rt49	OTHER INCOME AND (EXPENSE), NET	2,355	-2	1,904	-1
rt34	EMPLOYEES PROFIT SHARING EXPENSES	108,755	-102	139,279	-101
rt35	DEFERRED EMPLOYEES PROFIT SHARING	0	0	0	0
<b>rt06</b>	<b>COMPREHENSIVE FINANCING RESULT</b>	<b>-278,758</b>	<b>100</b>	<b>-98,797</b>	<b>100</b>
rt24	INTEREST EXPENSE	203,283	-73	149,582	-151
rt42	GAIN (LOSS) ON RESTATEMENT OF UDIS	0	0	0	0
rt45	OTHER FINANCE COSTS	0	0	0	0
rt26	INTEREST INCOME	48,324	-17	27,759	-28
rt46	OTHER FINANCIAL PRODUCTS	0	0	0	0
rt25	FOREIGN EXCHANGE GAIN (LOSS) (NET)	-123,799	44	23,026	-23
rt28	RESULT FROM MONETARY POSITION	0	0	0	0
<b>rt10</b>	<b>INCOME TAXES</b>	<b>330,991</b>	<b>100</b>	<b>413,893</b>	<b>100</b>
rt32	INCOME TAX	330,991	100	433,393	105
rt33	DEFERRED INCOME TAX	0	0	-19,500	-5

(\*\*\*) FIGURES IN THOUSANDS OF U.S. DOLLARS AT THE EXCHANGE RATE AS OF THE END OF THE LAST REPORTED QUARTER

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OTHER CONCEPTS  
(Thousand Pesos)

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REF RT	CONCEPTS	CURRENT YEAR	PREVIOUS YEAR
		Amount	Amount
rt47	OPERATIVE DEPRECIATION AND ACCUMULATED IMPAIRMENT LOSSES	310,720	309,502

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YEAR: **2011**

**KIMBERLY - CLARK DE MEXICO S.A.B.  
DE C.V.**

## STATE OF CASH FLOW (INDIRECT METHOD)

Final Printing

MAIN CONCEPTS

(Thousand Pesos)

CONSOLIDATED

REF F	CONCEPTS	CURRENT YEAR	PREVIOUS YEAR
		Amount	Amount
	<b>ACTIVITIES OF OPERATION</b>		
e01	<b>INCOME (LOSS) BEFORE INCOME TAXES</b>	3,858,243	4,325,530
e02	+ (-)ITEMS NOT REQUIRING CASH	379,911	438,270
e03	+ (-)ITEMS RELATED TO INVESTING ACTIVITIES	798,957	756,590
e04	+ (-)ITEMS RELATED TO FINANCING ACTIVITIES	675,640	461,847
e05	<b>CASH FLOW BEFORE INCOME TAX</b>	5,712,751	5,982,237
e06	CASH FLOW PROVIDED OR USED IN OPERATION	-2,687,718	-2,812,737
e07	<b>NET CASH FLOWS PROVIDED OF OPERATING ACTIVITIES</b>	3,025,033	3,169,500
	<b>INVESTMENT ACTIVITIES</b>		
e08	NET CASH FLOW FROM INVESTING ACTIVITIES	-1,551,869	-76,558
e09	<b>FINANCING ACTIVITIES</b>	1,473,164	3,092,942
	<b>FINANCING ACTIVITIES</b>		
e10	NET CASH FROM FINANCING ACTIVITIES	-2,921,899	-5,689,759
e11	<b>NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS</b>	-1,448,735	-2,596,817
e12	<b>TRANSLATION DIFFERENCES IN CASH AND CASH EQUIVALENTS</b>	-1,143	-2,249
e13	CASH AND CASH EQUIVALENTS AT THE BEGINING OF PERIOD	6,306,972	6,460,495
e14	<b>CASH AND CASH EQUIVALENTS AT END OF PERIOD</b>	4,857,094	3,861,429

# MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **KIMBER**

QUARTER: **03**

YEAR: **2011**

**KIMBERLY - CLARK DE MEXICO S.A.B.  
DE C.V.**

## STATE OF CASH FLOW (INDIRECT METHOD)

**Final Printing**

### BREAKDOWN OF MAIN CONCEPTS

(Thousand Pesos)

### CONSOLIDATED

REF F	CONCEPTS	CURRENT YEAR	PREVIOUS YEAR
		Amount	Amount
<b>e02</b>	<b>+ (-)ITEMS NOT REQUIRING CASH</b>	379,911	438,270
e15	+ESTIMATES FOR THE PERIOD	0	0
e16	+PROVISIONS FOR THE PERIOD	379,911	438,270
e17	+ (-)OTHER UNREALIZED ITEMS	0	0
<b>e03</b>	<b>+ (-)ITEMS RELATED TO INVESTING ACTIVITIES</b>	798,957	756,590
e18	+ DEPRECIATION AND AMORTIZATION FOR THE PERIOD	946,455	924,666
e19	(-) +GAIN OR LOSS ON SALE OF PROPERTY, PLANT AND EQUIPMENT	-5,510	-8,705
e20	+IMPAIRMENT LOSS	0	0
e21	(-) +EQUITY IN RESULTS OF ASSOCIATES AND JOINT VENTURES	0	0
e22	(-)DIVIDENDS RECEIVED	0	0
e23	(-)INTEREST INCOME	-141,988	-159,371
e24	(-)+ OTHER ITEMS	0	0
<b>e04</b>	<b>+ (-)ITEMS RELATED TO FINANCING ACTIVITIES</b>	675,640	461,847
e25	+ACCRUED INTEREST	603,933	502,607
e26	+ (-) OTHER ITEMS	71,707	-40,760
<b>e06</b>	<b>CASH FLOWPROVIDED OR USED IN OPERATION</b>	-2,687,718	-2,812,737
e27	+ (-)DECREASE (INCREASE) IN ACCOUNTS RECEIVABLE	-792,517	-324,109
e28	+ (-)DECREASE (INCREASE) IN INVENTORIES	-308,378	-393,391
e29	+ (-)DECREASE (INCREASE) IN OTHER ACCOUNTS RECEIVABLE	0	0
e30	+ (-)INCREASE (DECREASE) IN SUPPLIERS	345,724	-9,012
e31	+ (-)INCREASE (DECREASE) IN OTHER LIABILITIES	-640,522	-297,018
e32	+ (-) INCOME TAXES PAID OR RETURNED	-1,292,025	-1,789,207
<b>e08</b>	<b>NET CASH FLOW FROM INVESTING ACTIVITIES</b>	-1,551,869	-76,558
e33	-PERMANENT INVESTMENT IN SHARES	0	0
e34	+DISPOSITION OF PERMANENT INVESTMENT IN SHARES	0	0
e35	-INVESTMENT IN PROPERTY, PLANT AND EQUIPMENT	-1,693,857	-633,101
e36	+SALE OF PROPERTY, PLANT AND EQUIPMENT	0	0
e37	-INVESTMENT IN INTANGIBLE ASSETS	0	0
e38	+DISPOSITION OF INTANGIBLE ASSETS	0	0
e39	-OTHER PERMANENT INVESTMENTS	0	0
e40	+DISPOSITION OF OTHER PERMANENT INVESTMENTS	0	0
e41	+ DIVIDEND RECEIVED	0	0
e42	+INTEREST RECEIVED	141,988	139,173
e43	+ (-)DECREASE (INCREASE) ADVANCES AND LOANS TO THIRD PARTS	0	417,370
e44	+ (-)OTHER ITEMS	0	0
<b>e10</b>	<b>NET CASH FROM FINANCING ACTIVITIES</b>	-2,921,899	-5,689,759
e45	+BANK FINANCING	0	0
e46	+STOCK MARKET FINANCING	0	0
e47	+OTHER FINANCING	0	0
e48	(-)BANK FINANCING AMORTIZATION	-30,522	-5,303
e49	(-)STOCK MARKET FINANCING AMORTIZATION	0	-2,700,000
e50	(-)OTHER FINANCING AMORTIZATION	0	0
e51	+ (-)INCREASE (DECREASE) IN CAPITAL STOCK	0	0
e52	(-)DIVIDENDS PAID	-1,802,140	-1,733,032
e53	+PREMIUM ON ISSUANCE OF SHARES	0	0
e54	+CONTRIBUTIONS FOR FUTURE CAPITAL INCREASES	0	0
e55	-INTEREST EXPENSE	-542,335	-481,510
e56	-REPURCHASE OF SHARES	-546,902	-769,914
e57	+ (-)OTHER ITEMS	0	0

\* IN CASE THAT THIS AMOUNT IS DIFFERENT FROM THE R47 ACCOUNT IT WILL HAVE TO EXPLAIN IN NOTES.

# MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **KIMBER**  
**KIMBERLY - CLARK DE MEXICO S.A.B.**  
**DE C.V.**

QUARTER: **03**      YEAR: **2011**

## DATA PER SHARE

**CONSOLIDATED**

Final Printing

REF D	CONCEPTS	CURRENT YEAR	PREVIOUS YEAR
		AMOUNT	AMOUNT
d01	BASIC PROFIT PER ORDINARY SHARE (**)	\$ 3.68	\$ 4.01
d02	BASIC PROFIT PER PREFERRED SHARE (**)	\$ 0	\$ 0.00
d03	DILUTED PROFIT PER ORDINARY SHARE (**)	\$ 0	\$ 0.00
d04	EARNINGS (LOSS) BEFORE DISCONTINUED OPERATIONS PER COMMON SHARE (**)	\$ 3.68	\$ 4.01
d05	DISCONTINUED OPERATIONS EFFECT ON EARNING (LOSS) PER SHARE (**)	\$ 0	\$ 0.00
d08	CARRYING VALUE PER SHARE	\$ 6.43	\$ 6.87
d09	CASH DIVIDEND ACCUMULATED PER SHARE	\$ 1.70	\$ 1.60
d10	DIVIDEND IN SHARES PER SHARE	0 shares	0.00 shares
d11	MARKET PRICE TO CARRYING VALUE	11.00 times	11.77 times
d12	MARKET PRICE TO BASIC PROFIT PER ORDINARY SHARE (**)	19.23 times	20.16 times
d13	MARKET PRICE TO BASIC PROFIT PER PREFERENT SHARE (**)	0.00 times	0.00 times

(\*\*) TO CALCULATE THE DATA PER SHARE USE THE NET INCOME FOR THE LAST TWELVE MONTHS.

# MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **KIMBER**  
**KIMBERLY - CLARK DE MEXICO S.A.B.**  
**DE C.V.**

QUARTER: **03**      YEAR: **2011**

## RATIOS

## CONSOLIDATED

Final Printing

REF P	CONCEPTS	CURRENT YEAR		PREVIOUS YEAR	
	<b>YIELD</b>				
p01	NET CONSOLIDATED INCOME TO NET SALES	13.79	%	15.66	%
p02	NET CONSOLIDATED INCOME TO STOCKHOLDERS EQUITY (**)	57.53	%	58.74	%
p03	NET INCOME TO TOTAL ASSETS (**)	14.25	%	17.50	%
p04	CASH DIVIDENDS TO PREVIOUS YEAR NET INCOME	42.67	%	41.74	%
p05	RESULT FROM MONETARY POSITION TO NET CONSOLIDATED INCOME	0.00	%	0.00	%
	<b>ACTIVITY</b>				
p06	NET SALES TO NET ASSETS (**)	0.97	times	1.05	times
p07	NET SALES TO PROPERTY, PLANT AND EQUIPMENT (NET) (**)	1.79	times	1.83	times
p08	INVENTORIES TURNOVER (**)	7.80	times	8.20	times
p09	ACCOUNTS RECEIVABLE IN DAYS OF SALES	63	days	52	days
p10	PAID INTEREST TO TOTAL LIABILITIES WITH COST (**)	6.97	%	7.03	%
	<b>LEVERAGE</b>				
p11	TOTAL LIABILITIES TO TOTAL ASSETS	75.23	%	70.20	%
p12	TOTAL LIABILITIES TO STOCKHOLDERS EQUITY	3.04	times	2.36	times
p13	FOREIGN CURRENCY LIABILITIES TO TOTAL LIABILITIES	9.01	%	8.93	%
p14	LONG-TERM LIABILITIES TO PROPERTY, PLANT AND EQUIPMENT (NET)	75.99	%	51.73	%
p15	INCOME (LOSS) AFTER GENERAL EXPENSES TO INTEREST PAID	7.89	times	10.06	times
p16	NET SALES TO TOTAL LIABILITIES (**)	1.29	times	1.50	times
	<b>LIQUIDITY</b>				
p17	CURRENT ASSETS TO CURRENT LIABILITIES	1.72	times	1.35	times
p18	CURRENT ASSETS LESS INVENTORY TO CURRENT LIABILITIES	1.41	times	1.08	times
p19	CURRENT ASSETS TO TOTAL LIABILITIES	0.61	times	0.61	times
p20	CASH AND SHORT-TERM INVESTMENTS TO CURRENT LIABILITIES	66.37	%	49.64	%

(\*\*) IN THESE RATIOS FOR THE DATA TAKE INTO CONSIDERATION THE LAST TWELVE MONTHS.

# MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **KIMBER**

QUARTER: **03** YEAR: **2011**

**KIMBERLY - CLARK DE MEXICO**  
**S.A.B. DE C.V.**

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF**  
**FINANCIAL CONDITION AND RESULTS OF**  
**OPERATIONS**

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**CONSOLIDATED**

**Final Printing**

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# MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **KIMBER**

QUARTER: **03** YEAR: **2011**

**KIMBERLY - CLARK DE MEXICO**  
**S.A.B. DE C.V.**

**FINANCIAL STATEMENT NOTES**

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**Final Printing**

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# MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **KIMBER**

QUARTER: **03** YEAR: **2011**

**KIMBERLY - CLARK DE MEXICO S.A.B.  
DE C.V.**

## ANALYSIS OF INVESTMENTS IN SHARES

**CONSOLIDATED**

SUBSIDIARIES

**Final Printing**

COMPANY NAME	MAIN ACTIVITIES	NUMBER OF SHARES	% OWNERSHIP
CRISOBA INDUSTRIAL, S.A. DE C.V.	SERVICIOS DE RENTA DE EQUIPO Y OTROS	790,601,970	100.00
SERVICIOS EMPRESARIALES SORAN, S.A. DE C.V.	SERVICIOS DE DISTRIB. Y FINANCIAMIENTO	1,500,200,000	100.00
TAXI AEREO DE MEXICO, S.A.	TRANSPORTE AEREO	105,002,055	100.00
SIETE SUBSIDIARIAS	ARREND. DE INMB. Y EQ. Y OTROS	1	100.00

MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: KIMBER

QUARTER: 03      YEAR: 2011

KIMBERLY - CLARK DE MEXICO S.A.B.  
DE C.V.

BREAKDOWN OF CREDITS

CONSOLIDATED

(Thousand Pesos)

Final Printing

CREDIT TYPE / INSTITUTION	WITH FOREING INSTITUTION	DATE OF CONTRACT	AMORTIZATION DATE	INTEREST RATE	AMORTIZATION OF CREDITS IN FOREIGN CURRENCY (THOUSANDS OF \$)						AMORTIZATION OF CREDITS IN FOREIGN CURRENCY (THOUSANDS OF \$)					
					TIME INTERVAL						TIME INTERVAL					
					CURRENT YEAR	UNTIL 1 YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR	CURRENT YEAR	UNTIL 1 YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR
BANKS																
FOREIGN TRADE																
DEUTSCHE BANK	YES	16/08/2001	02/04/2012	0.71							16,988	16,987	0	0	0	0
SECURED																
COMMERCIAL BANKS																
OTHER																
TOTAL BANKS					0	0	0	0	0	0	16,988	16,987	0	0	0	0

MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: KIMBER  
KIMBERLY - CLARK DE MEXICO S.A.B.  
DE C.V.

QUARTER: 03      YEAR: 2011

BREAKDOWN OF CREDITS

(Thousand Pesos)

CONSOLIDATED

Final Printing

CREDIT TYPE / INSTITUTION	WITH FOREING INSTITUTION	DATE OF CONTRACT	AMORTIZATION DATE	INTEREST RATE	AMORTIZATION OF CREDITS IN FOREIGN CURRENCY (THOUSANDS OF \$)						AMORTIZATION OF CREDITS IN FOREIGN CURRENCY (THOUSANDS OF \$)					
					TIME INTERVAL						TIME INTERVAL					
					CURRENT YEAR	UNTIL 1 YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR	CURRENT YEAR	UNTIL 1 YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR
STOCK MARKET																
LISTED STOCK EXCHANGE																
UNSECURED																
CERTIFICADOS BURSÁTILES	NOT APPLIED	18/06/2003	05/06/2013	8.95	0	0	1,250,000	0	0	0						
CERTIFICADOS BURSÁTILES	NOT APPLIED	05/07/2007	26/06/2017	4.71	0	0	0	0	0	2,500,000						
CERTIFICADOS BURSÁTILES	NOT APPLIED	30/03/2009	22/03/2016	9.98	0	0	0	0	0	800,000						
CERTIFICADOS BURSÁTILES	NOT APPLIED	06/10/2009	02/10/2014	5.72	0	0	0	0	2,300,000	0						
CERTIFICADOS BURSÁTILES	NOT APPLIED	06/10/2009	26/09/2019	9.65	0	0	0	0	0	400,000						
CERTIFICADOS BURSÁTILES	NOT APPLIED	11/11/2010	05/11/2015	5.05	0	0	0	0	0	1,500,000						
CERTIFICADOS BURSÁTILES	NOT APPLIED	11/11/2010	29/10/2020	7.17	0	0	0	0	0	2,500,000						
SECURED																
PRIVATE PLACEMENTS																
UNSECURED																
SECURED																
TOTAL BANKS					0	0	1,250,000	0	2,300,000	7,700,000	0	0	0	0	0	0

MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: KIMBER  
KIMBERLY - CLARK DE MEXICO S.A.B.  
DE C.V.

QUARTER: 03      YEAR: 2011

BREAKDOWN OF CREDITS

(Thousand Pesos)

CONSOLIDATED

Final Printing

CREDIT TYPE / INSTITUTION	WITH FOREING INSTITUTION	DATE OF AGREEMENT	AMORTIZATION DATE		AMORTIZATION OF CREDITS IN FOREIGN CURRENCY (THOUSANDS OF \$)						AMORTIZATION OF CREDITS IN FOREIGN CURRENCY (THOUSANDS OF \$)					
					TIME INTERVAL						TIME INTERVAL					
					CURRENT YEAR	UNTIL 1 YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR	CURRENT YEAR	UNTIL 1 YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR
SUPPLIERS																
VARIOS	NOT APPLIED	01/09/2011			0	1,302,910	0	0	0	0						
VARIOS	NOT	01/09/2011									0	1,820,892	0	0	0	0
TOTAL SUPPLIERS					0	1,302,910	0	0	0	0	0	1,820,892	0	0	0	0
OTHER LOANS WITH COST (\$103 Y \$30)																
	NOT APPLIED				0	0	0	0	0	0	0	0	0	0	0	0
TOTAL					0	0	0	0	0	0	0	0	0	0	0	0
OTHER CURRENT LIABILITIES WITHOUT COST (\$26)																
VARIOS	NOT APPLIED				0	3,975,006										
VARIOS											0	123				
TOTAL					0	3,975,006	0	0	0	0	0	123	0	0	0	0
TOTAL					0	5,277,916	1,250,000	0	2,300,000	7,700,000	16,988	1,838,002	0	0	0	0

# MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **KIMBER**  
**KIMBERLY - CLARK DE MEXICO S.A.B.**  
**DE C.V.**

QUARTER: **03** YEAR: **2011**

## MONETARY FOREIGN CURRENCY POSITION

**CONSOLIDATED**

(Thousand Pesos)

**Final Printing**

FOREIGN CURRENCY POSITION	DOLLARS		OTHER CURRENCIES		TOTAL THOUSANDS OF PESOS
	DOLLARS	PESOS	DOLLARS	PESOS	
<b>MONETARY ASSETS</b>	<b>105,318</b>	<b>1,443,910</b>	<b>0</b>	<b>0</b>	<b>1,443,910</b>
<b>LIABILITIES POSITION</b>	<b>135,302</b>	<b>1,854,990</b>	<b>0</b>	<b>0</b>	<b>1,854,990</b>
SHORT-TERM LIABILITIES POSITION	135,302	1,854,990	0	0	1,854,990
LONG-TERM LIABILITIES POSITION	0	0	0	0	0
<b>NET BALANCE</b>	<b>-29,984</b>	<b>-411,080</b>	<b>0</b>	<b>0</b>	<b>-411,080</b>

### NOTES

EL TIPO DE CAMBIO UTILIZADO PARA LA CONVERSIÓN DE LOS DÓLARES ES DE \$13.71  
 PESOS POR DÓLAR.

# MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **KIMBER**  
**KIMBERLY - CLARK DE MEXICO S.A.B.**  
**DE C.V.**

QUARTER: **03** YEAR: **2011**

## RESULT FROM MONETARY POSITION

**CONSOLIDATED**

(Thousand Pesos)

**Final Printing**

MONTH	MONETARY ASSETS	MONETARY LIABILITIES	(ASSET) LIABILITY MONETARY POSITION	MONTHLY INFLATION	MONTHLY PROFIT AND (LOSS)
-------	--------------------	-------------------------	---	----------------------	------------------------------

<b>TOTAL</b>					<b>0</b>
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OTHER CONCEPTS:
CAPITALIZED RESULT FOR MONETARY POSITION

**NOTES**

# MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **KIMBER**

QUARTER: **03** YEAR: **2011**

**KIMBERLY - CLARK DE MEXICO S.A.B.  
DE C.V.**

**DEBT INSTRUMENTS**

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**CONSOLIDATED**

**Final Printing**

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FINANCIAL LIMITED BASED IN ISSUED DEED AND/OR TITLE

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# MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **KIMBER**

QUARTER: **03** YEAR: **2011**

**KIMBERLY - CLARK DE MEXICO S.A.B.  
DE C.V.**

**DEBT INSTRUMENTS**

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**Final Printing**

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ACTUAL SITUATION OF FINANCIAL LIMITED

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# MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **KIMBER**

QUARTER: **03**

YEAR: **2011**

**KIMBERLY - CLARK DE MEXICO S.A.B.  
DE C.V.**

**PLANTS, COMMERCE CENTERS OR DISTRIBUTION  
CENTERS**

**CONSOLIDATED**

**Final Printing**

PLANT OR CENTER	ECONOMIC ACTIVITY	PLANT CAPACITY	UTILIZATION (%)
PLANTA BAJIO	PRODUCTOS AL CONSUMIDOR	0	0.00
PLANTA ORIZABA	PRODUCTOS AL CONSUMIDOR	0	0.00
PLANTA RAMOS ARIZPE	PRODUCTOS AL CONSUMIDOR	0	0.00
PLANTA TLAXCALA	PRODUCTOS AL CONSUMIDOR	0	0.00
PLANTA CUAUTITLAN	PRODUCTOS AL CONSUMIDOR	0	0.00
PLANTA ECATEPEC	PRODUCTOS AL CONSUMIDOR E INSTIT.	0	0.00
PLANTA TEXMELUCAN	PRODUCTOS INSTITUCIONALES	0	0.00
PLANTA MORELIA	PRODUCTOS AL CONSUMIDOR	0	0.00
PLANTA TOLUCA	PRODUCTOS AL CONSUMIDOR	0	0
PLANTA IZCALLI	PRODUCTOS AL CONSUMIDOR	0	0.00

## NOTES

LA CAPACIDAD INSTALADA Y EL PORCENTAJE DE UTILIZACIÓN VARIA SEGUN LA PRODUCCIÓN.

# MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **KIMBER**  
**KIMBERLY - CLARK DE MEXICO S.A.B.**  
**DE C.V.**

QUARTER: **03** YEAR: **2011**

## MAIN RAW MATERIALS

**CONSOLIDATED**

**Final Printing**

DOMESTIC	MAIN SUPPLIERS	FOREIGN	DOM. SUBST.	COST PRODUCTION (%)
POLIETILENO	POLYCEL, PROPIFLEX	Nacional		0.00
QUIMICOS	POLIQUEMOS, PROEQA, SYMRISE	Nacional		0.00
CORRUGADOS	GPO INLAND, BIO PAPEL	Nacional		0.00
FIBRA PARA RECICLAR	RECYCLE, REPACSA, BOD ESTRELLA	Nacional		0.00
ADHESIVOS	HENKEL	Nacional		0.00
CINTAS Y ELASTOMEROS	3M, FIBERS MEXICO HOLDINGS	Nacional		0.00
CELULOSA DE MADERA	GP CELL,DOMT,WEY,FIBRIA	Importación		0.00
FIBRA P/RECICLAR Y RECICLADA	HARMON, INT. PAPER,RECYCLE	Importación		0.00
POLIACRILATO DE SODIO	BASF, STOCKHAUSEN	Importación		0.00
POLIPROPILENO	EXXONMOBIL	Importación		0.00

NOTES

# MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **KIMBER**  
**KIMBERLY - CLARK DE MEXICO S.A.B.**  
**DE C.V.**

QUARTER: **03** YEAR: **2011**

## SALES DISTRIBUTION BY PRODUCT

CONSOLIDATED

NET SALES/TOTAL SALES

Final Printing

MAIN PRODUCTS	NET SALES		MARKET SHARE (%)	MAIN	
	VOLUME	AMOUNT		TRADEMARKS	CUSTOMERS
DOMESTIC SALES					
PROD. AL CONSUMIDOR	0	18,342,615	0.00		
FOREIGN SALES					
INFORMACION TOTAL	0	1,257,551	0.00		
TOTAL		19,600,166			

# MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **KIMBER**  
**KIMBERLY - CLARK DE MEXICO S.A.B.**  
**DE C.V.**

QUARTER: **03**      YEAR: **2011**

## SALES DISTRIBUTION BY PRODUCT

CONSOLIDATED

FOREIGN SALES

Final Printing

MAIN PRODUCTS	NET SALES		DESTINATION	MAIN	
	VOLUME	AMOUNT		TRADEMARKS	CUSTOMERS
EXPORT					
INFORMACION TOTAL	0	1,257,551			
FOREIGN SUBSIDIARIES					
TOTAL		1,257,551			

NOTES

# MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **KIMBER**

QUARTER: **03** YEAR: **2011**

**KIMBERLY - CLARK DE MEXICO S.A.B.  
DE C.V.**

**PROJECT, AMOUNT EXERCISED AND PROGRESS  
PERCENTAGE**

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**CONSOLIDATED**

**Final Printing**

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# MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **KIMBER**

QUARTER: **03** YEAR: **2011**

**KIMBERLY - CLARK DE MEXICO S.A.B.  
DE C.V.**

**INFORMATION RELATED TO BULLETIN B-15  
(FOREIGN CURRENCY TRANSLATION)**

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**CONSOLIDATED**

**Final Printing**

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# MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **KIMBER**  
**KIMBERLY - CLARK DE MEXICO S.A.B.**  
**DE C.V.**

QUARTER: **03** YEAR: **2011**

## ANALYSIS OF PAID CAPITAL STOCK

**CONSOLIDATED**

Final Printing

SERIES	NOMINAL VALUE	VALID COUPON	NUMBER OF SHARES				CAPITAL STOCK	
			FIXED PORTION	VARIABLE PORTION	MEXICAN	FREE SUBSCRIPTION	FIXED	VARIABLE
A	0.00000	31	548,262,075	0	548,262,075	0	4,495	0
B	0.00000	31	505,788,340	0	0	505,788,340	4,146	0
TOTAL			1,054,050,415	0	548,262,075	505,788,340	8,641	0

TOTAL NUMBER OF SHARES REPRESENTING THE PAID IN CAPITAL STOCK ON THE DATE OF SENDING THE INFORMATION

1,054,050,415

NOTES

# MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **KIMBER**

QUARTER: **03** YEAR: **2011**

**KIMBERLY - CLARK DE MEXICO**  
**S.A.B. DE C.V.**

**DERIVATIVE FINANCIAL INSTRUMENTS**

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**Final Printing**

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