STOCK EXCHANGE CODE: KIMBER

KIMBERLY - CLARK DE MEXICO S.A.B. DE

**BALANCE SHEETS** 

C.V.

#### BALANCE SHEETS

TO JUNIO 30 OF 2010 AND 2009

CONSOLIDATED

YEAR:

QUARTER: 02

(Thousand Pesos)

**Final Printing** 

2010

DEE 0	00105570	CURRENT YEA	R	PREVIOUS YEA	AR
REF S	CONCEPTS	Amount	%	Amount	%
s01	TOTAL ASSETS	24,869,525	100	28,386,300	100
s02	CURRENT ASSETS	10,729,144	43	13,602,676	48
	CASH AND AVAILABLE INVESTMENTS	3,774,908	15	6,876,240	24
s04	ACCOUNTS AND NOTES RECEIVABLE (NET)	4,528,436	18	4,312,686	15
s05	OTHER ACCOUNTS AND NOTES RECEIVABLE (NET)	343,053	1	547,601	2
1	INVENTORIES	2,082,747	8	1,866,149	7
s07	OTHER CURRENT ASSETS	0	0	0	0
s08	LONG-TERM	0	0	408,580	1
	ACCOUNTS AND NOTES RECEIVABLE (NET)	0	0	408,580	1
	INVESTMENTS IN SHARES OF NON-CONSOLIDATED SUBSIDIARIES, JOINT VENTURES AND ASSOCIATES	0	0	0	0
s11	OTHER INVESTMENTS	0	0	0	0
s12	PROPERTY, PLANT AND EQUIPMENT (NET)	14,140,381	57	14,375,044	51
	LAND AND BUILDINGS	5,013,250	20	4,970,912	
	MACHINERY AND INDUSTRIAL EQUIPMENT	25,498,394	103	25,032,319	88
	OTHER EQUIPMENT	55,925	0	50,815	ı
1	ACCUMULATED DEPRECIATION	16,942,567	68	16,197,777	57
s17	CONSTRUCTION IN PROGRESS	515,379	2	518,775	2
s18	OTHER INTANGIBLE ASSETS AND DEFERRED ASSETS (NET)	0	0	0	0
s19	OTHER ASSETS	0	0	0	0
s20	TOTAL LIABILITIES	18,204,663	100	21,466,910	100
s21	CURRENT LIABILITIES	8,750,800	48	13,817,201	64
s22	SUPPLIERS	2,720,400	15	2,211,978	10
s23	BANK LOANS	78,749	0	3,369,240	16
	STOCK MARKET LOANS	750,000	4	2,694,854	13
	OTHER LOANS WITH COST	0	0	0	0
	TAXES PAYABLE	385,392	2	539,428	3
	OTHER CURRENT LIABILITIES WITHOUT COST	4,816,259	26	5,001,701	23
s27	LONG-TERM LIABILITIES	7,290,237	40	5,403,075	25
	BANK LOANS	40,237 7,250,000	0	103,075 5,300,000	0
1	STOCK MARKET LOANS OTHER LOANS WITH COST	7,250,000	40 0	5,300,000	25
	DEFERRED LIABILITIES	0	0	0	٥
	OTHER NON CURRENT LIABILITIES WITHOUT COST	2,163,626	12	2,246,634	10
s33	CONSOLIDATED STOCKHOLDERS EQUITY	6,664,862	100	6,919,390	100
s34	COUNTABLE CAPITAL OF THE PARTICIPATION NOT CONTROLADORA	0	0	0	0
s35	COUNTABLE CAPITAL OF THE PARTICIPATION CONTROLADORA	6,664,862	100	6,919,390	100
s36	CONTRIBUTED CAPITAL	4,092,010	61	4,162,342	60
	CAPITAL STOCK	4,092,010	61	4,162,342	
	PREMIUM ON ISSUANCE OF SHARES	0	0	0	0
	CONTRIBUTIONS FOR FUTURE CAPITAL INCREASES	0	0	0	0
s41	EARNED CAPITAL	2,572,852	39	2,757,048	40
s42	RETAINED EARNINGS AND CAPITAL RESERVES	2,645,211	40	2,838,839	41
s44	OTHER ACCUMULATED COMPREHENSIVE RESULT	-72,359	-1	-81,791	-1
s80	SHARES REPURCHASED	0	0	0	0

STOCK EXCHANGE CODE: KIMBER KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

## **BALANCE SHEETS**

#### BREAKDOWN OF MAIN CONCEPTS

CONSOLIDATED

YEAR:

QUARTER:

02

(Thousand Pesos)

**Final Printing** 

2010

		CURRENT YEA	.R	PREVIOUS YEA	١R
REF S	CONCEPTS	Amount	%	Amount	%
s03	CASH AND AVAILABLE INVESTMENTS	3,774,908	100	6,876,240	100
s46 s47	CASH AVAILABLE INVESTMENTS	161,303 3,613,605	4 96	130,461 6,745,779	2 98
s07	OTHER CURRENT ASSETS	0	100	0	100
s81	DERIVATIVE FINANCIAL INSTRUMENTS	0	0	0	0
s82	DISCONTINUED OPERATIONS	0	0	0	0
s83	OTHER	0	0	0	0
s18	OTHER INTANGIBLE ASSETS AND DEFERRED ASSETS (NET)	0	100	0	100
s48	DEFERRED EXPENSES (NET)	0	0	0	0
s49	GOODWILL	0	0	0	0
s51	OTHER	0	0	0	0
s19	OTHER ASSETS	0	100	0	100
s85	DERIVATIVE FINANCIAL INSTRUMENTS	0	0	0	0
s50 s104	DEFERRED TAXES BENEFITS TO EMPLOYEES	0	0	0	0
s86	DISCONTINUED OPERATIONS	0	0	0	0
s87	OTHER	0	0	0	0
s21	CURRENT LIABILITIES	8,750,800	100	13,817,201	100
s52	FOREIGN CURRENCY LIABILITIES	1,521,122	17	4,569,572	33
s53	MEXICAN PESOS LIABILITIES	7,229,678	83	9,247,629	67
s26	OTHER CURRENT LIABILITIES WITHOUT COST	4,816,259	100	5,001,701	100
s88	DERIVATIVE FINANCIAL INSTRUMENTS	0	0	286,171	6
s89	INTEREST LIABILITIES	55,717	1	173,407	3
s68	PROVISIONS  DISCONTINUED OPERATIONS	1,662,798 0	35 0	1,661,663 0	33
s90 s58	DISCONTINUED OPERATIONS OTHER CURRENT LIABILITIES	2,606,368	54	2,413,936	48
s105	BENEFITS TO EMPLOYEES	491,376	10	466,524	9
s27	LONG-TERM LIABILITIES	7,290,237	100	5,403,075	100
s59	FOREIGN CURRENCY LIABILITIES	40,237	1	103,075	2
s60	MEXICAN PESOS LIABILITIES	7,250,000	99	5,300,000	98
s31	DEFERRED LIABILITIES	0	100	0	100
s65	NEGATIVE GOODWILL	0	0	0	0
s67	OTHER	0	0	0	0
s32	OTHER NON CURRENT LIABILITIES WITHOUT COST	2,163,626	100	2,246,634	100
s66	DEFERRED TAXES	1,730,252	80	1,897,760	84
s91	OTHER LIABILITIES IN RESPECT OF SOCIAL INSURANCE	87,176	4	106,765	5
s92	DISCONTINUED OPERATIONS OTHER LIABILITIES	0	0	0	0
s69	OTTLN LIADILITIES	346,198	16	242,109	11
s79	CAPITAL STOCK	4,092,010	100	4,162,342	100
s37	CAPITAL STOCK (NOMINAL)	8,765 4,083,245	0 100	8,916 4,153,426	0 100
s38	RESTATEMENT OF CAPITAL STOCK	4,003,245	100	4,133,420	100

STOCK EXCHANGE CODE: KIMBER KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

## **BALANCE SHEETS**

BREAKDOWN OF MAIN CONCEPTS

CONSOLIDATED

YEAR: 2010

QUARTER:

02

(Thousand Pesos)

REF S	CONCEPTS	CURRENT YEA	R	645,822 2 0	
KEI O	00102110	Amount	%	Amount	%
s42	RETAINED EARNINGS AND CAPITAL RESERVES	2,645,211	100	2,838,839	100
s93	LEGAL RESERVE	100,000	4	645,822	23
s43	RESERVE FOR REPURCHASE OF SHARES	0	0	0	0
s94	OTHER RESERVES	0	0	0	0
s95	RETAINED EARNINGS	479,274	18	236,465	8
s45	NET INCOME FOR THE YEAR	2,065,937	78	1,956,552	69
s44	OTHER ACCUMULATED COMPREHENSIVE RESULT	-72,359	100	-81,791	100
s70	ACCUMULATED MONETARY RESULT	0	0	0	0
s71	RESULT FROM HOLDING NON-MONETARY ASSETS	0	0	0	0
s96	CUMULATIVE RESULT FROM FOREIGN CURRENCY TRANSLATION	0	0	0	0
s97	CUMULATIVE RESULT FROM DERIVATIVE FINANCIAL INSTRUMENTS	-72,359	100	-81,791	100
s98	CUMULATIVE EFFECT OF DEFERRED INCOME TAXES	0	0	0	0
s100	OTHER	0	0	0	0

STOCK EXCHANGE CODE: KIMBER KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

**BALANCE SHEETS** 

OTHER CONCEPTS

CONSOLIDATED

YEAR:

QUARTER:

02

(Thousand Pesos)

**Final Printing** 

2010

	CONCERTS	CURRENT YEAR	PREVIOUS YEAR
REF S	CONCEPTS	CONCEPTS Amount	
s72	WORKING CAPITAL	1,978,344	-214,525
s73	PENSIONS AND SENIORITY PREMIUMS	339,581	244,020
s74	EXECUTIVES (*)	0	0
s75	EMPLOYEES (*)	2,443	2,376
s76	WORKERS (*)	4,581	4,371
s77	OUTSTANDING SHARES (*)	1,069,157,215	1,087,533,315
s78	REPURCHASED SHARES (*)	28,607,500	26,340,500
s101	RESTRICTED CASH	0	0
s102	DEBT OF NON CONSOLIDATED COMPANIES	0	0

<sup>(\*)</sup> THESE CONCEPTS ARE STATED IN UNITS

STOCK EXCHANGE CODE: KIMBER KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

## STATEMENTS OF INCOME

FROM JANUARY THE 1st TO JUNIO 30 OF 2010 AND 2009

CONSOLIDATED

YEAR: 2010

QUARTER: 02

(Thousand Pesos)

REF R	CONCEPTS	CURRENT YEA	AR .	PREVIOUS YEAR	R
IXEI IX	CONCEL 13	Amount	%	Amount	%
r01	NET SALES	12,983,871	100	12,267,335	100
r02	COST OF SALES	7,678,701	59	7,336,167	60
r03	GROSS PROFIT	5,305,170	41	4,931,168	40
r04	GENERAL EXPENSES	1,858,392	14	1,730,992	14
r05	INCOME (LOSS) FROM OPERATION	3,446,778	27	3,200,176	26
r08	OTHER INCOME AND (EXPENSE), NET	-292,190	-2	-269,197	-2
r06	COMPREHENSIVE FINANCING RESULT	-203,679	-2	-252,474	-2
r12	EQUITY IN NET INCOME OF NON-CONSOLIDATED SUBSIDIARIES, JOINT VENTURES AND ASSOCIATES	0	0	0	0
r48	NON ORDINARY ITEMS	0	0	0	0
r09	INCOME BEFORE INCOME TAXES	2,950,909	23	2,678,505	22
r10	INCOME TAXES	884,972	7	721,953	6
r11	INCOME (LOSS) BEFORE DISCONTINUED OPERATIONS	2,065,937	16	1,956,552	16
r14	DISCONTINUED OPERATIONS	0	0	0	0
r18	NET CONSOLIDATED INCOME	2,065,937	16	1,956,552	16
r19	NET INCOME OF PARTICIPATION NOT CONTROLADORA	0	0	0	0
r20	NET INCOME OF PARTICIPATION CONTROLADORA	2,065,937	16	1,956,552	16

STOCK EXCHANGE CODE: KIMBER KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

#### STATEMENTS OF INCOME

BREAKDOWN OF MAIN CONCEPTS

CONSOLIDATED

YEAR: 2010

(Thousand Pesos) Final Printing

QUARTER: 02

	CONCERTS	CURRENT YEA	R	PREVIOUS YEA	R
REF R	CONCEPTS	Amount	%	Amount	%
r01	NET SALES	12,983,871	100	12,267,335	100
r21	DOMESTIC	12,290,830	95	11,774,422	96
r22	FOREIGN	693,041	5	492,913	4
r23	TRANSLATED INTO DOLLARS (***)	54,554	0	35,413	0
r08	OTHER INCOME AND (EXPENSE), NET	-292,190	100	-269,197	100
r49	OTHER INCOME AND (EXPENSE), NET	6,801	-2	2,096	0
r34	EMPLOYEES PROFIT SHARING EXPENSES	240,991	-82	292,293	-109
r35	DEFERRED EMPLOYEES PROFIT SHARING	58,000	-20	-21,000	8
r06	COMPREHENSIVE FINANCING RESULT	-203,679	100	-252,474	100
r24	INTEREST EXPENSE	353,025	-173	415,179	-164
r42	GAIN (LOSS) ON RESTATEMENT OF UDIS	0	0	0	0
r45	OTHER FINANCE COSTS	0	0	0	0
r26	INTEREST INCOME	131,612	-65	145,799	-58
r46	OTHER FINANCIAL PRODUCTS	0	0	0	0
r25	FOREIGN EXCHANGE GAIN (LOSS) (NET)	17,734	-9	16,906	-7
r28	RESULT FROM MONETARY POSITION	0	0	0	0
r10	INCOME TAXES	884,972	100	721,953	100
r32	INCOME TAX	832,972	94	774,953	107
r33	DEFERRED INCOME TAX	52,000	6	-53,000	-7

(\*\*\*) FIGURES IN THOUSANDS OF U.S. DOLLARS AT THE EXCHANGE RATE AS OF THE END OF THE LAST REPORTED QUARTER

STOCK EXCHANGE CODE: KIMBER KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

STATEMENTS OF INCOME

OTHER CONCEPTS

CONSOLIDATED

YEAR: 2010

QUARTER: 02

(Thousa	ind Pesos)

DEE D	CONCEPTS	CURRENT YEAR	PREVIOUS YEAR
REF R	CONCEPTS	Amount	Amount
r36	TOTAL SALES	17,179,937	16,083,384
r37	TAX RESULT FOR THE YEAR	3,456,598	3,296,641
r38	NET SALES (**)	25,418,743	24,003,498
r39	OPERATING INCOME (**)	6,949,150	6,344,274
r40	NET INCOME OF PARTICIPATION CONTROLADORA(**)	4,261,111	3,470,832
r41	NET CONSOLIDATED INCOME (**)	4,261,111	3,470,832
r47	OPERATIVE DEPRECIATION AND ACCUMULATED	615,164	570,248

<sup>(\*\*)</sup> RESTATED INFORMATION OF THE LAST TWELVE MONTHS

STOCK EXCHANGE CODE: KIMBER KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

## QUARTERLY STATEMENTS OF INCOME

FROM APRIL1 TO JUNE 30 OF 2010

CONSOLIDATED

QUARTER: 02

**Final Printing** 

YEAR: 2010

(Thousand Pesos)

REF	CONCEPTS	CURRENT YEAR	2	PREVIOUS YEAR	
RT	CONCEPTS	Amount	%	Amount	%
rt01	NET SALES	6,626,550	100	6,195,611	100
rt02	COST OF SALES	3,874,039	58	3,635,410	59
rt03	GROSS PROFIT	2,752,511	42	2,560,201	41
rt04	GENERAL EXPENSES	930,953	14	867,536	14
rt05	INCOME (LOSS) FROM OPERATION	1,821,558	27	1,692,665	27
rt08	OTHER INCOME AND (EXPENSE), NET	-152,650	-2	-154,877	-2
rt06	COMPREHENSIVE FINANCING RESULT	-140,546	-2	213	0
rt12	EQUITY IN NET INCOME OF NON-CONSOLIDATED SUBSIDIARIES, JOINT VENTURES AND ASSOCIATES	0	0	0	0
rt48	NON ORDINARY ITEMS	0	0	0	0
rt09	INCOME BEFORE INCOME TAXES	1,528,362	23	1,538,001	25
rt10	INCOME TAXES	446,301	7	452,335	7
rt11	INCOME (LOSS) BEFORE DISCONTINUED OPERATIONS	1,082,061	16	1,085,666	18
rt14	DISCONTINUED OPERATIONS	0	0	0	0
rt18	NET CONSOLIDATED INCOME	1,082,061	16	1,085,666	18
rt19	NET INCOME OF PARTICIPATION NOT CONTROLADORA	0	0	0	0
rt20	NET INCOME OF PARTICIPATION CONTROLADORA	1,082,061	16	1,085,666	18

STOCK EXCHANGE CODE: KIMBER KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

#### QUARTERLY STATEMENTS OF INCOME

BREAKDOWN OF MAIN CONCEPTS

CONSOLIDATED

YEAR: 2010

QUARTER: 02

(Thousand Pesos)

**Final Printing** 

REF	CONCEPTS	CURRENT YEA	R	PREVIOUS YEA	AR .
RT	CONCEPTS	Amount	%	Amount	%
rt0	NET SALES	6,626,550	100	6,195,611	100
rt21	DOMESTIC	6,259,473	94	5,953,618	96
rt22	FOREIGN	367,077	6	241,993	4
rt23	TRANSLATED INTO DOLLARS (***)	29,036	0	18,143	0
rt08	OTHER INCOME AND (EXPENSE), NET	-152,650	100	-154,877	100
rt49	OTHER INCOME AND (EXPENSE), NET	2,206	-1	955	0
rt34	EMPLOYEES PROFIT SHARING EXPENSES	78,856	-52	155,832	-101
rt35	DEFERRED EMPLOYEES PROFIT SHARING	76,000	-50	0	0
rt06	COMPREHENSIVE FINANCING RESULT	-140,546	100	213	100
rt24	INTEREST EXPENSE	-14 <b>0,546</b> 161,157	-115	246,168	
rt42	GAIN (LOSS) ON RESTATEMENT OF UDIS	101,137	-113	240,100	0
rt45	OTHER FINANCE COSTS	0	0	0	0
rt26	INTEREST INCOME	55,950	-40	90,913	42682
rt46	OTHER FINANCIAL PRODUCTS	0.55,550	0	0	0
rt25	FOREIGN EXCHANGE GAIN (LOSS) (NET)	-35,339	25	155,468	72990
rt28	RESULT FROM MONETARY POSITION	0	0	0	0
rt10	INCOME TAXES	446,301	100	452,335	100
rt32	INCOME TAX	344,301	77	452,335	100
rt33	DEFERRED INCOME TAX	102,000	23	0	0

(\*\*\*) FIGURES IN THOUSANDS OF U.S. DOLLARS AT THE EXCHANGE RATE AS OF THE END OF THE LAST REPORTED QUARTER

STOCK EXCHANGE CODE: KIMBER KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

## QUARTERLY STATEMENTS OF INCOME

QUARTER:

02

YEAR:

2010

OTHER CONCEPTS CONSOLIDATED

**Final Printing** 

(Thousand Pesos)

REF	CONCEPTS	CURRENT YEAR	PREVIOUS YEAR
RT	301.021.10	Amount	Amount
rt47	OPERATIVE DEPRECIATION AND ACCUMULATED IMPAIRMENT LOSSES	310,108	286,701

STOCK EXCHANGE CODE: KIMBER

QUARTER:

02

YEAR: 2010

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

## STATE OF CASH FLOW (INDIRECT METHOD)

MAIN CONCEPTS

**Final Printing** 

(Thousand Pesos)

**CONSOLIDATED** 

REF F	CONCEPTS	CURRENT YEAR	PREVIOUS YEAR
KEFF	CONCEPTS	Amount	Amount
	ACTIVITIES OF OPERATION		
e01	INCOME (LOSS) BEFORE INCOME TAXES	2,950,909	2,678,505
e02	+ (-)ITEMS NOT REQUIRING CASH	298,991	271,293
e03	+ (-)ITEMS RELATED TO INVESTING ACTIVITIES	476,751	422,353
e04	+ (-)ITEMS RELATED TO FINANCING ACTIVITIES	335,291	398,273
e05	CASH FLOW BEFORE INCOME TAX	4,061,942	3,770,424
e06	CASH FLOWPROVIDED OR USED IN OPERATION	-2,428,284	-1,240,939
e07	NET CASH FLOWS PROVIDED OF OPERATING ACTIVITIES	1,633,658	2,529,485
	INVESTMENT ACTIVITIES		
e08	NET CASH FLOW FROM INVESTING ACTIVITIES	138,000	-348,233
e09	FINANCING ACTIVITIES	1,771,658	2,181,252
	FINANCING ACTIVITIES		
e10	NET CASH FROM FINANCING ACTIVITIES	-4,456,422	1,672,463
e11	NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	-2,684,764	3,853,715
e12	TRANSLATION DIFFERENCES IN CASH AND CASH EQUIVALENTS	-823	4,918
e13	CASH AND CASH EQUIVALENTS AT THE BEGINING OF PERIOD	6,460,495	3,017,607
e14	CASH AND CASH EQUIVALENTS AT END OF PERIOD	3,774,908	6,876,240

STOCK EXCHANGE CODE: KIMBER

QUARTER:

02

YEAR: 2010

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

## STATE OF CASH FLOW (INDIRECT METHOD)

**BREAKDOWN OF MAIN CONCEPTS** 

	(Thousand Pesos)	C	ONSOLIDATED
DEE E	CONCERTS	CURRENT YEAR	PREVIOUS YEAR
REF F	CONCEPTS	Amount	Amount
e02	+ (-)ITEMS NOT REQUIRING CASH	298,991	271,293
e15 e16	+ESTIMATES FOR THE PERIOD +PROVISIONS FOR THE PERIOD	0 298,991	271,293
e17	+ (-)OTHER UNREALIZED ITEMS	0	0
e03	+ (-)ITEMS RELATED TO INVESTING ACTIVITIES	476,751	422,353
e18	+ DEPRECIATION AND AMORTIZATION FOR THE PERIOD	615,164	570,248
e19	(-) +GAIN OR LOSS ON SALE OF PROPERTY, PLANT AND EQUIPMENT	-6,801	-2,096
e20 e21	+IMPAIRMENT LOSS (-) +EQUITY IN RESULTS OF ASSOCIATES AND JOINT VENTURES	0	0
e22	(-) PIVIDENDS RECEIVED	o l	0
e23	(-)INTEREST INCOME	-131,612	-145,799
e24	(-)+ OTHER ITEMS	0	0
e04	+ (-)ITEMS RELATED TO FINANCING ACTIVITIES	335,291	398,273
e25	+ACCRUED INTEREST	353,025	415,179
e26	+ (-) OTHER ITEMS	-17,734	-16,906
e06	CASH FLOWPROVIDED OR USED IN OPERATION	-2,428,284	-1,240,939
e27	+ (-)DECREASE (INCREASE) IN ACCOUNTS RECEIVABLE	-621,601	-397,114
e28	+ (-)DECREASE (INCREASE) IN INVENTORIES	-401,115	23,586
e29	+ (-)DECREASE (INCREASE) IN OTHER ACCOUNTS RECEIVABLE	0	0
e30	+ (-)INCREASE (DECREASE) IN SUPPLIERS	125,828	-116,507
e31 e32	+ (-)INCREASE (DECREASE) IN OTHER LIABILITIES	-245,812	-239,571
	+ (-) INCOME TAXES PAID OR RETURNED	-1,285,584	-511,333
<b>e08</b> e33	NET CASH FLOW FROM INVESTING ACTIVITIES -PERMANENT INVESTMENT IN SHARES	138,000	-348,233
e34	+DISPOSITION OF PERMANENT INVESTMENT IN SHARES	Ö	0
e35	-INVESTMENT IN PROPERTY, PLANT AND EQUIPMENT	-390,784	-470,407
e36	+SALE OF PROPERTY, PLANT AND EQUIPMENT	0	0
e37	-INVESTMENT IN INTANGIBLE ASSETS	0	0
e38 e39	+DISPOSITION OF INTANGIBLE ASSETS	0	0
e40	-OTHER PERMANENT INVESTMENTS +DISPOSITION OF OTHER PERMANENT INVESTMENTS		0
e41	+ DIVIDEND RECEIVED	Ö	0
e42	+INTEREST RECEIVED	111,414	122,174
e43	+ (-)DECREASE (INCREASE) ADVANCES AND LOANS TO THIRD PARTS	417,370	0
e44	+ (-)OTHER ITEMS	0	0
e10	NET CASH FROM FINANCING ACTIVITIES	-4,456,422	1,672,463
e45 e46	+BANK FINANCING	18,180	2 402 202
e47	+STOCK MARKET FINANCING +OTHER FINANCING	0 0	3,493,293
e48	(-)BANK FINANCING AMORTIZATION	-35,784	-49,625
e49	(-)STOCK MARKET FINANCING AMORTIZATION	-2,700,000	0
e50	(-)OTHER FINANCING AMORTIZATION	0	0
e51	+ (-)INCREASE (DECREASE) IN CAPITAL STOCK	0	0
e52 e53	(-)DIVIDENDS PAID +PREMIUM ON ISSUANCE OF SHARES	-871,281 0	-813,861
e54	+CONTRIBUTIONS FOR FUTURE CAPITAL INCREASES		0
e55	-INTEREST EXPENSE	-353,124	-404,322
e56	-REPURCHASE OF SHARES	-514,413	-553,022
e57	+ (-)OTHER ITEMS	0	0

<sup>\*</sup> IN CASE THAT THIS AMOUNT IS DIFFERENT FROM THE R47 ACCOUNT IT WILL HAVE TO EXPLAIN IN NOTES.

STOCK EXCHANGE CODE: KIMBER KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

QUARTER:

02

YEAR:

2010

#### **DATA PER SHARE**

CONSOLIDATED
Final Printing

		CURRENT YEA	R		PREVIOUS YEA	R	
REF D	CONCEPTS	AMOUNT		AMOUNT			
d01	BASIC PROFIT PER ORDINARY SHARE (**)	\$ 3.95		\$	3.16		
d02	BASIC PROFIT PER PREFERRED SHARE (**)	\$ 0		\$	0.00		
d03	DILUTED PROFIT PER ORDINARY SHARE (**)	\$ 0		\$	0.00		
d04	EARNINGS (LOSS) BEFORE DISCONTINUED OPERATIONS PER COMMON SHARE (**)	\$ 3.95		\$	3.16		
d05	DISCONTINUED OPERATIONS EFFECT ON EARNING (LOSS) PER SHARE (**)	\$ 0		\$	0.00		
d08	CARRYNG VALUE PER SHARE	\$ 6.23		\$	6.36		
d09	CASH DIVIDEND ACCUMULATED PER SHARE	\$ 0.80		\$	0.72		
d10	DIVIDEND IN SHARES PER SHARE	0	shares		0.00	shares	
d11	MARKET PRICE TO CARRYING VALUE	12.00	times		7.94	times	
d12	MARKET PRICE TO BASIC PROFIT PER ORDINARY SHARE (**)	18.92	times		15.97	times	
d13	MARKET PRICE TO BASIC PROFIT PER PREFERENT SHARE (**)	0	times		0.00	times	

<sup>(\*\*)</sup> TO CALCULATE THE DATA PER SHARE USE THE NET INCOME FOR THE LAST TWELVE MONTHS.

STOCK EXCHANGE CODE: KIMBER KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

QUARTER: 02

**RATIOS** 

Final Printing

CONSOLIDATED

2010

YEAR:

REF P	CONCEPTS	CURRENT YEA	AR	PREVIOUS YEA	١R
p01	YIELD  NET CONSOLIDATED INCOME TO NET SALES	15.91	%	15.95	%
p02	NET CONSOLIDATED INCOME TO STOCKHOLDERS EQUITY (**)	63.93	%	50.16	%
p03	NET INCOME TO TOTAL ASSETS (**)	17.13	%	12.23	%
p04	CASH DIVIDENDS TO PREVIOUS YEAR NET INCOME	20.99	%	24.57	%
p05	RESULT FROM MONETARY POSITION TO NET CONSOLIDATED INCOME	0.00	%	0.00	%
	ACTIVITY				
p06	NET SALES TO NET ASSETS (**)	1.02	times	0.85	times
p07	NET SALES TO PROPERTY, PLANT AND EQUIPMENT (NET) (**)	1.80	times	1.67	times
p08	INVENTORIES TURNOVER (**)	8.20	times	7.80	times
p09	ACCOUNTS RECEIVABLE IN DAYS OF SALES	55	days	55	days
p10	PAID INTEREST TO TOTAL LIABILITIES WITH COST (**)	7.07	%	8.63	%
	LEVERAGE				
p11	TOTAL LIABILITIES TO TOTAL ASSETS	73.20	%	75.62	%
p12	TOTAL LIABILITIES TO STOCKHOLDERS EQUITY	2.73	times	3.10	times
p13	FOREIGN CURRENCY LIABILITIES TO TOTAL LIABILITIES	8.58	%	21.77	%
p14	LONG-TERM LIABILITIES TO PROPERTY, PLANT AND EQUIPMENT (NET)	51.56	%	37.59	%
p15	INCOME (LOSS) AFTER GENERAL EXPENSES TO INTEREST PAID	9.76	times	7.71	times
p16	NET SALES TO TOTAL LIABILITIES (**)	1.40	times	1.12	times
	LIQUIDITY				
p17	CURRENT ASSETS TO CURRENT LIABILITIES	1.23	times	0.98	times
p18	CURRENT ASSETS LESS INVENTORY TO CURRENT LIABILITIES	0.99	times	0.85	times
p19	CURRENT ASSETS TO TOTAL LIABILITIES	0.59	times	0.63	times
p20	CASH AND SHORT-TERM INVESTMENTS TO CURRENT LIABILITIES	43.14	%	49.77	%

<sup>(\*\*)</sup> IN THESE RATIOS FOR THE DATA TAKE INTO CONSIDERATION THE LAST TWELVE MONTHS.

STOCK EXCHANGE CODE: KIMBER

**KIMBERLY - CLARK DE MEXICO** 

S.A.B. DE C.V.

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MANAGEMENTÆS DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

QUARTER:

02

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KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

**FINANCIAL STATEMENT NOTES** 

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KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

## **ANALYSIS OF INVESTMENTS IN SHARES**

CONSOLIDATED

SUBSIDIARIES

COMPANY NAME	MAIN ACTIVITIES	NUMBER OF SHARES	% OWNERSHIP
CRISOBA INDUSTRIAL, S.A. DE C.V.	SERVICIOS DE RENTA DE EQUIPO Y OTROS	790,601,970	100.00
PAPER PRODUCTS TRADE CORPORATION	COMERCIALIZADORA DE PROD. EN EL EXTRANJ.	3,000,000	100.00
SERVICIOS EMPRESARIALES SORAN, S.A. DE C.V.	SERVICIOS DE DISTRIB. Y FINANCIAMIENTO	1,500,200,000	100.00
TAXI AEREO DE MEXICO, S.A.	TRANSPORTE AEREO	105,002,055	100.00
CUATRO SUBSIDIARIAS	ARRENDAMIENTO DE INMUEBLES Y EQUIPO	1	100.00

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KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

## **CREDITS BREAK DOWN**

CONSOLIDATED

(Thousand Pesos)

						AMORTIZATION C	OF CREDITS IN FORE	IGN CURRENCY (TH	OUSANDS OF \$)			AMORTIZATION (	OF CREDITS IN FORE	IGN CURRENCY (TH	OUSANDS OF \$)	
CREDIT TYPE / INSTITUTION	WITH FOREING DATE OF CONTRACT			INTEREST RATE			TIME INT	ERVAL			Т			E INTERVAL		
					CURRENT YEAR	UNTIL 1 YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR	CURRENT YEAR	UNTIL 1 YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR
BANKS																
FOREIGN TRADE																
DEUTSCHE BANK	YES	16/08/2001	02/04/2012	0.69							15,971	15,971	31,942	0	0	0
DEUTSCHE BANK	YES	02/12/2002	20/08/2010	0.56							12,037	0	0	0	0	0
BANK OF AMERICA	YES	30/04/2001	30/09/2011	0.89							8,295	8,295	8,295	0	0	0
SECURED																
COMMERCIAL BANKS																
OTHER																
NACIONAL FINANCIERA , S.N.C.	NOT APPLIED	04/06/2010	09/08/2010	6.7	18,180	0	0	0	0	0						
TOTAL BANKS					18,180	0	0	0	0	0	36,303	24,266	40,237	0	0	0

STOCK EXCHANGE CODE: KIMBER
KIMBERLY - CLARK DE MEXICO S.A.B.
DE C.V.

QUARTER: 02 YEAR: 2010

## **CREDITS BREAK DOWN**

CONSOLIDATED

(Thousand Pesos)

						AMORTIZATION	OF CREDITS IN FOR	REIGN CURRENCY (T	HOUSANDS OF \$)			AMORTIZATION	OF CREDITS IN FO	REIGN CURRENCY (T	HOUSANDS OF \$)	
CREDIT TYPE / INSTITUTION	WITH FOREING DATE OF INSTITUTION CONTRACT			INTEREST RATE			TIME II	NTERVAL					TIME II	NTERVAL		
					CURRENT YEAR	UNTIL 1 YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR	CURRENT YEAR	UNTIL 1 YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR
STOCK MARKET																
LISTED STOCK EXCHANGE																
UNSECURED																
CERTIFICADOS BURSÁTILES	NOT APPLIED	18/06/2003	08/12/2010	5.47	750,000	0	0	0	0	0						1
CERTIFICADOS BURSÁTILES	NOT APPLIED	18/06/2003	05/06/2013	8.95	0	0	0	1,250,000	0	0						
CERTIFICADOS BURSÁTILES	NOT APPLIED	05/07/2007	26/06/2017	4.82	0	0	0	0	0	2,500,000						
CERTIFICADOS BURSÁTILES	NOT APPLIED	30/03/2009	22/03/2016	9.98	0	0	0	0	0	800,000						1
CERTIFICADOS BURSÁTILES	NOT APPLIED	06/10/2009	02/10/2014	5.89	0	0	0	0	0	2,300,000						l
CERTIFICADOS BURSÁTILES	NOT APPLIED	06/10/2009	26/09/2019	9.65	0	0	0	0	0	400,000						l
SECURED																
PRIVATE PLACEMENTS																
UNSECURED																
SECURED		·									·			·		
TOTAL BANKS					750,000	0	0	1,250,000	0	6,000,000	0	0	0	0	0	0

STOCK EXCHANGE CODE: KIMBER KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

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## CONSOLIDATED

## **CREDITS BREAK DOWN**

(Thousand Pesos)

					AMORTIZATION C	OF CREDITS IN FORE	IGN CURRENCY (TH	OUSANDS OF \$)			AMORTIZATION C	F CREDITS IN FORE	GIGN CURRENCY (TH	IOUSANDS OF \$)	
CREDIT TYPE / INSTITUTION	WITH FOREING INSTITUTION	DATE OF AGREEMENT	AMORTIZATION DATE	TIME INTERVAL					TIME INTERVAL						
				CURRENT YEAR	UNTIL 1 YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR	CURRENT YEAR	UNTIL 1 YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR
SUPPLIERS															
VARIOS	NOT APPLIED	01/06/2010		0	1,260,724	0	0	0	0						
VARIOS	NOT	01/06/2010								0	1,459,676	0	0	0	0
TOTAL SUPPLIERS				0	1,260,724	0	0	0	0	0	1,459,676	0	0	0	0
OTHER LOANS WITH COST (S103 Y S30)															
	NOT APPLIED			0	0	0	0	0	0						
	NOT									0	0	0	0	0	0
TOTAL				0	0	0	0	0	0	0	0	0	0	0	0
OTHER CURRENT LIABILITIES WITHOUT COST (S26)															
VARIOS VARIOS	NOT APPLIED			. 0	4,815,382					. 0	877				
TOTAL				0	4,815,382	0	0	0	0	0	877	0	0	0	0
TOTAL				768,180	6,076,106	0	1,250,000	0	6,000,000	36,303	1,484,819	40,237	0	0	0

STOCK EXCHANGE CODE: KIMBER KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

#### MONETARY FOREIGN CURRENCY POSITION

(Thousand Pesos)

QUARTER: 02 YEAR: 2010

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**Final Printing** 

FOREIGN CURRENCY POSITION	DOLL	.ARS	OTHER CU	RRENCIES	TOTAL THOUSANDS
FOREIGN CORRENCY POSITION	DOLLARS	PESOS	DOLLARS	PESOS	OF PESOS
MONETARY ASSETS	74,316	957,933	0	0	957,933
LIABILITIES POSITION	121,130	1,561,359	0	0	1,561,359
SHORT-TERM LIABILITIES POSITION	118,008	1,521,122	0	0	1,521,122
LONG-TERM LIABILITIES POSITION	3,122	40,237	0	0	40,237
NET BALANCE	-46,814	-603,426	0	0	-603,426

#### **NOTES**

EL TIPO DE CAMBIO UTILIZADO PARA LA CONVERSIÓN DE LOS DÓLARES ES DE \$12.89 PESOS POR UN DÓLAR.

STOCK EXCHANGE CODE: KIMBER QUARTER: 02 YEAR: 2010

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

RESULT FROM MONETARY POSITION

CONSOLIDATED

(Thousand Pesos) Final Printing

MONTH	MONETARY ASSETS	MONETARY LIABILITIES	(ASSET) LIABILITY MONETARY POSITION	MONTHLY INFLATION	MONTHLY PROFIT AND (LOSS)
JANUARY	0	0	0	0.00	0
FEBRUARY	0	0	0	0.00	0
MARCH	0	0	0	0.00	0

QUARTER: 02 YEAR: 2010 STOCK EXCHANGE CODE: KIMBER

 $\begin{array}{l} \text{KIMBERLY - CLARK DE MEXICO S.A.B.} \\ \text{DE C.V.} \end{array}$ 

**DEBT INSTRUMENTS** 

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FINANCIAL LIMITED BASED IN ISSUED DEED AND/OR TITLE

QUARTER: 02 STOCK EXCHANGE CODE: KIMBER

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**DEBT INSTRUMENTS** 

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ACTUAL SITUATION OF FINANCIAL LIMITED

STOCK EXCHANGE CODE: KIMBER

KIMBERLY - CLARK DE MEXICO S.A.B.

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# PLANTS, COMMERCE CENTERS OR DISTRIBUTION CENTERS

CONSOLIDATED

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PLANT OR CENTER	ECONOMIC ACTIVITY	PLANT CAPACITY	UTILIZATION (%)
PLANTA BAJIO	PRODUCTOS AL CONSUMIDOR	0	0.00
PLANTA ORIZABA	PRODUCTOS AL CONSUMIDOR	0	0.00
PLANTA RAMOS ARIZPE	PRODUCTOS AL CONSUMIDOR	0	0.00
PLANTA TLAXCALA	PRODUCTOS AL CONSUMIDOR	0	0.00
PLANTA CUAUTITLAN	PRODUCTOS AL CONSUMIDOR	0	0.00
PLANTA ECATEPEC	PRODUCTOS AL CONSUMIDOR	0	0.00
PLANTA TEXMELUCAN	PRODUCTOS INSTITUCIONALES	0	0.00
PLANTA MORELIA	PRODUCTOS AL CONSUMIDOR	0	0.00

#### **NOTES**

LA CAPACIDAD INSTALADA Y EL PORCENTAJE DE UTILIZACIÓN VARIA SEGÚN LA PRODUCCIÓN.

STOCK EXCHANGE CODE: KIMBER KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

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#### MAIN RAW MATERIALS

DOMESTIC	MAIN SUPPLIERS	FOREIGN	DOM. SUBST.	COST PRODUCTION (%)
POLIETILENO	POLYCEL, PROPIFLEX	Nacional		0.00
QUIMICOS	POLIQUIMICOS, PROEQSA, SYMRISE	Nacional		0.00
CORRUGADOS	CORPORACION DURANGO	Nacional		0.00
FIBRA PARA RECICLAR	RECYCLE, REPACSA	Nacional		0.00
ADHESIVOS	HENKEL	Nacional		0.00
CINTAS Y ELASTOMEROS	3M, ARTEVA	Nacional		0.00
CELULOSA DE MADERA	ARACRUZ,GP CELL.,DOMTAR,WEYER.	Importación		0.00
FIBRA P/RECICLAR Y RECICLADA	HARMON, INT. PAPER	Importación		0.00
POLIACRILATO DE SODIO	BASF, TOYOTA, STOCKHAUSEN	Importación		0.00
POLIPROPILENO	EXXONMOBIL	Importación		0.00

**NOTES** 

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## **SALES DISTRIBUTION BY PRODUCT**

CONSOLIDATED

QUARTER: 02 YEAR: 2010

NET SALES/TOTAL SALES

MAIN PRODUCTS	NET S	ALES	MARKET	MAIN		
MAINTRODUCTS	VOLUME	AMOUNT	SHARE (%)	TRADEMARKS	CUSTOMERS	
DOMESTIC SALES						
PROD. AL CONSUMIDOR	0	12,290,830	0.00			
FOREIGN SALES						
INFORMACION TOTAL	0	693,041	0.00			
TOTAL		12,983,871				

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# SALES DISTRIBUTION BY PRODUCT

CONSOLIDATED

YEAR: 2010

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FOREIGN SALES

Final Printing

MAIN PRODUCTS	NET SALES		DESTINATION	MAIN				
	VOLUME	AMOUNT	DESTINATION	TRADEMARKS	CUSTOMERS			
EXPORT								
INFORMACION TOTAL	0	693,041						
FOREIGN SUBSIDIARIES								

TOTAL	693,041		

**NOTES** 

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PROJECT, AMOUNT EXERCISED AND PROGRESS PERCENTAGE

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INFORMATION RELATED TO BULLETIN B-15 (FOREIGN CURRENCY TRANSLATION)

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STOCK EXCHANGE CODE: KIMBER KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

## **ANALYSIS OF PAID CAPITAL STOCK**

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YEAR: 2010

CONSOLIDATED

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SERIES	NOMINAL VALUE	VALID COUPON	NUMBER OF SHARES				CAPITAL STOCK	
			FIXED PORTION	VARIABLE PORTION	MEXICAN	FREE SUBSCRIPTION	FIXED	VARIABLE
A	0.00000	26	556,086,375	0	556,086,375	0	4,559	0
В	0.00000	26	513,070,840	0	0	513,070,840	4,206	0
TOTAL			1,069,157,215	0	556,086,375	513,070,840	8,765	0

TOTAL NUMBER OF SHARES REPRESENTING THE PAID IN CAPITAL STOCK ON THE DATE OF SENDING THE INFORMATION

1,069,157,215

**NOTES** 

STOCK EXCHANGE CODE: KIMBER

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

**DERIVATIVE FINANCIAL INSTRUMENTS** 

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