STOCK EXCHANGE CODE: KIMBER QUARTER: 04 YEAR: 2015

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

**AUDITED INFORMATION** 

#### **STATEMENT OF FINANCIAL POSITION**

#### AT 31 DECEMBER 2015 AND 31 DECEMBER 2014

### (Thousand Pesos)

CONSOLIDATED Final Printing

	***************************************	ENDING CURRENT	PREVIOUS YEAR END		
REF	ACCOUNT / SUBACCOUNT	Amount	Amount		
10000000	TOTAL ASSETS	34,047,029	29,932,444		
11000000	TOTAL CURRENT ASSETS	15,019,583	12,034,515		
11010000	CASH AND CASH EQUIVALENTS	7,933,699	5,049,547		
11020000	SHORT-TERM INVESMENTS	0	0		
11020010	AVAILABLE-FOR-SALE INVESTMENTS	0	0		
11020020	TRADING INVESTMENTS	0	0		
1020030	HELD-TO-MATURITY INVESTMENTS	0	0		
11030000	TRADE RECEIVABLES, NET	4,784,119	5,053,793		
11030010	TRADE RECEIVABLES	4,902,468	5,169,698		
11030020	ALLOWANCE FOR DOUBTFUL ACCOUNTS	-118,349	-115,905		
11040000	OTHER RECEIVABLES, NET	14,258	18,842		
11040010	OTHER RECEIVABLES	14,258	18,842		
1040020	ALLOWANCE FOR DOUBTFUL ACCOUNTS	0	0		
1050000	INVENTORIES	2,226,509	1,887,357		
11051000	BIOLOGICAL CURRENT ASSETS	0	0		
11060000	OTHER CURRENT ASSETS	60,998	24,976		
11060010	PREPAYMENTS	60,998	24,976		
11060020	DERIVATIVE FINANCIAL INSTRUMENTS	0	0		
1060030	ASSETS AVAILABLE FOR SALE	0	0		
11060050	RIGHTS AND LICENSES	0	0		
11060060	OTHER	0	0		
12000000	TOTAL NON-CURRENT ASSETS	19,027,446	17,897,929		
12010000	ACCOUNTS RECEIVABLE, NET	0	0		
12020000	INVESTMENTS	0	0		
2020010	INVESTMENTS IN ASSOCIATES AND JOINT VENTURES	0	0		
2020020	HELD-TO-MATURITY INVESTMENTS	0	0		
2020030	AVAILABLE-FOR-SALE INVESTMENTS	0	0		
2020040	OTHER INVESTMENTS	0	0		
2030000	PROPERTY, PLANT AND EQUIPMENT, NET	15,670,354	15,979,624		
2030010	LAND AND BUILDINGS	6,139,937	6,095,912		
2030020	MACHINERY AND INDUSTRIAL EQUIPMENT	31,266,826	30,698,445		
2030030	OTHER EQUIPMENT	0	0		
2030040	ACCUMULATED DEPRECIATION	-22,904,735	-21,415,721		
2030050	CONSTRUCTION IN PROGRESS	1,168,326	600,988		
2040000	INVESTMENT PROPERTY	0	0		
2050000	BIOLOGICAL NON- CURRENT ASSETS	0	0		
2060000	INTANGIBLE ASSETS,NET	1,509,354	1,546,473		
2060010	GOODWILL	582,771	582,771		
2060020	TRADEMARKS	431,103	439,060		
2060030	RIGHTS AND LICENSES	18,746	20,518		
2060031	CONCESSIONS	0	0		
2060040	OTHER INTANGIBLE ASSETS	476,734	504,124		
2070000	DEFERRED TAX ASSETS	0	0		
2080000	OTHER NON-CURRENT ASSETS	1,847,738	371,832		
2080001	PREPAYMENTS	0	0		
2080010	DERIVATIVE FINANCIAL INSTRUMENTS	1,830,163	354,143		
2080020	EMPLOYEE BENEFITS	0	0		
2080021	AVAILABLE FOR SALE ASSETS	0	0		
2080040	DEFERRED CHARGES	0	0		
2080050	OTHER	17,575	17,689		
20000000	TOTAL LIABILITIES	27,309,491	22,998,822		
21000000	TOTAL CURRENT LIABILITIES	8,317,323	7,876,329		
21010000	BANK LOANS	0	0		
1020000	STOCK MARKET LOANS	800,000	1,500,000		
21030000	OTHER LIABILITIES WITH COST	0	0		
21040000	TRADE PAYABLES	3,721,679	3,487,438		
21050000	TAXES PAYABLE	1,721,616	1,229,179		
21050010	INCOME TAX PAYABLE	724,302	200,443		
21050020	OTHER TAXES PAYABLE	997,314	1,028,736		
	OTHER CURRENT LIABILITIES	2,074,028	1,659,712		

QUARTER: 04 YEAR: 2015 STOCK EXCHANGE CODE: **KIMBER** 

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

#### **STATEMENT OF FINANCIAL POSITION**

AT 31 DECEMBER 2015 AND 31 DECEMBER 2014

**CONSOLIDATED** 

### (Thousand Pesos) **AUDITED INFORMATION Final Printing**

REF	ACCOUNT / SUBACCOUNT	ENDING CURRENT	PREVIOUS YEAR END		
KEF	ACCOUNT / SUBACCOUNT	Amount	Amount		
21060010	INTEREST PAYABLE	184,067	136,631		
21060020	DERIVATIVE FINANCIAL INSTRUMENTS	0	0		
21060030	DEFERRED REVENUE	0	0		
21060050	EMPLOYEE BENEFITS	1,230,398	925,085		
21060060	PROVISIONS	248,803	202,872		
21060061	CURRENT LIABILITIES RELATED TO AVAILABLE FOR SALE ASSETS	0	0		
21060080	OTHER	410,760	395,124		
22000000	TOTAL NON-CURRENT LIABILITIES	18,992,168	15,122,493		
22010000	BANK LOANS	0	0		
22020000	STOCK MARKET LOANS	17,238,200	13,086,817		
22030000	OTHER LIABILITIES WITH COST	0	0		
22040000	DEFERRED TAX LIABILITIES	1,461,820	1,712,511		
22050000	OTHER NON-CURRENT LIABILITIES	292,148	323,165		
22050010	DERIVATIVE FINANCIAL INSTRUMENTS	89,991	134,718		
22050020	DEFERRED REVENUE	0	0		
22050040	EMPLOYEE BENEFITS	166,608	124,364		
22050050	PROVISIONS	0	0		
22050051	NON-CURRENT LIABILITIES RELATED TO AVAILABLE FOR SALE ASSETS	0	0		
22050070	OTHER	35,549	64,083		
30000000	TOTAL EQUITY	6,737,538	6,933,622		
30010000	EQUITY ATTRIBUTABLE TO OWNERS OF PARENT	6,737,538	6,933,622		
30030000	CAPITAL STOCK	581,706	2,874,706		
30040000	SHARES REPURCHASED	0	0		
30050000	PREMIUM ON ISSUANCE OF SHARES	0	0		
30060000	CONTRIBUTIONS FOR FUTURE CAPITAL INCREASES	0	0		
30070000	OTHER CONTRIBUTED CAPITAL	0	0		
30080000	RETAINED EARNINGS (ACCUMULATED LOSSES)	6,034,302	4,106,644		
30080010	LEGAL RESERVE	2,193	2,193		
30080020	OTHER RESERVES	0	0		
30080030	RETAINED EARNINGS	1,699,576	560,333		
30080040	NET INCOME FOR THE PERIOD	4,332,533	3,544,118		
30080050	OTHERS	0	0		
30090000	ACCUMULATED OTHER COMPREHENSIVE INCOME (NET OF TAX)	121,530	-47,728		
30090010	GAIN ON REVALUATION OF PROPERTIES	0	0		
30090020	ACTUARIAL GAINS (LOSSES) FROM LABOR OBLIGATIONS	-98,282	-88,373		
30090030	FOREING CURRENCY TRANSLATION	145,682	145,682		
30090040	CHANGES IN THE VALUATION OF FINANCIAL ASSETS AVAILABLE FOR SALE	0	0		
30090050	CHANGES IN THE VALUATION OF DERIVATIVE FINANCIAL INSTRUMENTS	74,130	-105,037		
30090060	CHANGES IN FAIR VALUE OF OTHER ASSETS	0	0		
30090070	SHARE OF OTHER COMPREHENSIVE INCOME OF	0	0		
	ASSOCIATES AND JOINT VENTURES				
30090080	OTHER COMPREHENSIVE INCOME	0	0		
30020000	NON-CONTROLLING INTERESTS	0	0		

STOCK EXCHANGE CODE: KIMBER QUARTER: 04 YEAR: 2015

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

## STATEMENT OF FINANCIAL POSITION INFORMATIONAL DATA

AT 31 DECEMBER 2015 AND 31 DECEMBER 2014

CONSOLIDATED

**AUDITED INFORMATION** 

(Thousand Pesos)

**Final Printing** 

REF	CONCEPTS	ENDING CURRENT	PREVIOUS YEAR END
KEF	CONCEPTS	Amount	Amount
91000010	SHORT-TERM FOREIGN CURRENCY LIABILITIES	2,067,990	2,080,930
91000020	LONG TERM FOREIGN CURRENCY LIABILITIES	8,600,000	3,687,500
91000030	CAPITAL STOCK (NOMINAL)	8,460	8,454
91000040	RESTATEMENT OF CAPITAL STOCK	573,246	2,866,252
91000050	PLAN ASSETS FOR PENSIONS AND SENIORITY PREMIUMS	371,439	370,168
91000060	NUMBER OF EXECUTIVES (*)	0	0
91000070	NUMBER OF EMPLOYEES (*)	2,730	2,644
91000080	NUMBER OF WORKERS (*)	5,309	5,254
91000090	OUTSTANDING SHARES (*)	3,095,528,398	3,099,090,878
91000100	REPURCHASED SHARES (*)	31,329,078	42,013,650
91000110	RESTRICTED CASH (1)	0	0
91000120	GUARANTEED DEBT OF ASSOCIATED COMPANIES	0	0

STOCK EXCHANGE CODE: KIMBER KIMBERLY - CLARK DE MEXICO S.A.B.

STATEMENTS OF COMPREHENSIVE INCOME

DE C.V.

#### CONSOLIDATED

YEAR: 2015

**Final Printing** 

QUARTER: 04

#### FOR THE TWELVE AND THREE MONTHS ENDED 31 DECEMBER, 2015 AND 2014

**AUDITED INFORMATION** 

(Thousand Pesos)

	(Thousand Pesos)	OURREN	RENT YEAR PREVIOUS YEAR				
REF	ACCOUNT / SUBACCOUNT			PREVIOUS YEAR			
		ACCUMULATED	QUARTER	ACCUMULATED	QUARTER		
40010000	REVENUE	32,206,234	8,483,110	29,106,853	7,638,264		
40010010	SERVICES	0	0 400 440	0	7 000 004		
40010020	SALE OF GOODS	32,206,234	8,483,110	29,106,853	7,638,264		
40010030	INTERESTS	0	0	0	0		
40010040	ROYALTIES	0	0	0	0		
40010050	DIVIDENDS	0	0	0	0		
40010060	LEASES	0	0	0	0		
40010061	CONSTRUCTIONS	0	0	0	0		
40010070	OTHER REVENUE	0	0	0	0		
40020000	COST OF SALES	19,778,457	5,146,385	18,379,732	4,866,364		
40021000	GROSS PROFIT	12,427,777	3,336,725	10,727,121	2,771,900		
40030000	GENERAL EXPENSES	5,289,686	1,355,431	4,857,069	1,273,179		
40040000	PROFIT (LOSS) BEFORE OTHER INCOME (EXPENSE), NET	7,138,091	1,981,294	5,870,052	1,498,721		
40050000	OTHER INCOME (EXPENSE), NET	0	0	0	0		
40060000	OPERATING PROFIT (LOSS) (*)	<b>7,138,091</b> 210,170	1,981,294	5,870,052	1,498,721		
40070000	FINANCE INCOME	40,680	227,327	62,708			
40070010	INTEREST INCOME	206,687	42,193	227,327	62,708		
40070020	GAIN ON FOREIGN EXCHANGE, NET	3,483	-1,513	0	0		
40070030	GAIN ON DERIVATIVES, NET	0	0	0	0		
40070040	GAIN ON CHANGE IN FAIR VALUE OF FINANCIAL INSTRUMENTS	0	0	0	0		
40070050	OTHER FINANCE INCOME	0	0 0	0			
40080000	FINANCE COSTS	1,075,526	274,731	1,023,380			
40080010	INTEREST EXPENSE	1,075,526	274,731	906,458	233,030		
40080020	LOSS ON FOREIGN EXCHANGE, NET	0	0	116,922	98,014		
40080030	LOSS ON DERIVATIVES, NET	0	0	0	0		
40080050	LOSS ON CHANGE IN FAIR VALUE OF FINANCIAL INSTRUMENTS	0	0	0	0		
40080060	OTHER FINANCE COSTS	0	0	0	0		
40090000	FINANCE INCOME (COSTS), NET	-865,356	-234,051	-796,053	-268,336		
40100000	SHARE OF PROFIT (LOSS) OF ASSOCIATES AND JOINT VENTURES	0	0	0	0		
40110000	PROFIT (LOSS) BEFORE INCOME TAX	6,272,735	1,747,243	5,073,999	1,230,385		
40120000	INCOME TAX EXPENSE	1,940,202	536,051	1,529,881	344,926		
40120010	CURRENT TAX	2,254,961	611,343	1,515,768	337,675		
40120020	DEFERRED TAX	-314,759	-75,292	14,113	7,251		
40130000	PROFIT (LOSS) FROM CONTINUING OPERATIONS	4,332,533	1,211,192	3,544,118	885,459		
40140000	PROFIT (LOSS) FROM DISCONTINUED OPERATIONS	0	0	0	0		
40150000	NET PROFIT (LOSS)	4,332,533	1,211,192	3,544,118	885,459		
40160000	PROFIT (LOSS), ATTRIBUTABLE TO NON-CONTROLLING INTERESTS	0	0	0	0		
40170000	PROFIT (LOSS), ATTRIBUTABLE TO OWNERS OF PARENT	4,332,533	1,211,192	3,544,118	885,459		
40180000	BASIC EARNINGS (LOSS) PER SHARE	1.40	0.39	1.14	0.29		
40190000	DILUTED EARNINGS (LOSS) PER SHARE	0	0	0.00	0.00		

STOCK EXCHANGE CODE: KIMBER KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

STATEMENTS OF COMPREHENSIVE INCOME
OTHER COMPREHENSIVE INCOME (NET OF INCOME TAX)

**CONSOLIDATED** 

YEAR: 2015

QUARTER:

4,501,791

1,024,404

3,657,538

988,811

**AUDITED INFORMATION** 

40310000

FOR THE TWELVE AND THREE MONTHS ENDED 31 DECEMBER, 2015 AND 2014

(Thousand Pesos)

Final Printing

REF	ACCOUNT (CUPACCOUNT	CURREN	IT YEAR	PREVIOUS YEAR		
KEF	ACCOUNT / SUBACCOUNT	ACCUMULATED	QUARTER	ACCUMULATED	QUARTER	
40200000	NET PROFIT (LOSS)	4,332,533	1,211,192	3,544,118	885,459	
	DISCLOSURES NOT BE RECLASSIFIED ON INCOME					
40210000	PROPERTY REVALUATION GAINS	0	0	0	0	
40220000	ACTUARIAL EARNINGS (LOSS) FROM LABOR OBLIGATIONS	-9,909	-9,909	-31,340	-31,340	
40220100	SHARE OF INCOME ON REVALUATION ON PROPERTIES OF ASSOCIATES AND JOINT VENTURES	0	0	0	0	
	DISCLOSURES MAY BE RECLASSIFIED SUBSEQUENTLY TO INCOME					
40230000	FOREING CURRENCY TRANSLATION	0	-171,434	137,706	106,849	
40240000	CHANGES IN THE VALUATION OF FINANCIAL ASSETS HELD-FOR-SALE	0	0	0	0	
40250000	CHANGES IN THE VALUATION OF DERIVATIVE FINANCIAL INSTRUMENTS	179,167	-5,445	7,054	27,843	
40260000	CHANGES IN FAIR VALUE OF OTHER ASSETS	0	0	0	0	
40270000	SHARE OF OTHER COMPREHENSIVE INCOME OF ASSOCIATES AND JOINT VENTURES	0	0	0	0	
40280000	OTHER COMPREHENSIVE INCOME	0	0	0	0	
40290000	TOTAL OTHER COMPREHENSIVE INCOME	169,258	-186,788	113,420	103,352	
	•			•		
40300000	TOTAL COMPREHENSIVE INCOME	4,501,791	1,024,404	3,657,538	988,811	
40320000	COMPREHENSIVE INCOME, ATTRIBUTABLE TO NON-CONTROLLING INTERESTS	0	0	0	0	

COMPREHENSIVE INCOME, ATTRIBUTABLE TO OWNERS OF PARENT

STOCK EXCHANGE CODE: KIMBER

QUARTER: 04

YEAR: 2015

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

## STATEMENTS OF COMPREHENSIVE INCOME INFORMATIONAL DATA

**CONSOLIDATED** 

FOR THE TWELVE AND THREE MONTHS ENDED 31 DECEMBER, 2015 AND 2014

**AUDITED INFORMATION** 

(Thousand Pesos)

**Final Printing** 

REF ACCOUNT / SUBACCOUNT  92000010 OPERATING DEPRECIATION AND AMORTIZATION	CURREN	NT YEAR	PREVIOL	S YEAR		
	ACCUMULATED	QUARTER	ACCUMULATED	QUARTER		
92000010	OPERATING DEPRECIATION AND AMORTIZATION	1,664,773	395,438	1,616,000	408,432	

STOCK EXCHANGE CODE: KIMBER

QUARTER: 04 YEAR: 2015

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

## STATEMENTS OF COMPREHENSIVE INCOME INFORMATIONAL DATA (12 MONTHS)

**CONSOLIDATED** 

#### **AUDITED INFORMATION**

(Thousand Pesos)

**Final Printing** 

REF	A COCUME / GUIDA COCUME	YEAR				
KEF	ACCOUNT / SUBACCOUNT	CURRENT PREVIOUS				
92000030	REVENUE NET (**)	32,206,234	29,106,853			
92000040	OPERATING PROFIT (LOSS) (**)	7,138,091	5,870,052			
92000060	NET PROFIT (LOSS) (**)	4,332,533	3,544,118			
92000050	PROFIT (LOSS), ATTRIBUTABLE TO OWNERS OF PARENT(**)	4,332,533	3,544,118			
92000070	OPERATING DEPRECIATION AND AMORTIZATION (**)	1,664,773	1,616,000			

STOCK EXCHANGE CODE: KIMBER

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

## STATEMENT OF CHANGES IN EQUITY (THOUSAND PESOS)

CONSOLIDATED

YEAR:

QUARTER: 04

**Final Printing** 

2015

#### **AUDITED INFORMATION**

				CONTRIBUTIONS			EARNINGS TED LOSSES)	ACCUMULATED	EQUITY		
CONCEPTS	CAPITAL STOCK	SHARES REPURCHASED	PREMIUM ON ISSUANCE OF SHARES	FOR FUTURE CAPITAL INCREASES	OTHER CAPITAL CONTRIBUTED	RESERVES	UNAPPROPRIATE D EARNINGS (ACCUMULATED LOSSES)	OTHER COMPREHENSIVE INCOME (LOSS)	ATTRIBUTABLE	NON- CONTROLLING INTERESTS	TOTAL EQUITY
BALANCE AT JANUARY 1, 2014	2,900,918	0	0	0	0	0	5,847,545	-161,148	8,587,315	0	8,587,315
RETROSPECTIVE ADJUSTMENTS	0	0	0	0	0	0	0	0	0	0	0
APPLICATION OF COMPREHENSIVE INCOME TO RETAINED EARNINGS	0	0	0	0	0	0	0	0	0	0	0
RESERVES	0	0	0	0	0	0	0	0	0	0	o
DIVIDENDS	0	0	0	0	0	0	-4,377,600	0	-4,377,600	0	-4,377,600
CAPITAL INCREASE (DECREASE)	0	0	0	0	0	0	0	0	0	0	0
REPURCHASE OF SHARES	-26,212	0	0	0	0	0	-907,419	0	-933,631	0	-933,631
(DECREASE) INCREASE IN PREMIUM ON ISSUE OF SHARES	0	0	0	0	0	0	0	0	0	0	0
(DECREASE) INCREASE IN NON-CONTROLLING INTERESTS	0	0	0	0	0	0	0	0	0	0	0
OTHER CHANGES	0	0	0	0	0	0	0	0	0	0	0
COMPREHENSIVE INCOME	0	0	0	0	0	0	3,544,118	113,420	3,657,538	0	3,657,538
BALANCE AT DECEMBER 31, 2014	2,874,706	0	0	0	0	0	4,106,644	-47,728	6,933,622	0	6,933,622
BALANCE AT JANUARY 1, 2015	2,874,706	0	0	0	0	0	4,106,644	-47,728	6,933,622	0	6,933,622
RETROSPECTIVE ADJUSTMENTS	0	0	0	0	0	0	0	0	0	0	0
APPLICATION OF COMPREHENSIVE INCOME TO RETAINED EARNINGS	0	0	0	0	0	0	0	0	0	0	0
RESERVES	0	0	0	0	0	0	0	0	0	0	0
DIVIDENDS	0	0	0	0	0	0	-2,293,327	0	-2,293,327	0	-2,293,327
CAPITAL INCREASE (DECREASE)	-2,289,696	0	0	0	0	0	0	0	-2,289,696	0	-2,289,696
REPURCHASE OF SHARES	-3,304	0	0	0	0	0	-111,548	0	-114,852	0	-114,852
(DECREASE) INCREASE IN PREMIUM ON ISSUE OF SHARES	0	0	0	0	0	0	0	0	0	0	0
(DECREASE) INCREASE IN NON-CONTROLLING INTERESTS	0	0	0	0	0	0	0	0	0	0	0
OTHER CHANGES	0	0	0	0	0	0	0	0	0	0	0
COMPREHENSIVE INCOME	0	0	0	0	0	0	4,332,533	169,258	4,501,791	0	4,501,791
BALANCE AT DECEMBER 31, 2015	581,706	0	0	0	0	0	6,034,302	121,530	6,737,538	0	6,737,538

STOCK EXCHANGE CODE: KIMBER QUARTER: 04 YEAR: 2015

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

#### STATEMENT OF CASH FLOWS

#### FOR THE TWELVE MONTHS ENDED 31 DECEMBER, 2015 AND 2014

CONSOLIDATED

-28,534

-24,647

AUDITED INFORMATION

50090130

(-)+ OTHER INFLOWS (OUTFLOWS) OF CASH

(Thousand Pesos)

AUDITED INFORMATI	ON (Thousand Pesos)		Final Printing				
REF	ACCOUNT/SUBACCOUNT	CURREENT YEAR	PREVIOUS YEAR				
OPERATING ACTIVITIES		Amount	Amount				
50010000	PROFIT (LOSS) BEFORE INCOME TAX	6,272,735	5,073,999				
50020000	+(-) ITEMS NOT REQUIRING CASH	0	.,,				
50020010	+ ESTIMATE FOR THE PERIOD	0					
50020020	+ PROVISION FOR THE PERIOD	0					
50020030	+(-) OTHER UNREALISED ITEMS	0					
50030000	+(-) ITEMS RELATED TO INVESTING ACTIVITIES	1,664,773	1,616,00				
50030010	DEPRECIATION AND AMORTISATION FOR THE PERIOD	1,664,773	1,616,00				
50030020	(-)+ GAIN OR LOSS ON SALE OF PROPERTY, PLANT AND EQUIPMENT	0					
50030030	+(-) LOSS (REVERSAL) IMPAIRMENT	0					
50030040	(-)+ EQUITY IN RESULTS OF ASSOCIATES AND JOINT VENTURES	0					
50030050	(-) DIVIDENDS RECEIVED	0					
50030060	(-) INTEREST RECEIVED	0					
50030070	(-) EXCHANGE FLUCTUATION	0					
50030080	(-)+ OTHER INFLOWS (OUTFLOWS) OF CASH	0					
50040000	+(-) ITEMS RELATED TO FINANCING ACTIVITIES	865,356	796,05				
50040010	(+) ACCRUED INTEREST	868,839	679,13				
50040020	(+) EXCHANGE FLUCTUATION	-3,483	116,92				
50040030	(+) DERIVATIVE TRANSACTIONS	0	·				
50040040	(-)+ OTHER INFLOWS (OUTFLOWS) OF CASH	0					
50050000	CASH FLOWS BEFORE INCOME TAX	8,802,864	7,486,05				
50060000	CASH FLOWS FROM (USED IN) OPERATING ACTIVITIES	-1,499,472	-2,021,40				
50060010	+(-) DECREASE (INCREASE) IN TRADE ACCOUNTS RECEIVABLE	318,877	-166,63				
50060020	+(-) DECREASE (INCREASE) IN INVENTORIES	-339,152	-42,82				
50060030	+(-) DECREASE (INCREASE) IN OTHER ACCOUNTS RECEIVABLE	-31,438	47,88				
50060040	+(-) INCREASE (DECREASE) IN TRADE ACCOUNTS PAYABLE	-71,731	-84,87				
50060050	+(-) INCREASE (DECREASE) IN OTHER LIABILITIES	355,074	10,56				
50060060	+(-) INCOME TAXES PAID OR RETURNED	-1,731,102	-1,785,51				
50070000	NET CASH FLOWS FROM (USED IN) OPERATING ACTIVITIES	7,303,392	5,464,65				
INVESTING ACTIVITIES		1,200,000	2,123,22				
50080000	NET CASH FLOWS FROM (USED IN) INVESTING ACTIVITIES	-1,318,270	-1,628,22				
50080010	(-) PERMANENT INVESTMENTS	0	,,				
50080020	+ DISPOSITION OF PERMANENT INVESTMENTS	0					
50080030	(-) INVESTMENT IN PROPERTY, PLANT AND EQUIPMENT	-1,318,384	-1,644,88				
50080040	+ SALE OF PROPERTY, PLANT AND EQUIPMENT	0	, , , , , , ,				
50080050	(-) TEMPORARY INVESTMENTS	0					
50080060	+ DISPOSITION OF TEMPORARY INVESTMENTS	0					
50080070	(-) INVESTMENT IN INTANGIBLE ASSETS	0					
50080080	+ DISPOSITION OF INTANGIBLE ASSETS	0					
50080090	(-) ACQUISITIONS OF VENTURES	0					
50080100	+ DISPOSITIONS OF VENTURES	0					
50080110	+ DIVIDEND RECEIVED	0					
50080120	+ INTEREST RECEIVED	0					
50080130	+(-) DECREASE (INCREASE) ADVANCES AND LOANS TO THIRD PARTS	0					
50080140	-(+) OTHER INFLOWS (OUTFLOWS) OF CASH	114	16,66				
FINANCING ACTIVITIES	(1) STILL CHARLEST CONTINUE CO	117	10,00				
50090000	NET CASH FLOW FROM (USED IN) FINANCING ACTIVITIES	-3,361,743	-4,279,52				
50090010	+ BANK FINANCING	-5,561,745	-4,210,52				
50090020	+ STOCK MARKET FINANCING	3,683,442	4,018,39				
50090030	+ OTHER FINANCING	0	4,010,55				
50090040	(-) BANK FINANCING AMORTISATION	0					
50090040	(-) STOCK MARKET FINANCING AMORTISATION	-1,500,000	-2,300,00				
50090060	(-) STOCK MARKET FINANCING AMORTISATION  (-) OTHER FINANCING AMORTISATION	-1,500,000	-2,300,00				
	***						
50090070	+(-) INCREASE (DECREASE) IN CAPITAL STOCK	-2,289,696					
50090080	(-) DIVIDENDS PAID	-2,293,327	-4,377,60				
50090090	+ PREMIUM ON ISSUANCE OF SHARES	0					
50090100	+ CONTRIBUTIONS FOR FUTURE CAPITAL INCREASES	0	000.04				
50090110	(-) INTEREST EXPENSE	-818,776	-662,04				
50090120	(-) REPURCHASE OF SHARES	-114,852	-933,63				

STOCK EXCHANGE CODE: KIMBER QUARTER: 04 YEAR: 2015

KIMBERLY - CLARK DE MEXICO S.A.B.

STATEMENT OF CASH FLOWS

DE C.V.

#### FOR THE TWELVE MONTHS ENDED 31 DECEMBER, 2015 AND 2014

CONSOLIDATED

**AUDITED INFORMATION** 

(Thousand Pesos)

Final Printing

DEE	0000 EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS	CURREENT YEAR	PREVIOUS YEAR	
KEF	ACCOUNT/SUBACCOUNT	Amount Amount		
50100000	NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	2,623,379	-443,100	
50110000	EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS	260,773	102,397	
50120000	CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	5,049,547	5,390,250	
50130000	CASH AND CASH EQUIVALENTS AT END OF PERIOD	7,933,699	5,049,547	

STOCK EXCHANGE CODE: KIMBER

QUARTER: 04 YEAR: 2015

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

DISCUSSION AND ANALYSIS OF THE ADMINISTRATION ON THE RESULTS OF OPERATIONS AND FINANCIAL CONDITION OF THE COMPANY

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**CONSOLIDATED** 

AUDITED INFORMATION Final Printing

STOCK EXCHANGE CODE: KIMBER

QUARTER: 04 YEAR: 2015

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

FINANCIAL STATEMENT NOTES

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AUDITED INFORMATION Final Printing

STOCK EXCHANGE CODE: KIMBER QUARTER: 04 YEAR: 2015

KIMBERLY - CLARK DE MEXICO S.A.B. DE

C.V.

**AUDITED INFORMATION** 

# INVESTMENTS IN ASSOCIATES AND JOINT VENTURES (THOUSAND PESOS)

CONSOLIDATED

**Final Printing** 

COMPANY NAME	PRICIPAL ACTIVITY	NUMBER OF SHARES	%	TOTAL A	MOUNT
COMPANT NAME	PRICIPAL ACTIVITY	NUMBER OF SHARES	SHIP	ACQUISITION COST	CURRENT VALUE
TOTAL INVESTMENT IN ASSOCIATES				0	0

STOCK EXCHANGE CODE: KIMBER QUARTER: 04 YEAR: 2015

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

**AUDITED INFORMATION** 

#### **BREAKDOWN OF CREDITS**

CONSOLIDATED

(THOUSAND PESOS) Final Printing

				MATURITY OR	AMORTIZATION OF	CREDITS IN NATION	AL CURRENCY		MATURITY OR AMORTIZATION OF CREDITS IN FOREIGN CURRENCY							
CREDIT TYPE / INSTITUTION	FOREIGN INSTITUTION (YES/NO)	CONTRACT SIGNING DATE	EXPIRATION DATE	INTEREST RATE		TIME INTERVAL							TIME IN	TERVAL		
					CURRENT YEAR	UNTIL 1YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR OR MORE	CURRENT YEAR	UNTIL 1YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR OR MORE
BANKS																
FOREIGN TRADE																
SECURED																
COMMERCIAL BANKS																
OTHER																
TOTAL BANKS					0	0	0	0	0	0	0	0	0	0	0	0

STOCK EXCHANGE CODE: KIMBER

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

**AUDITED INFORMATION** 

#### **BREAKDOWN OF CREDITS**

CONSOLIDATED

QUARTER:

04

(THOUSAND PESOS)

**Final Printing** 

YEAR: 2015

		CONTRACT SIGNING DATE	EXPIRATION DATE		MATURITY OR AMORTIZATION OF CREDITS IN NATIONAL CURRENCY					MATURITY OR AMORTIZATION OF CREDITS IN FOREIGN CURRENCY						
CREDIT TYPE / INSTITUTION	FOREIGN INSTITUTION (YES/NO)			INTEREST RATE	TIME INTERVAL					TIME INTERVAL						
					CURRENT YEAR	UNTIL 1YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR OR MORE	CURRENT YEAR	UNTIL 1YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR OR MORE
STOCK MARKET																
LISTED STOCK EXCHANGE																
UNSECURED																
CERTIFICADOS BURSATILES	NOT	09/07/2007	26/06/2017	3.25	N/A	0	2,500,000	0	0	0						
CERTIFICADOS BURSATILES	NOT	30/03/2009	22/03/2016	9.98	N/A	800,000	0	0	0	0						1
CERTIFICADOS BURSATILES	NOT	08/10/2009	26/09/2019	9.65	N/A	0	0	0	400,000	0						
CERTIFICADOS BURSATILES	NOT	11/11/2010	29/10/2020	7.17	N/A	0	0	0	0	2,500,000						
CERTIFICADOS BURSATILES	NOT	30/09/2013	24/09/2018	3.58	N/A	0	0	1,500,000	0	0						1
CERTIFICADOS BURSATILES (1)	NOT	30/09/2013	18/09/2023	6.98	N/A	0	0	0	0	1,738,200						
SECURED																
PRIVATE PLACEMENTS																
UNSECURED																
BONO RULE 144A 2014	YES	08/04/2014	08/04/2024	3.80							N/A	0	0	0	0	4,300,000
BONO RULE 144A 2015	YES	12/03/2015	12/03/2025	3.25							N/A	0	0	0	0	4,300,000
SECURED																
TOTAL STOCK MARKET LISTED IN STOCK EXCHANGE AND PRIVATE PLACEMENT					0	800,000	2,500,000	1,500,000	400,000	4,238,200	0	0	0	0	0	8,600,000

STOCK EXCHANGE CODE: KIMBER

**AUDITED INFORMATION** 

KIMBERLY - CLARK DE MEXICO S.A.B. DE

C.V.

#### **BREAKDOWN OF CREDITS**

CONSOLIDATED

YEAR: 2015

QUARTER:

(THOUSAND PESOS)

**Final Printing** 

					MATURITY OR A	AMORTIZATION OF C	REDITS IN NATIONA	AL CURRENCY			MATURITY OR	N CURRENCY			
CREDIT TYPE / INSTITUTION	FOREIGN INSTITUTION (YES/NO)	DATE OF AGREEMENT	EXPIRATION DATE	TIME INTERVAL						TIME INTERVAL					
				CURRENT YEAR	UNTIL 1YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR OR MORE	CURRENT YEAR	UNTIL 1YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR OR MORE
OTHER CURRENT AND NON- CURRENT LIABILITIES WITH COST															
TOTAL OTHER CURRENT AND NON- CURRENT LIABILITIES WITH COST				0	0	0	0	0	0	0	0	0	0	0	0
SUPPLIERS															
VARIOS	NOT	31/12/2015		N/A	1,743,645										
VARIOS	NOT	31/12/2015								N/A	1,978,034				
TOTAL SUPPLIERS				0	1,743,645					0	1,978,034				
OTHER CURRENT AND NON- CURRENT LIABILITIES															
VARIOS	NOT			N/A	1,984,072	0	0	0	0						
BANAMEX S.A. (2)	NOT			N/A	0	89,991	0	0	0						
VARIOS	NOT			N/A	0	0	35,549	0	166,608						
VARIOS	NOT									N/A	89,956	0	0	0	0
TOTAL OTHER CURRENT AND NON- CURRENT LIABILITIES				0	1,984,072	89,991	35,549	0	166,608	0	89,956	0	0	0	0
GENERAL TOTAL				0	4,527,717	2,589,991	1,535,549	400,000	4,404,808	0	2,067,990	0	0	0	8,600,000

- (1) SE INCLUYEN \$11,800 DE GASTOS POR EMISIÓN DE DEUDA DISMINUIDOS DEL CERTIFICADO BURSÁTIL CON VENCIMIENTO AL 18/09/2023.
- (2) INSTRUMENTOS FINANCIEROS DERIVADOS.

STOCK EXCHANGE CODE: KIMBER KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

QUARTER:

04

YEAR: 2015

#### MONETARY FOREIGN CURRENCY POSITION

**CONSOLIDATED** 

#### **AUDITED INFORMATION**

#### (THOUSAND PESOS)

**Final Printing** 

FOREIGN CURRENCY POSITION	DOLI	_ARS	OTHER CU	THOUSAND PESOS	
(THOUSANDS OF PESOS)	THOUSANDS OF DOLLARS	THOUSAND PESOS	THOUSANDS OF DOLLARS	THOUSAND PESOS	TOTAL
MONETARY ASSETS	149,894	2,578,177	0	0	2,578,177
CURRENT	149,894	2,578,177	0	0	2,578,177
NON CURRENT	0	0	0	0	0
LIABILITIES POSITION	620,232	10,667,990	0	0	10,667,990
CURRENT	120,232	2,067,990	0	0	2,067,990
NON CURRENT	500,000	8,600,000	0	0	8,600,000
NET BALANCE	-470,338	-8,089,813	0	0	-8,089,813

- EL TIPO DE CAMBIO UTILIZADO PARA VALUAR ESTAS PARTIDAS FUE DE \$17.20 PESOS POR UN DÓLAR ESTADOUNIDENSE.
- PARA CUBRIR LA TOTALIDAD DE LOS 500 MILLONES DE DÓLARES A LARGO PLAZO Y SUS INTERESES SE TIENEN CONTRATADOS DERIVADOS DENOMINADOS EN CROSS CURRENCY SWAP. POR LO QUE LA POSICIÓN REAL EN MONEDA EXTRANJERA ES UN ACTIVO POR \$34,263 MILES DE DÓLARES.

QUARTER: YEAR: 2015 STOCK EXCHANGE CODE: KIMBER

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

**DEBT INSTRUMENTS** 1/2 PAGE CONSOLIDATED

**AUDITED INFORMATION Final Printing** 

FINANCIAL LIMITATIONS IN CONTRACT, ISSUED DEED AND / OR TITLE

QUARTER: YEAR: 2015 STOCK EXCHANGE CODE: KIMBER

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

**DEBT INSTRUMENTS** PAGE 2/2

CONSOLIDATED **AUDITED INFORMATION Final Printing** 

ACTUAL SITUATION OF FINANCIAL LIMITED

STOCK EXCHANGE CODE: KIMBER QUARTER: 04 YEAR: 2015

KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

#### **DISTRIBUTION OF REVENUE BY PRODUCT**

AUDITED INFORMATION TOTAL INCOME

(THOUSAND PESOS)

**Final Printing** 

MAIN PRODUCTS OR PRODUCT LINE	NET S	ALES	MARKET SHARE (%)	M.A	AIN				
MAIN PRODUCTS ON PRODUCT LINE	VOLUME	AMOUNT	WARRET SHARE (%)	TRADEMARKS	CUSTOMERS				
NATIONAL INCOME									
PROD. AL CONSUMIDOR	0	30,475,548	0.00						
EXPORT INCOME	EXPORT INCOME								
INFORMACION TOTAL	0	1,730,686	0.00						
INCOME OF SUBSIDIARIES ABROAD									
INFORMACION TOTAL	0	0	0.00						
TOTAL	0	32,206,234							

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KIMBERLY - CLARK DE MEXICO S.A.B. DE
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**ANALYSIS OF PAID CAPITAL STOCK** 

CONSOLIDATED

AUDITED INFORMATION

**CHARACTERISTICS OF THE SHARES** 

**Final Printing** 

YEAR: 2015

SERIES	NOMINAL VALUE	VALID COUPON		NUMBER O	CAPITAL STOCK			
JERIES	RIES NOWINAL VALUE		FIXED PORTION	VARIABLE PORTION	MEXICAN	FREE SUBSCRIPTION	FIXED	VARIABLE
A	0.00000	49	1,610,024,363	0	1,610,024,363	0	4,400	0
В	0.00000	49	1,485,504,035	0	0	1,485,504,035	4,060	0
TOTAL			3,095,528,398	0	1,610,024,363	1,485,504,035	8,460	0

TOTAL NUMBER OF SHARES REPRESENTING THE PAID IN CAPITAL STOCK ON THE DATE OF SENDING THE INFORMATION

3,095,528,398

04

QUARTER:

STOCK EXCHANGE CODE: KIMBER

QUARTER:

04

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KIMBERLY - CLARK DE MEXICO S.A.B. DE C.V.

**DERIVATIVE FINANCIAL INSTRUMENTS** 

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**CONSOLIDATED** 

AUDITED INFORMATION Final Printing

STOCK EXCHANGE CODE: KIMBER QUARTER 04 YEAR: 2015

KIMBERLY - CLARK DE MEXICO S.A.B. DE

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#### NOTES TO FINANCIAL STATEMENTS

**CONSOLIDATED** 

AUDITED INFORMATION
Final Printing

91000020: PARA CUBRIR LA TOTALIDAD DE LOS 500 MILLONES DE DÓLARES A LARGO PLAZO, SE TIENE CONTRATADO UN DERIVADO DENOMINADO CROSS CURRENCY SWAP.

IN THIS ANNEX INCLUDE THE NOTES FOR THE FINANCIAL STATEMENTS ACCOUNTS AND STATEMENTS ACCOUNTS BREAKDOWNS AND OTHER CONCEPTS